PROPRIETARY AWARD **BID # SP-0373-17**

Subject: Purchase and Installation of 57 Touch Screen Monitors for Fire Station Alerting System

Department: Information Technologies Division

Description of Purchase:
Recommend approval of Proprietary award to Purvis Systems Incorporated for the purchase and installation of fifty-seven (57) touch screen monitors for the Fire Station Alerting System. Period of service is a one-time purchase that includes a three (3) year hardware warranty. The total expenditure not to exceed $99,459.63.

Funding for this award will be encumbered by accounts:
AFIT534-069427 - $56,138.49
AFIT534-069509 - $43,321.14
To be executed by Purchase Order.

Sole Source Award To: Purvis Systems Incorporated

Price Justification: See Attached

Total Award: $99,459.63 **Requisition #** 203163

Attachments: Proprietary Form; Vendor's Quote; Previous Awards

Certification as to Sole Source: Kenneth Lathrop, Chief of Information Technologies Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Chelsey Renfroe

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

REQ 203163

SOLE SOURCE/PROPRIETARY REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Finance and Administration / ITD

PROPRIETARY ☒

SOLE SOURCE ☐

FUNDING SOURCE: AFIT534 -69427 ($56,138.49) AFIT534 -69509 ($43,321.14)

BRIEF DESCRIPTION OF GOODS/SERVICES:
Purchase and installation of 57 Touch Screen Monitors for the Fire Stations as part of the Fire Station Alerting System (FSAS) implementation. Monitors will interface with proprietary software being provided by Purvis Systems, the selected Vendor for the FSAS.

AMOUNT OF PROJECT (attach quote): $99,459.63

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
22" ELO Touch Screen Monitors with USB to Ethernet Adapters and VGA Extenders to be wall mounted and installed at the same time as the base Purvis FSAS installations in the stations. Monitors will be connected to an existing outlet in each fire station. Depending upon existing configuration, some monitors will be desk mounted at a lower cost.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED PROPRIETARY/SOLE SOURCE PROVIDER:
Purvis Systems will be responsible for the complete implementation of the FSAS for the City, which is a turn key implementation. The Purvis Warranty and Maintenance Agreement would not cover the monitors if they were purchased from another vendor which would introduce a risk to the project time line and budget should there be integration issues due to hardware failure.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:
Purvis Systems is the Vendor for the FSAS implementation. It is in the best interests of the City to include the monitors in their Warranty and Maintenance Agreement to insure the continuity, efficiency and seamless integration of their software with all hardware.

Submitted by: Michael Turner (Name) PMO Manager (Title)

Date: 11/22/16

JSP 11/21/16 **Requesting Agency's Director's Signature:**

KEL 11-21-2016 **Procurement Division** **September, 2008**

PURVIS PRICE QUOTATION - CITY OF JACKSONVILLE

PURVIS SYSTEMS
INCORPORATED

88 Silva Lane
Middletown, RI 02842
Sales: R. Foster 401-619-2469
Contracts: M Craft 401-845-8401

Tax ID #: 11-2299301

Date: 11/21/16
Quote #: PC2017-40r1
Agency: City of Jacksonville
Address: 214 No. Hogan Street, 9th Floor
Jacksonville, FL 32202
Agency POC: Michele Harrell, Senior Project Manager
Phone #: 904-255-8058

Task: Delivery and installation of 57 PURVIS Fire Station Alerting System (FSAS) 22" Touch Screen Monitors in the City of Jacksonville Fire Stations. Installation price assumes that the monitors will be installed at the same time as the base PURVIS FSAS installations in the stations. Price also assumes that the monitors will be wall mounted and that the monitors will be connected to an existing power outlet in each fire station.

HARDWARE:

Item	PURVIS Part #	Quantity	Unit Price	Extended Price
22" ELO TouchScreen	315-250005-131	57	$570.13	$32,497.28
USB to Ethernet Adapter (up to 150')	315-250200-131	57	$22.38	$1,275.87
VGA Extender (transmit and receive side)	315-250300-131	57	$331.81	$18,912.97
Mounting Bracket Tilt Only	315-190302-131	57	$14.48	$825.57
Vesa Mount for VGA extender	315-250101-131	57	$46.08	$2,626.80
TOTAL HARDWARE				**$56,138.49**

Hardware Prices do not include installation or any system configuration, if applicable.

