SUBJECT: **POLICE VEHICLES AND OUTFITTING**

BID# SC-0353-17 OPEN DATE: **2016-12-07**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:

SUPPLY CONTRACT - DATE OF AWARD THROUGH SEPTEMBER 30, 2017 WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: **FLEET MGMT**

BASIS OF AWARD: **BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER**

NUMBER OF BIDS INVITED **10** NUMBER RECEIVED **3** OTHER **1**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to the lowest responsive, responsible bidder for Group 1, Duval Ford LLC, for the purchase of police vehicles. Groups 2 - 4 will not be awarded. Period of service is from date of award through September 30, 2017. Total not to exceed expenditure in the amount of $12,971,180.00.

Funding Source: AFFM511-06401 - To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation, Terms and Conditions

BUYER: _____ RESPECTFULLY SUBMITTED: _____

ANNETTE BURNEY

GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: **C.J. Thompson, Chief, Fleet Management Division**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-108, Revised 12/2007

INTRA-GOVERNMENTAL SERVICES
FLEET MANAGEMENT DIVISION

Jacksonville
Where Florida Begins.

Date: December 9, 2016

To: Greg Pease, Chief of Procurement Division

Thru: C.J. Thompson, Chief of Fleet Management

From: Erik Preacher, Fleet Services Financial Manager

Re: SC-0353-17 Police Vehicles and Outfitting for Fleet Management

The Fleet Management Division is requesting to award to Duval Ford for Group I in the amount of $12,971,180. This amount represents the council approved budget for police vehicles. Fleet Management will order a mix of the awarded vehicles within that budget. Group I is the lowest cost to the City for Police Vehicles and therefore Fleet Management is not requesting to award Groups II thru IV. Funds will be encumbered by Purchase order from AFFM513-06401.

Thank you for your consideration in this matter.

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.387.8800 Fax: 904.381.4607 www.coj.net

TITLE: POLICE VEHICLE AND OUTFITTING
BID NO.: SC-0353-17
OPEN DATE: December 7, 2016
ANALYST: ANNETTE BURNEY
No. Invited: (10) No. Received (3) No Bids: (1)
RECORDED BY: Gail Sampson Announcer: Cheryl Robinson

ITEM	DESCRIPTION	UOM	Qty	Duval Ford Unit Price	Duval Ford Extended Total	Public Safety Unit Price	Public Safety Extended Total	Dana Safety Supply Unit Price	Dana Safety Supply Extended Total
GROUP 1: POLICE CARS: VENDOR SUPPLIED ACCESSORIES									
	Vehicle #1					NO BID		NO BID	
	FORD INTERCEPTOR SEDAN - FULL PATROL WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	316	$ 30,788.00	$ 9,729,008.00		$ -		$ -
	Vehicle #2					NO BID		NO BID	
	FORD INTERCEPTOR SEDAN - SARGENT AND LIEUTENANT WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	10	$ 29,399.00	$ 293,990.00		$ -		$ -
	Vehicle #3					NO BID		NO BID	
	FORD INTERCEPTOR SEDAN - MARKED TRAFFIC WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	4	$ 31,778.00	$ 127,112.00		$ -		$ -
	Vehicle #4					NO BID		NO BID	
	FORD INTERCEPTOR SEDAN - COMMUNITY SERVICE VEHICLE WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	40	$ 28,127.00	$ 1,125,080.00		$ -		$ -
	Vehicle #5					NO BID		NO BID	
	FORD INTERCEPTOR UTILITY - FULL PATROL WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	1	$ 35,281.00	$ 35,281.00		$ -		$ -
	Vehicle #6					NO BID		NO BID	
	FORD INTERCEPTOR UTILITY- K-9 WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER.	Each	7	$ 39,103.00	$ 273,721.00		$ -		$ -
	Vehicle #7					NO BID		NO BID	
	FORD INTERCEPTOR UTILITY- SARGENT AND LIEUTENANT WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	1	$ 33,121.00	$ 33,121.00		$ -		$ -
	Vehicle #8					NO BID		NO BID	
	FORD INTERCEPTOR UTILITY - MARKED TRAFFIC WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	3	$ 36,011.00	$ 108,033.00		$ -		$ -
	Vehicle #9					NO BID		NO BID	
	FORD INTERCEPTOR UTILITY - COMMUNITY SERVICE VEHICLE WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	1	$ 32,001.00	$ 32,001.00		$ -		$ -
	Vehicle #10					NO BID		NO BID	
	FORD FUSION SEDAN - DETECTIVE WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	68	$ 19,327.00	$ 1,314,236.00		$ -		$ -
	GROUP 1 TOTAL			**$**	**13,071,583.00**	**NO BID**		**NO BID**	
GROUP 2: POLICE CARS: CUSTOMER SUPPLIED ACCESSORIES									
	Vehicle #11							NO BID	
	FORD INTERCEPTOR SEDAN - FULL PATROL WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	316	$ 25,835.00	$ 8,163,860.00	$ 5,587.70	$ 1,765,713.20		$ -
	Vehicle #12							NO BID	
	FORD INTERCEPTOR SEDAN - SARGENT AND LIEUTENANT WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	10	$ 25,555.00	$ 255,550.00	$ 4,505.55	$ 45,055.50		$ -
	Vehicle #13							NO BID	
	FORD INTERCEPTOR SEDAN - MARKED TRAFFIC WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	4	$ 25,431.00	$ 101,724.00	$ 6,402.00	$ 25,608.00		$ -
	Vehicle #14							NO BID	
	FORD INTERCEPTOR SEDAN - COMMUNITY SERVICE VEHICLE WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	40	$ 25,160.00	$ 1,006,400.00	$ 3,801.10	$ 152,044.00		$ -
	Vehicle #15							NO BID	
	FORD INTERCEPTOR UTILITY - FULL PATROL WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	1	$ 28,744.00	$ 28,744.00	$ 7,432.75	$ 7,432.75		$ -
	Vehicle #16							NO BID	
	FORD INTERCEPTOR UTILITY - K-9 WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	7	$ 30,141.00	$ 210,987.00	$ 9,651.95	$ 67,563.65		$ -
	Vehicle #17							NO BID	
	FORD INTERCEPTOR UTILITY - SARGENT AND LIEUTENANT WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	1	$ 28,452.00	$ 28,452.00	$ 5,236.05	$ 5,236.05		$ -

