SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 **OPEN DATE: 06/06/2018**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 **NUMBER OF BIDS RECEIVED:** 9 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject HillUSA-Group 7 for failure to provide all unit pricing.

Recommend approval of award to Henry Schein, Inc. – Group 7; Total $ 6,397.00. Revised award amount to Henry Schein, Inc. $20,752.50. Revised total award $288,605.20.

Groups one (1) through six (6) and Groups eight (8) and ten (10) were previously awarded on 7/7/2018.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo; Rejection Letter; Tabulation Sheet; Terms and Conditions; Previous Award.

Analyst: _____ MARLEEN DORAN **RESPECTFULLY SUBMITTED:** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

June 18, 2018

TO: Marleen Doran, Procurement Division

FROM: David S. Castleman, Division Chief/Rescue

RE: **BID SC-0484-18 Medical Unit Supplies for Fire/Rescue**

After reviewing the bids submitted for SC-0484-18 Medical Unit Supplies for Fire/Rescue, we recommend awarding the bid as follows:

Group 1 Nasal/Oral Airway Equipment – Award to Concordance Healthcare Solutions, LLC as the lowest conforming bidder

Group 1 Total: $6,071.00

Group 2 Intubation Equipment – Award to QuadMed Inc. as the lowest conforming bidder

Group 2 Total: $18,448.40

Group 3 Miscellaneous Equipment – Award to Southeastern Emergency Equipment as the lowest conforming bidder

Group 3 Total: $23,336.00

Group 4 Stethoscope and Blood Pressure Equipment – Award to Nashville Medical & EMS Products Inc. as the lowest conforming bidder

Group 4 Total: $2,152.90

Group 5 Splints and Backboard Straps – Award to Henry Schein, Inc. as the lowest conforming bidder

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

Group 5 Total: $14,355.50

Group 6 INT's, Needles and Syringes – Award to QuadMed, Inc. as the lowest conforming bidder

Group 6 Total: $104,636.00

Group 7 NG Tubes and Suction Equipment - Award to Henry Schein, Inc. as the lowest conforming bidder

Group 7 Total: $6,397.00

Group 8 Miscellaneous Items – Award to Concordance Healthcare Solutions, LLC as the lowest conforming bidder

Group 8 Total: $ 63,198.40

Group 9 CPAP Mask w/ Nebulizer – **Not Awarded**. This item is on a previous bid package.

Group 10 King Tubes – Award to Southeastern Emergency Equipment as the lowest conforming bidder

Group 10 Total: $50,010.00

Total Award: $288,605.20

Funding Code: FRRS011-05216

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

July 5, 2018

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: **HilIUSA Corporation**

CONTACT NAME: **Ernesto Ackerman**

BID NUMBER: **SC-0484-18**

NAME OF BID: **MEDICAL UNIT SUPPLIES FOR FIRE/RESCUE**

DATE OPENED: **June 6, 2018**

REASON FOR REJECTION: Reject group 7 failure to provide unit pricing as requested on the bid form.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST, FACSIMILE NUMBER (904) 255-8837.

ANALYST'S SIGNATURE: Marleen Doran
Marleen Doran

TITLE: MEDICAL UNIT SUPPLIES FOR FIRE RESCUE
BID NO: SC-0484-18
OPEN DATE: JUNE 6, 2018
BUYER: MARLEEN DORAN
NO. INVITED (9) NO RECEIVED (9) NO BIDS (0)
RECORDER BY: R. BARNETT