FIXED PRICE SERVICES:

Description	Price	Extended Price
Install 57 PURVIS FSAS Touch Screen Monitors	$43,321.14	$43,321.14
TOTAL SERVICES		**$43,321.14**

GRAND TOTAL	**$99,459.63**

A 3 year hardware Warranty is included in the purchase price. The hardware will be covered under the same Warranty agreement as the base PURVIS FSAS.

EXPORT CONTROL: Products purchased or received under any resulting Sale may be subject to export control laws, restrictions, regulations, and orders of the United States. Customer agrees to comply with all applicable export laws, restrictions and regulations of the United States or foreign agencies or authorities, and shall not export, or transfer for the purpose of re-export any product to any prohibited or embargoed country or to any denied, blocked or designated person or entity as mentioned in any United States or foreign law or regulation.

From:	Lathrop, Kenneth
To:	ITDADMIN
Cc:	Proctor, John; Turner, Michael; Harrell, Michele; Brown, Elizabeth; Ossi, Thomas
Subject:	FW: FY2017 - 015273 | Fire Station Alerting System | Touch Screen Monitors - Purchase Order
Date:	Wednesday, November 30, 2016 1:14:13 PM
Attachments:	ESC-0426-16 Amended Award.pdf Purchase Order Memo-Monitors2.doc PURVIS Wall Touch Screen Quote 11.21.16.pdf Proprietary-Request Form-FSAS Monitor Installation-FY2017.pdf

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Approved.

From: Turner, Michael
Sent: Wednesday, November 30, 2016 12:17 PM
To: Proctor, John; Lathrop, Kenneth
Cc: Brown, Elizabeth; Ossi, Thomas; Harrell, Michele
Subject: FY2017 - 015273 | Fire Station Alerting System | Touch Screen Monitors - Purchase Order

FY2017 Purchase Order Request

See the following Attached:

- Business Justification (Purchase Order Memo)
- CSPEC Award ESC-0426-16
- Proprietary Request Form
- Vendor Quote

Period of Coverage: **One Time Purchase**

Index Code: **AFIT534**
Sub Object: **069509**
Amount: **$43,321.14**

Index Code: **AFIT534**
Sub Object: **069427**
Amount: **$56,138.49**

Total Purchase Order Amount**: $99,459.63**

Vendor: **Purvis Systems**

Thanks,

Michael S. Turner

Phone: 904.255.8413 | Cell: 904.487.7399
mturner@coj.net

SUBJECT: Fire Station Alerting System Replacement (CSPEC)

BID #: ESC-0426-16 **OPEN DATE: 03/23/2016**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: One Time Purchase

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (11) NUMBER RECEIVED: (3) OTHER: (0)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to amend award dated 11/03/2016 to increase the maximum indebtedness to match the pricing submitted by Purvis Systems, total expenditure not-to-exceed $2,126,408.47. Period of service to remain unchanged from executed contract through project completion.

Funding to be encumbered from accounts:
AFIT534-069427 - $1,354,186.17
AFIT534-069509 - $772,222.30
To be executed by Formal Contract through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo; Scoring Sheet; Evaluation Matrix; Scope of Services; Pricing Sheet; Previous Awards

BUYER: CHELSEY RENFROE

RESPECTFULLY SUBMITTED for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief Information Officer, Information Technologies Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 11-17-16

OTHER:

ACTION OF AWARDING AUTHORITY DATE 11/17/16

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

INFORMATION TECHNOLOGIES DIVISION

Jacksonville
Where Florida Begins.

November 9, 2016

TO: Greg Pease, Chief of Procurement
Procurement Division

FROM: Michael Turner, PMO Manager
Information Technologies Division

THRU: Kenneth E. Lathrop,
JSP 11/10/16 Chief of Information Technologies / CIO

SUBJECT: **Request for Ammendment to Award for ESC-0426-16 Fire Station Alerting System Replacement**

The Information Technologies Division and the Fire and Rescue Department request approval to amend the award to Purvis Systems for ESC-0426-16 for the Fire Station Alerting System Replacement to increase the maximum indebtedness to match the vendor's pricing proposal.

Funding Source	AFIT534 069427	AFIT534 069509
Description	BF-Computer Equipment	BF-Capital Professional Services
Amount	$1,354,186.17	$772,222.30
Total Award Amount	**$2,126,408.47**	

Support Documents Attached:

- Purvis Revised FSAS Pricing Attachment C r2

Your favorable consideration of this request is appreciated.