TITLE: POLICE VEHICLE AND OUTFITTING
BID NO.: SC-0353-17
OPEN DATE: December 7, 2016 Page 2

ITEM	DESCRIPTION	UOM	Qty	Duval Ford Unit Price	Duval Ford Extended Total	Public Safety Unit Price	Public Safety Extended Total	Dana Safety Supply Unit Price	Dana Safety Supply Extended Total
	Vehicle #18							NO BID	
	FORD INTERCEPTOR UTILITY - MARKED TRAFFIC WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	3	$ 28,662.00	$ 85,986.00	$ 8,039.35	$ 24,118.05		$ -
	Vehicle #19							NO BID	
	FORD INTERCEPTOR UTILITY - COMMUNITY SERVICE VEHICLE WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	1	$ 28,350.00	$ 28,350.00	$ 3,985.90	$ 3,985.90		$ -
	Vehicle #20							NO BID	
	FORD FUSION SEDAN - DETECTIVE WITH ALL OPTIONS INSTALLED BY DEALER - ALL ITEMS PROVIDED BY CUSTOMER	Each	68	$ 17,929.00	$ 1,219,172.00	$ 1,669.30	$ 113,512.40		$ -
	GROUP 2 TOTAL			**$ 11,129,225.00**		**$ 2,210,269.50**		**NO BID**	
	GROUP 3: POLICE CARS: PURCHASE ONLY								
	Vehicle #21					NO BID		NO BID	
	FORD INTERCEPTOR SEDAN (Patrol/SGT/LT/Traffic)	Each	330	$ 24,645.00	$ 8,132,850.00				
	Vehicle #22					NO BID			
	FORD INTERCEPTOR SEDAN (CSO)	Each	40	$ 24,337.00	$ 973,480.00			NO BID	
	Vehicle #23					NO BID			
	FORD INTERCEPTOR UTILITY	Each	10	$ 27,638.00	$ 276,380.00			NO BID	
	VEHICLE #24					NO BID			
	FORD FUSION SEDAN	Each	68	$ 17,232.00	$ 1,171,776.00			NO BID	
	GROUP 3 TOTAL			**$ 10,554,486.00**		**NO BID**		**NO BID**	
	GROUP 4: INSTALLATION OF POLICE ACCESSORIES								
	*** Vendor Provides all Accessories ***	UOM	Est. Qty.	Cost of Labor	Extended Total	Cost of Labor	Extended Total	Cost of Labor	Extended Total
	VEHICLE #25								
	FULL PATROL: SEDAN	Each	316	$ 6,547.00	$ 2,068,852.00	$ 1,040.00	$ 328,640.00	$ 6,293.26	$ 1,988,670.16
	VEHICLE #26								
	SARGENT AND LIEUTENANT: SEDAN	Each	10	$ 5,052.00	$ 50,520.00	$ 910.00	$ 9,100.00	$ 4,944.12	$ 49,441.20
	VEHICLE #27								
	MARKED TRAFFIC: SEDAN	Each	4	$ 7,331.00	$ 29,324.00	$ 1,170.00	$ 4,680.00	$ 7,837.80	$ 31,351.20
	VEHICLE #28								
	COMMUNITY SERVICE VEHICLE: SEDAN	Each	40	$ 4,194.00	$ 167,760.00	$ 1,105.00	$ 44,200.00	$ 3,827.47	$ 153,098.80
	VEHICLE #29								
	FULL PATROL: UTILITY	Each	1	$ 7,837.00	$ 7,837.00	$ 1,110.00	$ 1,110.00	$ 8,087.51	$ 8,087.51
	VEHICLE #30								
	K-9: UTILITY	Each	7	$ 11,362.00	$ 79,534.00	$ 1,455.00	$ 10,185.00	$ 10,772.96	$ 75,410.72
	VEHICLE #31								
	SARGEANT AND LIEUTENANT: UTILITY	Each	1	$ 5,771.00	$ 5,771.00	$ 1,110.00	$ 1,110.00	$ 5,889.68	$ 5,889.68
	VEHICLE #32								
	MARKED TRAFFIC: UTILITY	Each	3	$ 8,749.00	$ 26,247.00	$ 1,305.00	$ 3,915.00	$ 9,014.06	$ 27,042.18
	VEHICLE #33								