Item #	Descriptions	Estimated Usage	QUADMED, INC. Unit Cost	QUADMED, INC. Extended Cost	HENRY SCHEIN, INC Unit Cost	HENRY SCHEIN, INC Extended Cost	SOUTHEASTERN EMERGENCY EQUIPMENT Unit Cost	SOUTHEASTERN EMERGENCY EQUIPMENT Extended Cost	NASHVILLE MEDICAL & EMS PRODUCTS, INC. Unit Cost	NASHVILLE MEDICAL & EMS PRODUCTS, INC. Extended Cost
Group 6 INT's, Needles and Syringes										
1	IV Extension Set, 8" Lge. Bore,	1000	$1.03	$1,030.00	$133.41	$133,410.00	$1.47	$1,470.00	$0.00	$0.00
2	Pediatric Intraosseous Needle, Jamishidi 15 ga	100	$7.64	$764.00	$18.54	$1,854.00	$9.22	$922.00	$0.00	$0.00
3	Syringe, Bulb 2 oz.	50	$0.76	$38.00	$0.74	$37.00	$0.61	$30.50	$0.00	$0.00
4	Syringe, 60cc, Catheter Tip	100	$0.46	$46.00	$0.47	$47.00	$0.42	$42.00	$0.00	$0.00
5	Syringe, 60cc, Luer Lock	250	$0.36	$90.00	$0.15	$37.50	$0.42	$105.00	$0.00	$0.00
6	Syringe, 30-35cc, Luer Lock	200	$0.19	$38.00	$0.59	$118.00	$0.35	$70.00	$0.00	$0.00
7	Syringe, 5-6cc, Luer Lock	1500	$0.06	$90.00	$0.49	$735.00	$9.04	$13,560.00	$0.00	$0.00
8	Syringe, 10-12cc, Luer Lock	2500	$0.06	$150.00	$0.92	$2,300.00	$6.59	$16,475.00	$0.00	$0.00
9	Syringe, 3cc, Luer Lock	500	$0.05	$25.00	$0.03	$15.00	$5.51	$2,755.00	$0.00	$0.00
10	Syringe, 1cc, Luer Lock	200	$0.43	$86.00	$0.12	$24.00	$10.30	$2,060.00	$0.00	$0.00
11	Syringe, 1cc w/Needle, 27ga x 1/2"	900	$0.08	$72.00	$0.40	$360.00	$7.99	$7,191.00	$0.00	$0.00
12	Needle, Hypodermic, 18ga x 1 1/2"	2500	$0.03	$75.00	$0.37	$925.00	$3.19	$7,975.00	$0.00	$0.00
13	Needle, Hypodermic, 21ga x 1 1/2"	2500	$0.03	$75.00	$0.37	$925.00	$3.19	$7,975.00	$0.00	$0.00
14	Needle, Hypodermic, 25ga x 1"	1500	$0.05	$75.00	$0.37	$555.00	$3.19	$4,785.00	$0.00	$0.00
15	Needle, Hypodermic, 27ga x 1/2"	400	$0.03	$12.00	$0.37	$148.00	$3.19	$1,276.00	$0.00	$0.00
	GROUP 6 TOTAL		$2,666.00		$141,490.50		$66,691.50		No Bid	

TITLE: MEDICAL UNIT SUPPLIES FOR FIRE RESCUE
BID NO: SC-0484-18
OPEN DATE: JUNE 6, 2018
BUYER: MARLEEN DORAN
NO. INVITED (9) NO RECEIVED (9) NO BIDS (0)
RECORDER BY: R. BARNETT

CONCORDANCE HEALTHCARE SOLUTIONS, LLC

Item #	Descriptions	Estimated Usage	Unit Cost	Extended Cost
1	IV Extension Set, 8" Lge. Bore, 100/Box	1000	$1.21	$1,210.00
2	Jamishidi 15 ga	100	$19.15	$1,915.00
3	Syringe, Bulb 2 oz.	50	$0.33	$16.50
4	Syringe, 60cc, Catheter Tip	100	$0.35	$35.00
5	Syringe, 60cc, Luer Lock	250	$0.34	$85.00
6	Syringe, 30-35cc, Luer Lock	200	$0.24	$48.00
7	Syringe, 5-6cc, Luer Lock	1500	$0.07	$108.00
8	Syringe, 10-12cc, Luer Lock	2500	$0.08	$195.00
9	Syringe, 3cc, Luer Lock	500	$0.04	$19.50
10	Syringe, 1cc, Luer Lock	200	$0.08	$15.44
11	Syringe, 1cc w/Needle, 27ga x 1/2"	900	$0.05	$46.44
12	Needle, Hypodermic, 18ga x 1 1/2"	2500	$0.02	$56.75
13	Needle, Hypodermic, 21ga x 1 1/2"	2500	$0.03	$69.25
14	Needle, Hypodermic, 25ga x 1"	1500	$0.03	$40.35
15	Needle, Hypodermic, 27ga x 1/2"	400	$0.03	$11.08
	GROUP 6 TOTAL		$3,871.31	

Group 7 NG Tubes and Suction Equipment

TITLE: MEDICAL UNIT SUPPLIES FOR FIRE RESCUE
BID NO: SC-0484-18
OPEN DATE: JUNE 6, 2018
BUYER: MARLEEN DORAN
NO. INVITED (9) NO RECEIVED (9) NO BIDS (0)
RECORDER BY: R. BARNETT