CC: John Proctor, ITD Finance Manager
Kurtis Wilson, Fire and Rescue Director
Michele Harrell, ITD Senior Project Manager

		JACKSONVILLE SOUND & COMMUNICATIONS SYSTEMS	MOTOROLA SOLUTIONS, INC.	PURVIS SYSTEMS
TITLE:	FIRE STATION ALERTING SYSTEM REPLACEMENT - SCORE			
BID NO:	ESC-0426-16			
OPEN DATE:	MARCH 30, 2016 @ 2:00 PM			
BUYER:	KATHY NASWORTHY			
No. Invited: (11)	No. Received: (3) No Bids: (0)			
Scored Averged By: Kathy Nasworthy	Date:			
AGENCY	COMMITTEE MEMBERS			
ITD	MICHAEL TURNER	67	89.7	120
ITD	GARY STEFFENS	52	93.7	117
JFRD	JAMES GUNNOE	111	105.7	117
JFRD	JAKE BLANTON	107	108.7	113
JFRD	WILLIAM GREEN	105	66.7	96
	DEMO AVERAGE POINTS:	88.4	92.9	112.6
	REP AVERAGE POINTS:	126.24	120.42	126.62
	REF AND DEMO AVERAGE TOTAL POINTS:	107.32	106.66	119.61

		JACKSONVILLE SOUND & COMMUNICATIONS SYSTEMS	MOTOROLA SOLUTIONS, INC.	PURVIS SYSTEMS
TITLE:	FIRE STATION ALERTING SYSTEM REPLACEMENT			
BID NO:	ESC-0425-16			
OPEN DATE:	MARCH 30, 2016 @ 2:00 PM			
BUYER:	KATHY NASWORTHY			
No. Invited: (11)	No. Received: (3) No Bids: (0)			
Scored Averaged By: Kathy Nasworthy	Date:			
AGENCY	COMMITTEE MEMBERS			
ITD	MICHAEL TURNER	127.8	122.1	130
ITD	GARY STEFFENS	125	116.7	124.1
JFRD	JAMES GUNNOE	126.8	122.1	130
JFRD	JAKE BLANTON	122.8	118.1	124
JFRD	SUSAN HANNER	128.8	123.1	125
	AVERAGE TOTAL POINTS:	126.24	120.42	126.62
	Minimum Requirements:	YES	YES	YES
	Conflict of Interest:	YES	YES	YES
	Addendums (1, 2 & 3):	YES	YES	YES

BID TABULATION SHEET

TITLE: FIRE STATION ALERTING SYSTEM REPLACEMENT BID NO.: ESC-0426-16 OPEN DATE: MARCH 30, 2016 @ 2:00 P.M. BUYER: KATHY NASWORTHY, ANALYST No. Invited: (11) No. Received (3) No Bids: (0) Recorded By: GAIL SAMPSON			JACKSONVILLE SOUND & COMMUNICATION SYSTEMS	MOTOROLA SOLUTIONS, INC.	PURVIS SYSTEMS
BID ITEM	DESCRIPTION	NO. OF UNITS	SYSTEM PRICE SUMMARY	SYSTEM PRICE SUMMARY	SYSTEM PRICE SUMMARY
1	DISPATCH CENTER	1	$20,879.33	$66,766.00	$7,178.00
2	SERVICES	1	$76,950.36	$1,195,176.00	$381,537.73
3	FIRE STATION PRICE (FORM A)	1	$2,510,100.32	$2,672,468.00	$1,878,484.27
3	PERFORMANCE BOND	1	$0.00	$22,400.00	$27,800.00
LUMP SUM TOTAL FOR ITEMS 1 AND 4			$2,607,930.01	$3,956,830.00	$2,295,000.00
NOTES:				MOTOROLA IS OFFERING AN INCENTIVE OF ($598,064.00) FOR ALL ITEMS PROPOSED. This will reduce the grand total to $3,292,000.00	

BID TABULATION SHEET

TITLE:	Fire Station Alerting System Replacement		
BID NO.:	ESC-0426-16		
OPEN DATE:	MARCH 30, 2016 @ 2:00 P.M.		
BUYER:	KATHY NASWORTHY, ANALYST		
No. Invited: (11)	No. Received (3)	No Bids: (0)	
Recorded By:	KATHY NASWORTHY, ANALYST		