	COMMUNITY SERVICE: UTILITY	Each	1	$ 4,651.00	$ 4,651.00	$ 1,010.00	$ 1,010.00	$ 4,866.78	$ 4,866.78
	VEHICLE #34								
	DETECTIVE: FUSION SEDAN	Each	68	$ 2,451.00	$ 166,668.00	$ 630.00	$ 42,840.00	$ 2,239.02	$ 152,253.36
	GROUP 4 TOTAL			**$ 2,607,164.00**		**$ 446,790.00**		**$ 2,496,111.59**	
	GRAND TOTAL (1-4)			**$ 37,362,458.00**		**$ 2,657,059.50**		**$ 2,496,111.59**	

	Duval Ford	Public Safety	Dana Safety Supply
TERMS:	NET 30	N/A O%	0
DELIVERY (Business Days):	45	46	150
CONFLICT OF INTEREST:	YES	NO	YES
ADDENDUM(1):	YES	YES	YES

TERMS AND CONDITIONS

SCOPE

The Fleet Management Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and to obtain pricing commitments for Police Vehicles and Outfitting as listed in the bid documents.

AWARD

Award will be BY ITEM or GROUP to the lowest responsive, responsible bidder. ALL awards are subject to the availability of funds. Bidders must bid on all items in a group to be considered for award of that group.

TERM OF AGREEMENT

The term of this agreement is from date of award through September 30, 2017, with two (2) one (1) year renewal options. Renewal Options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and condition set forth in the bid documents.

COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements and budgetary constraints. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchase against this bid if it so deems necessary anytime during the contract period.

The City of Jacksonville reserves the right to add or delete options as necessary during the contract period.

ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

DELIVERY

As outlined in the specifications.

PICK UP AND RETURNS

COJ will have 48 hours to inspect all vehicles delivered. COJ will use the same form the vendor is required to use. Any vehicles with discrepancies will be picked up within 24 hours and returned immediately or the vendor can send a technician to COJ Fleet Management to correct the discrepancy within 24 hours. The vendor will repair and return any vehicles picked up at Fleet before delivery of additional vehicles. This return and repair will not relieve the vendor of their monthly requirements.

SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the city or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: Fleet Management Division, 2581 Commonwealth Avenue, Jacksonville, Florida 32254.

INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. **The awarded vendor will be required to submit the copy of insurance certificate within ten (10) days from date of receipt of award notice. Bid number should be listed on certificate.**

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