Item #	Descriptions	Estimated Usage	TAYLOR'S PHARMACY Unit Cost	TAYLOR'S PHARMACY Extended Cost	BOUND TREE MEDICAL, LLC Unit Cost	BOUND TREE MEDICAL, LLC Extended Cost	HILLUSA CORPORATION Unit Cost	HILLUSA CORPORATION Extended Cost	NAO GLOBAL HEALTH, LLC Unit Cost	NAO GLOBAL HEALTH, LLC Extended Cost
1	IV Extension Set, 8" Lge. Bore, 100/Box	1000	$2.25	$2,250.00	$1.35	$1,350.00	NB	$0.00	$1.67	$1,670.00
2	Jamishidi 15 ga	100	$43.15	$4,315.00	$8.45	$845.00	NB	$0.00	$22.98	$2,298.00
3	Syringe, Bulb 2 oz.	50	$1.99	$99.50	$0.49	$24.50	NB	$0.00	$1.15	$57.50
4	Syringe, 60cc, Catheter Tip	100	$1.25	$125.00	$0.36	$36.00	$0.36	$36.00	$1.09	$109.00
5	Syringe, 60cc, Luer Lock	250	$0.75	$187.50	$0.43	$107.50	$0.15	$37.50	$0.58	$145.00
6	Syringe, 30-35cc, Luer Lock	200	$0.65	$130.00	$0.39	$78.00	$0.28	$56.00	$0.52	$104.00
7	Syringe, 5-6cc, Luer Lock	1500	$0.16	$240.00	$0.14	$210.00	$0.10	$150.00	$0.15	$225.00
8	Syringe, 10-12cc, Luer Lock	2500	$0.16	$400.00	$0.12	$300.00	$0.11	$275.00	$0.13	$325.00
9	Syringe, 3cc, Luer Lock	500	$0.16	$80.00	$0.05	$25.00	$0.06	$30.00	$0.08	$40.00
10	Syringe, 1cc, Luer Lock	200	$0.16	$32.00	$0.06	$12.00	NB	$0.00	$0.43	$86.00
11	Syringe, 1cc w/Needle, 27ga x 1/2"	900	$0.18	$162.00	$0.13	$117.00	$0.07	$63.00	$0.14	$126.00
12	Needle, Hypodermic, 18ga x 1 1/2"	2500	$0.08	$200.00	$0.04	$100.00	$0.03	$75.00	$0.08	$200.00
13	Needle, Hypodermic, 21ga x 1 1/2"	2500	$0.25	$625.00	$0.05	$125.00	$0.03	$75.00	$0.05	$125.00
14	Needle, Hypodermic, 25ga x 1"	1500	$0.08	$120.00	$0.09	$135.00	$0.03	$45.00	$0.07	$105.00
15	Needle, Hypodermic, 27ga x 1/2"	400	$0.08	$32.00	$0.04	$16.00	$0.03	$12.00	$0.07	$28.00
	GROUP 6 TOTAL		$8,998.00		$3,481.00		$854.50		$5,643.50	

Group 7 NG Tubes and Suction Equipment

TERMS AND CONDITIONS
Medical Unit Supplies for Fire/ Rescue

1. SCOPE
The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for **Medical Unit Supplies for Fire/Rescue** as listed in the bid documents.

2. AWARD
Award will be **BY GROUP** to the lowest responsive, responsible bidder. The City reserves the right to reject any or all bids, whichever is in the best interest of the City. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT
The term of this agreement is one (1) year from date of award with two (2) one (1) year renewal options. Renewal options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and conditions set forth in this bid documents.

4. PRE-BID CONFERENCE
Not Applicable

5. COMPLIANCE WITH SPECIFICATIONS
The bidder, by affixing their signature to the bid form submitted, agrees to provide the items/services in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

6. STATE CONTRACTS
The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such service(s).

7. QUANTITIES
Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

8. PRICES
All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

9. ESCALATION / DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

10. DELIVERY

Jacksonville Fire and Rescue Department, 355 S. Ellis Road, Jacksonville, Florida 32254 Attn: Logistical Support.. A packing list shall accompany all shipments, which shall indicate, at a minimum , the following; purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick-up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

13. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

14. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

15. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured.

SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 **OPEN DATE: 06/06/2018**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 **NUMBER OF BIDS RECEIVED:** 9 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject the following vendors by Group for failure to provide unit pricing as requested on the bid form: NAO Global Health, LLC-Group 5, Taylors Pharmacy-Group 5, HillUSA-Group 6, Nashville Medical & EMS Products, Inc.-Group 8.

Recommend approval of award to the following vendors as the lowest responsive, responsible bidders. Period of service is one (1) year from date of award with two (2) one (1) year renewal options. Total estimated annual expenditure not-to-exceed $282,208.20.

Concordance Healthcare Solutions, LLC- Groups 1 & 8	Total **$ 69,269.40**
Quadmed, Inc. – Groups 2 & 6	Total **$123,084.40**
Southeastern Emergency Equipment – Groups 3 & 10	Total **$ 73,346.00**
Nashville Medical & EMS Products, Inc. – Group 4	Total **$ 2,152.90**
Henry Schien, Inc. – Groups 5	Total **$ 14,355.50**

Group seven (7) will not be awarded at this time.
Group nine (9) will not be awarded. This item is on a previous bid package.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo; Tabulation Sheet; Terms and Conditions

Analyst: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED:
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 7/5/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 7/7/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05