	JACKSONVILLE SOUND & COMMUNICATIONS SYSTEMS	MOTOROLA SOLUTIONS, INC.	PURVIS SYSTEMS
SIGNED BID FORM:	YES	YES	YES
CONFLICT OF INTEREST:	YES	YES	YES
BUSINESS REFERENCES FORM:	YES - PROVIDED INFO BUT NOT ON FORM 3	YES	YES
PROPOSAL FORM:	YES	YES	YES
ADDENDUMS (1, 2 & 3):	YES	YES	YES
FIVE (5) CUSTOMER REFERENCES:	YES	YES	YES
ONE (1) COPY OF MOST RECENT FINANCIAL STATEMENT:	YES	YES	YES
MANUFACTURER MUST HAVE BEEN PRODUCING FIRE STATION ALERTING SYSTEMS FOR AT LEAST 3 YRS:	YES	YES	YES
MUST HAVE BEEN INSTALLING ALERTING SYSTEMS FOR AT LEAST 3 YRS:	YES	YES	YES
VALIDATE THAT THEY WILL PROVIDE ALL EQUIPMENT, LABOR, MATERIALS & SUPERVISION TO COMPLETE ALL STATIONS:	YES	YES	YES
VALIDATE THAT THEY WILL FOLLOW ALL APPLICABLE ELECTRICAL & BUILDING CODES:	YES	YES	YES
INCLUDE APPLICATION PROGRAMMING INTERFACE FOR MOTOROLA TO USE:	YES	YES	YES
LIST OF PERSONNEL & SUBCONTRACTORS THAT WILL BE ASSIGNED:	WILL PROVIDE INFORMATION UPON REQUEST FOR BACKGROUND CHECK.	YES	YES
NAMES & CONTACT INFO FOR AT LEAST 4 AGENCIES WHERE API IS IN USE (2 MUST BE SIMILAR TO JFRD'S SIZE - AT LEAST 25 UNITS WHERE DISPATCHED):	YES	YES	YES
TECHNOLOGY ROADMAP FOR PROPOSED SOLUTION (SOFTWARE/HARDWARE LONGEVITY PLAN, REVISION HISTORY, END OF LIFE PLAN & END OF SUPPORT PLAN):	YES	YES	YES
LICENSED TO DO BUSINESS IN FLORIDA:	YES	YES	YES
USB OR FLASH DRIVE COPY:	YES	YES	YES
SIX COPIES OF BID:	YES	YES	YES
NOTES:			

Attachment B– Evaluation Matrix

FIRE STATION ALERTING SYSTEM (FSAS)

The evaluations will be based upon the following criteria, and Proposers are requested to provide, as a minimum, the information listed under each criterion. **Failure to provide adequate information on any criterion will result in lower scores and could result in rejection of the proposal as non-responsive.** The response to each of the criterion will be evaluated relative to the other responses received and will be awarded a scored based on the criteria listed. Proposers are encouraged to arrange their responses in a format that will offer ready review and evaluation of each criterion. Please note that 135 points is the maximum total for all categories combined. The top three (3) scoring proposers will be invited onsite for an interview/demo of their proposed system.

Criteria	Description of Criteria	Maximum Points Available
Overall Cost	The Proposer submitting the lowest cost to the City shall receive the maximum number of points for cost, 35 points. Each sub-sequentially higher cost shall be divided into the lowest cost received and the products score% will be multiplied by the maximum points available to render the points. Score = ((Lowest Bid)Next Low Bid) X 35	35
Quality of Proposal and Technical / Functional Requirements	Proposers will be evaluated based on their responses and support documentation provided for Sections 5 & 6. Proposers will provide a high level project plan along with an executive summary that describes how this project will be executed Maximum score up to 25	25
Financials	Strength of company structure and longevity will be evaluated by analyzing the financial statements from the past three (3) years. Points will be awarded based on the vendor demonstrated financial ability to support the various resources needed by the City. Review will be conducted on the vendor balance sheet, income statement, assets, liabilities, revenues, expenses, etc. Maximum of ten (10) points / Minimum of zero (0) points total.	10
Past Performance	Proposers must submit five (5) customer references where the proposer has successfully implemented their FSAS solution offered in this response and highlight the proposer's ability to meet the payment/milestone requirements and schedule commitment in Sections 5 & 6 as well as excellent support and maintenance ratings	20
Competency	Proposers have demonstrated a successful system implementation (verified by reference) at a customer location consisting of the following number of alerting systems: 40-49 locations = 20 points — 50 locations or greater = 25 points 20-29 points = 10 points — 30-39 locations = 15 points 10 or less = 0 points — 10-19 points = 5 points	25
FSAS Compatibility with CAD Integrations	Provide detail reporting on the number of CAD integrations and the various type of CAD systems integrated 5 various types of CAD integrations = 20 points 4 various types of CAD integrations = 15 points 3 various types of CAD integrations = 10 points 2 various types of CAD integrations = 5 points 1 type of CAD integrations = 0 points	20

Attachment L - Interview/Demonstration Evaluation Criteria

NOTE: Vendors will be given two (2) hours of set up time and 1 1/2 hours of presentation time

#	Area	Max Points	Score
	Demonstrate company's system upgrades and support		
1	Market Progression - * Provide solutions road map and discuss how the company has or is currently progressing to meet those goals * Provide documentation on most recent software releases or hardware upgrades	5	
2	Service Level Agreements * Present company SLA and show 24/7/365 support options * Present onsite repair response during first year of warranty	10	
3	Remote Administration / Self Solution Configuration * Demonstrate remote administration and self-solution configuration functionality	5	
	Discuss on-going maintenance		
4	Future replacement Parts Installation * Present the ability for the city to procure and self-install replacement parts that are open market, and not proprietary.	10	
5	Catalog of Services * Cost of displays/monitors are economical to replace as referenced in the RFP response	10	
	Demonstrate system functionality		
6	Dispatcher Workstation Functionality * Demonstrate dispatcher screens for alerting, which includes software installed at their workstations	5	
7	Alerting * Demonstrate heart friendly alerting and configuration	5	
8	Display Monitor Functionality * Demonstrate display monitors and show functionality matches or exceeds that of COJ current system	10	
9	Printer Format * Demonstrate print format and content per page. Show configuration screens.	5	
10	Radio/PA Interface * Demonstrate ability to interface the station solution with each COJ radio and PA's as stated in RFP	10	
11	Relay * Demonstrate relay activation functionality and ability to expand solution	5	
12	Acknowledge Button * Demonstrate the fire station acknowledge button and the process in which the solution takes to show acknowledgement at the dispatcher console. Include in demonstration the process the solution takes to silence the alert tone and clear the display boards and/or other relays at the station.	10	
#	Area	Max Points	Score

#	Area	Max Points	Score
	Demonstrate system functionality		
13	**Text to Speech** * Demonstrate the "Text To Speech" feature of the alerting system. Show configuration options.	5	
14	**Call Capability and History** * Demonstrate real-time and report capability of ongoing calls and call history for field and admin staff	5	
	Discuss Project Implementation		
15	**Project Plan** * Present high level project plan on how work will be accomplished as stated in Section C of RFP.	10	
16	* Present plan on how solution will interface with COJ Motorola CAD Premier and present plan on how configurable the solution is should the City change CAD systems. Provide examples of both that may have been accomplished with other customers.	10	
	Total :		

Section 4
General Information and Schedule

Scope of Services

The City of Jacksonville is soliciting proposals for a turn-key, fully automated IP based Fire Station Alerting System (FSAS). The system must integrate with the Department's existing Motorola "Premier" Computer Aided Dispatch (CAD) system, Motorola radio system, and existing network. The proposed Fire Station Alerting System must be able to integrate to any future CAD manufacturer that the City of Jacksonville may migrate to at a later time. The proposed Fire Station Alerting System will be installed in 61 fire stations and 1 training academy.

Award

The City of Jacksonville will evaluate and award this RFP to the highest scoring Fire Station Alerting System vendor. A separate award will be made for the CAD integrations services through Motorola Communications due to an already established production CAD environment. The FSAS vendor and Motorola will be required to work collaboratively together in order to deliver an end-to-end fully functioning solution that is integrated for the maximum functionality for the City of Jacksonville

Attachment **F** is a diagram of the current fire station alerting system.

RFP Schedule

Activity	Date
RFP Published	February 17, 2016
Mandatory Pre-Bid Conference	March 2, 2016 @ 10:00A.M.
Site Visit Opportunity	March 2, 2016
Questions Deadline	March 14, 2016 @ 10:00A.M.
Proposal Deadline	March 23, 2016 @ 2:00P.M.
Proposal Evaluations	TBD
On-site Interviews/Demos (Selected Proposer's)	TBD
Negotiations	TBD
Estimated Contract Award	TBD

Mandatory Pre-bid Proposal Conference

All potential proposers interested in responding to this RFP **MUST** attend a mandatory pre-bid proposal conference on March 2, 2016 at 10:00am at 214 North Hogan Street, 8th floor. Any proposer who wishes to submit a response must have at least one representative present.

Site Visit Opportunity

Following the meeting portion of the Pre-bid proposal conference there will be a guided visit to four (4) fire stations and the Jacksonville Fire Rescue Dispatch facility, allowing potential proposers to view a sampling that represents the majority of fire station conditions in person. The four stations will represent the following:

(1) A newly constructed modern fire station design

(2) An older existing fire station design
(3) A fire station that houses a large quantity of emergency apparatus
(4) A fire station containing a Chief

Proposal Evaluations

All proposers that meet the minimum requirements will be evaluated by the committee based on the criteria established in **Attachment B– Evaluation Matrix.**

On-site Interviews/Demos

The top three (3) highest scoring Proposers will be requested to conduct live on-site interviews/demonstrations at the Competitive Evaluated Sealed Proposal Committee. During these interviews/demonstrations additional evaluation will take place based on the demo scripts provided in Attachment in order to determine the top solution that meets the Jacksonville Fire Rescue requirements for a Fire Station Alerting System. The City will then select to proceed to negotiations with the top scoring Proposer.

(Remainder of page intentionally left blank)

Attachment C - PRICING RESPONSE	
System Price Summary	
Dispatch Center Price	
Dispatch Center	$ 7,178.00
Subtotal	**$ 7,178.00**
Services	
Project Management	$ 93,737.47
Software	$ 132,618.40
Integration Services (Radio, Network, etc.)	$ 105,586.41
Configuration, Testing, Cutover	$ 46,251.18
Training	$ 6,020.94
Performance Bond	$ 27,800.00
Subtotal	**$ 412,014.41**
Fire Station Price (Form A)	
Hardware	$ 1,214,389.77
Installation	$ 492,826.29
Subtotal	**$ 1,707,216.06**
Grand Total	**$ 2,126,408.47**
Post-Warranty and Maintenance Support	
Description	**Price**
Text To Speech Annual Software License	
Year 2	$ 9,426.22
Year 3	$ 9,426.22
Year 4	$ 9,426.22
Year 5	$ 9,426.22
Annual Software Maintenance	
Technical support on a 24/7/365 basis and remote troubleshooting is included in the base price as part of the hardware warranty for years 2 and 3. The annual software maintenance price for years 2 and 3, provides software support and FSAS software upgrades. The price for annual software maintenance in years 4 and 5, includes technical support on a 24/7/365 basis, remote troubleshooting, and software maintenance and FSAS software upgrades.	
Year 2	$ 47,637.70
Year 3	$ 49,066.83
Year 4	$ 106,620.48
Year 5	$ 109,994.17

FORM A

Represents Cost by Location

Station	Display Panel	Remote Acknowledge Button	Surge Protector	External Speaker	Amplifier and Internal Speaker	Number of Printer Interfaces	Number of Radio Interfaces	Hardware Cost	Install Cost
1	7	2	1	0	0	0	1	$21,718.92	$8,598.34
2	5	1	1	0	0	0	1	$20,670.15	$6,234.94
4	5	2	1	0	0	0	1	$20,700.42	$6,391.56
5	8	2	1	0	0	0	1	$22,228.17	$12,687.21
7	5	1	1	0	0	0	1	$20,670.15	$5,841.71
9	9	1	1	0	0	0	1	$23,337.65	$13,169.59
10	8	2	1	0	0	0	1	$22,228.17	$9,638.34
11	2	1	1	0	0	0	1	$18,914.45	$2,531.55
12	3	1	1	0	0	0	1	$19,423.70	$3,634.94
13	4	1	1	0	0	0	1	$19,932.95	$5,131.56
14	2	1	1	0	0	0	1	$18,914.45	$2,924.79
16	10	1	1	0	0	0	1	$23,846.90	$11,105.11
17	5	1	1	0	0	0	1	$20,670.15	$5,841.71
18	8	1	1	0	0	0	1	$22,197.90	$9,080.72
19	6	1	1	0	0	0	1	$21,179.40	$6,945.10
20	6	1	1	0	0	0	1	$21,179.40	$6,945.10
21	9	2	1	0	0	0	1	$23,367.92	$13,719.44
22	7	1	1	0	0	0	1	$21,688.65	$8,048.48
23	5	1	1	0	0	0	1	$20,670.15	$5,841.71
24	6	2	1	0	0	0	1	$21,209.67	$7,566.10
25	4	1	1	0	0	0	1	$19,932.95	$4,738.32
26	10	1	1	0	0	0	1	$23,846.90	$14,201.83
27	5	1	1	0	0	0	1	$20,670.15	$5,841.71
28	10	2	1	0	0	0	1	$23,877.17	$14,822.83
29	6	1	1	0	0	0	1	$21,179.40	$6,945.10
30	8	2	1	0	0	0	1	$22,228.17	$9,772.87
31	8	2	1	0	0	0	1	$22,228.17	$12,616.06
32	9	2	1	0	0	0	1	$23,367.92	$13,790.59
33	7	1	1	0	0	0	1	$21,688.65	$10,255.25
34	13	1	1	0	0	0	1	$25,374.65	$17,583.14
35	7	2	1	0	0	0	1	$21,718.92	$11,512.67
36	5	1	1	0	0	0	1	$20,670.15	$5,841.71
37	11	2	1	0	0	0	1	$24,386.42	$13,011.88
38	1	1	1	0	0	0	1	$18,405.20	$3,385.28
39	1	1	1	0	0	0	1	$18,405.20	$3,385.28
40	7	1	1	0	0	0	1	$21,688.65	$8,048.48
41	3	1	1	0	0	0	1	$19,423.70	$3,634.94
42	6	1	1	0	0	0	1	$21,179.40	$6,945.10
43	6	1	1	0	0	0	1	$21,179.40	$6,945.10
44	5	1	1	0	0	0	1	$20,670.15	$5,841.71
45	3	1	1	0	0	0	1	$19,423.70	$3,634.94
46	3	1	1	0	0	0	1	$19,423.70	$6,549.27
48	4	1	1	0	0	0	1	$19,932.95	$4,738.32
49	9	1	1	0	0	0	1	$23,337.65	$13,169.59
50	9	2	1	0	0	0	1	$23,367.92	$13,790.59
51	5	1	1	0	0	0	1	$20,670.15	$8,756.05
52	7	1	1	0	0	0	1	$21,688.65	$10,962.82
53	8	1	1	0	0	0	1	$22,197.90	$12,066.21

FORM A

Represents Cost by Location

Station	Display Panel	Remote Acknowledge Button	Surge Protector	External Speaker	Amplifier and Internal Speaker	Number of Printer Interfaces	Number of Radio Interfaces	Hardware Cost	Install Cost
54	5	2	1	0	0	0	1	$20,700.42	$9,305.90
55	5	1	1	0	0	0	1	$20,670.15	$8,756.05
56	0	0	0	0	0	0	0	$0.00	$0.00
56*	0	0	0	0	0	0	0	$0.00	$0.00
57	8	1	1	0	0	0	1	$22,197.90	$12,066.21
58	8	2	1	0	0	0	1	$22,228.17	$9,701.72
59	8	1	1	0	0	0	1	$22,197.90	$12,066.21
61	0	0	0	0	0	0	0	$0.00	$0.00
62	8	1	1	0	0	0	1	$22,197.90	$12,066.21
63	0	0	0	0	0	0	0	$0.00	$0.00
R4	0	0	0	0	0	0	0	$0.00	$0.00
R15	1	1	1	0	0	0	1	$18,405.20	$3,385.28
R71	1	1	1	0	0	0	1	$18,405.20	$3,385.28
Clay 18	0	0	0	0	0	0	1	$42.26	$388.06
Clay 26	0	0	0	0	0	0	1	$42.26	$388.06
NAS JAX	0	0	0	0	0	0	1	$42.26	$388.06
NAS Mayport	0	0	0	0	0	0	1	$42.26	$388.06
SJCFR 2	0	0	0	1	1	0	1	$491.60	$2,437.02
SJCFR 17	0	0	0	1	1	0	1	$491.60	$2,437.02
Training Center	2	1	1	1	1	0	1	$19,321.53	$11,001.52
					TOTAL COST			$1,214,389.77	$492,826.29

1,214,389.87 492,826.30

SUBJECT: Fire Station Alerting System Replacement (CSPEC)

BID #: ESC-0426-16 OPEN DATE: 03/23/2016

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: One Time Purchase

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (11) NUMBER RECEIVED: (3) OTHER: (0)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Approval was granted on 9/8/2016 to enter into negotiations with the highest scoring vendor, Purvis Systems. Negotiations concluded on October 27, 2016. Recommend approval of award to Purvis Systems, for the Fire Station Alerting System Replacement. Period of service from executed contract through project completion. Total expenditure not-to-exceed $2,098,608.47.

Funding to be encumbered from accounts:
AFIT534-069427 - $1,354,186.17
AFIT534-069509 - $744,422.30
To be executed by Formal Contract through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo; Scoring Sheet; Evaluation Matrix; Scope of Services; Pricing Sheets; Previous Awards

BUYER: CHELSEY RENFROE

RESPECTFULLY SUBMITTED For: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief Information Officer, Information Technologies Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 11-3-16

OTHER:

ACTION OF AWARDING AUTHORITY DATE 11/03/16

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SUBJECT: Fire Station Alerting System Replacement (CSPEC)

BID #: ESC-0426-16 OPEN DATE: 03/23/2016

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: One Time Purchase

AGENCY: Information Technologies Division

BASIS OF AWARD: To The Highest Scoring Bidder Based On The Evaluation Criteria

NUMBER OF BIDS INVITED: (11) NUMBER RECEIVED: (3) OTHER: (0)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
On March 30, 2016, the City of Jacksonville, Procurement Division received three (3) valid bid responses for ESC-0426-16 Fire Station Alerting System Replacement. The Evaluation Committee that consisted of both members from Information Technologies Division and Fire/Rescue Department has completed the bid response reviews, evaluation and vendor demo/interviews:

VENDOR	EVALUATION SCORE	DEMO/INTERVIEW SCORE	AVERAGE OF COMBINED SCORE
Jacksonville Sound and Communications System	126.24	88.4	107.32
Motorola Solutions, Inc.	120.42	92.9	106.66
Purvis Systems	126.62	112.6	119.61

Recommend approval to move forward with the contract negotiations with the highest scoring vendor, Purvis Systems.

ATTACHMENTS: Recommendation Memo; All Tabulation Sheets; Evaluation Matrix; Scoring Sheet

BUYER: KATHY NASWORTHY RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief Information Officer, Information Technologies Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 9/8/16

OTHER:

ACTION OF AWARDING AUTHORITY DATE 9/08/16

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SUBJECT: Fire Station Alerting System Replacement (CSPEC)

BID #: ESC-0426-16

OPEN DATE: 03/23/2016

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: One Time Purchase

AGENCY: Information Technologies Division

BASIS OF AWARD: To the Highest Scoring Bidder Based On the Evaluation Criteria

NUMBER OF BIDS INVITED: (11) **NUMBER RECEIVED:** (3) **OTHER:** (0)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Three responses were received for subject bid on March 30, 2016. Pursuant to the bid specifications, recommend approval to schedule and conduct interviews/demonstrations with the three proposers as follows:

- Jacksonville Sound & communication Systems
- Motorola Solutions, Inc.
- Purvis Systems

The demonstrations will be scored in accordance with Attachment L Demonstration Evaluation Criteria and results will be brought back forth to the committee for a recommendation of award to the respondent receiving the highest combined score for both the technical proposal and demonstration.

ATTACHMENTS: Recommendation Memo; Tabulation; Evaluation Matrix; Scoring Sheet

BUYER: KATHY NASWORTHY

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief Information Officer, Information Technologies Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING ____ DATE: 5/12/16

OTHER: ____

ACTION OF AWARDING AUTHORITY DATE 5/12/16

APPROVED ✓ DISAPPROVED ____

OTHER ____

SIGNATURE OF AUTHENTICATION ____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

QWS3270X 12/12/2016 8:23 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 12/12/2016
LINK TO: ACCOUNT SUMMARY INQUIRY 8:21 AM

FISCAL MO/YEAR : 03 2017 CURRENCY CODE :
INDEX CODE : AFIT534 RADIO COMMUNICATIONS-COJ
SUBOBJECT : 069427 DM-COMPUTER EQUIPMENT
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	DEC 2016	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	2,000,000.00	2,000,000.00
EXPENDITURES	.00	.00	.00
ENCUMBRANCES	.00	187,605.05	187,605.05
PRE-ENCUMBRANCES	101,029.19	1,455,215.36	1,455,215.36
REMAINING BALANCE	-101,029.19	357,179.59	357,179.59

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND

QWS3270X 12/12/2016 8:23 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 12/12/2016
LINK TO: ACCOUNT SUMMARY INQUIRY 8:23 AM

FISCAL MO/YEAR : 03 2017 CURRENCY CODE :
INDEX CODE : AFIT534 RADIO COMMUNICATIONS-COJ
SUBOBJECT : 069509 DM-CAPITAL PROFESSIONAL SERVICES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	DEC 2016	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,000,000.00	1,000,000.00
EXPENDITURES	.00	.00	.00
ENCUMBRANCES	.00	.00	.00
PRE-ENCUMBRANCES	70,812.24	843,034.54	843,034.54
REMAINING BALANCE	-70,812.24	156,965.46	156,965.46

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND