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SUBJECT: CONCERT PRODUCTION SERVICES

BID #: SC-0325-22 **OPEN DATE: 2022-03-02**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – PERIOD OF SERVICE WILL BE FROM THE DATE OF AWARD THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PARKS, RECREATION AND COMMUNITY SERVICES

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 20 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of four (4) one (1) year renewal options with AVL PRODUCTIONS, INC. for CONCERT PRODUCTION SERVICES. The supplier requested an increase for price escalation based on CPI. Period of service will be from October 1, 2022 through September 30, 2023. The requested annual expenditure not to exceed $916,989.27. The revised total award expenditure not to exceed $1,724,520.06.

Funding Sources:
10302.133101.549006.000000.00000000.00000.0000000
00113.133101.549040.000000. Multiple Activities based on Event Need
00113.133101.548010.000000. Multiple Activities based on Event Need
00113.133101.544020.000000. Multiple Activities based on Event Need
To be executed by purchase order releases POA-71671-22

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2022. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Attachments: Agency Memo, Vendor Letter, Previous Awards

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Daryl T. Joseph, Director, Parks, Recreation and Community Services Department

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Daryl T. Joseph, Director

Parks, Recreation and Community Services Department
214 N Hogan Street, 4th Floor
Jacksonville, FL 32202
(904) 255-7907
www.coj.net

ONE CITY. ONE JACKSONVILLE.

August 17, 2022

To: Greg Pease, Chief
Procurement Division

Thru: Daryl T. Joseph, Director
Parks, Recreation and Community Services Department

From: Chandler Fussell, Chief
Sports and Entertainment Division

Subject: FY23 Concert Production Services 1st renewal request for AVL Productions, Inc. SC-0325-22/POA-71671-22

The Department of Parks, Recreation and Community Services, Division of Sports & Entertainment respectfully requests the first (1st) of four (4), one (1) year renewal options with AVL Productions, Inc for SC-0325-22/POA Concert Production Services. This renewal is requested to be from October 1, 2022, through September 30, 2023.

Supplier has requested this renewal with enhanced pricing in relation to the inflated Consumer price Index.

Annual renewal expenditures are not expected to exceed $916,989.27 with an award total not expected to exceed ~~$1,721,520.00~~ $1,724,520.06. Purchases will be processed through Purchase Order Releases from POA-71671-22.

Funding Source: 10302.133101.549006.000000.00000000.00000.0000000
00113.133101.549040.000000. Multiple Activities based on Event Need
00113.133101.548010.000000. Multiple Activities based on Event Need
00113.133101.544020.000000. Multiple Activities based on Event Need

Attachments: SC-0325-22/POA-71671-22, Itemized Cost increases

JMK

CC: Rene'e Harriman, Parks, Recreation and Community Services Department
Jennifer Malice-Kelly, Sports & Entertainment

AVL Productions, Inc.
3500 Beachwood Ct Ste 104
Jacksonville, FL 32224
904-551-1315

August 16, 2022

City of Jacksonville
Office of Special Events
117 W. Duval Street, Suite 280
Jacksonville, FL 32202

To Whom It May Concern,

Please be advised that I, on behalf of AVL Productions, Inc., do hereby express our wish to exercise our renewal option of Bid No SC-0325-22 – Concert Production Services. Under the renewal, there is a price increase on the equipment and labor that is congruent with the consumer price index rate. These increases are due to the rising inflation and industry costs seen over the past year which are attributable to labor and supply shortages across the board. These prices are noted on the included updated spreadsheet.

If you have any further questions please feel free to contact us at 904-551-1315.

Thank you for your time,

Stephen Unkelbach

Stephen Unkelbach
President, AVL Productions
stephen@avlproductions.com

CONCERT PRODUCTION SERVICES

AVL Productions

ITEM NO.	DESCRIPTION	EST QTY	UNIT	UNIT PRICE	NEW PER UNIT PRICE
1	Stage A Stage Line SAM575 with FOH2424 or equivalent	1	PER WEEK	$ 101,994.75	$ 111,174.28
2	Lighting and Sound package A to be used with Stage Line SAM575 or equivalent	1	PER WEEK	$ 22,966.50	$ 25,033.49
3	Video package A to be used with Stage Line SAM575 or equivalent	1	PER WEEK	$ 44,241.50	$ 48,223.24
4	Stage B Stage Line 320 or equivalent with front of house platform	6	PER WEEK	$ 14,619.27	$ 15,935.00
5	Lighting and Sound package B to be used with Stage Line 320 or equivalent	6	PER WEEK	$ 20,094.25	$ 21,902.73
6	Video package B to be used with Stage Line 320 or equivalent	6	PER WEEK	$ 33,200.25	$ 36,188.27
7	Stage C Stage Line 260 or equivalent with front of house platform	2	PER WEEK	$ 5,210.00	$ 5,678.90
8	Lighting and Sound package C to be used with Stage Line 260 or equivalent	2	PER WEEK	$ 9,855.25	$ 10,742.22
9	Lighting and Sound package D to be used with existing venue stages	4	PER WEEK	$ 3,678.73	$ 4,009.82
10	Labor - Regular Hours	1,000	HOUR	$ 50.00	$ 54.50
11	Labor Overtime/Holiday Hours	600	HOUR	$ 75.00	$ 81.75
12	Specialized technicians for Audio, Lighting and Video - Regular Hours	800	HOUR	$ 65.00	$ 70.85
13	Specialized technicians for Audio, Lighting and Video - Overtime Holiday Hours	400	HOUR	$ 97.50	$ 106.28
14	Aluminum Barrier - 1m (Mojo Barricade)	1	Each	$ 65.00	$ 70.85
15	Multipurpose Gate (Mojo Barricade)	1	Each	$ 88.00	$ 95.92
16	2022 Jax River Jams Band Additions Package A	1	Each	$ 12,055.00	$ 13,139.95
17	2022 Jax Jazz Festival Headliner Additions	1	Each	$21,535.77	$ 23,473.99

916,989.27

SUBJECT: CONCERT PRODUCTION SERVICES

BID #: SC-0325-22

OPEN DATE: 2022-03-02

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – PERIOD OF SERVICE WILL BE FROM THE DATE OF AWARD THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PARKS, RECREATION AND COMMUNITY SERVICES

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 20 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder AVL PRODUCTIONS, INC. in the amount of $807,530.79 for EVENT CROWD MANAGEMENT AND SECURITY SERVICES.
Recommend approval of award to the next lowest responsive, responsible bidder PRESENTATION RESOURCE, INC. DBA PRI PRODUCTIONS as secondary supplier if the primary supplier is not able to perform the requested services. Period of service will be from the date of award through September 30, 2022, with four (4) one (1) year renewal options.

Funding Sources:
10302.133101.549006.000000.00000000.00000.0000000
00113.133101.549040.000000. Multiple Activities based on Event Need
00113.133101.548010.000000. Multiple Activities based on Event Need
00113.133101.544020.000000. Multiple Activities based on Event Need
To be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation, Terms and Conditions, Specifications

ANALYST: RUBEN OLA

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Daryl T. Joseph, Director, Parks, Recreation and Community Services Department

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 3/10/2022

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/10/2022

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

SUBJECT: CONCERT PRODUCTION SERVICES

BID #: SC-0325-22 **OPEN DATE: 2022-03-02**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT – PERIOD OF SERVICE WILL BE FROM THE DATE OF AWARD THROUGH SEPTEMBER 30, 2022, WITH FOUR (4) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PARKS, RECREATION AND COMMUNITY SERVICES

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 20 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to correct the description of services with AVL PRODUCTIONS, INC. from EVENT CROWD MANAGEMENT AND SECURITY SERVICES to CONCERT PRODUCTION SERVICES.
All other terms and conditions will remain the same.

Funding Sources: 10302.133101.549006.000000.00000000.00000.0000000
00113.133101.549040.000000. Multiple Activities based on Event Need
00113.133101.548010.000000. Multiple Activities based on Event Need
00113.133101.544020.000000. Multiple Activities based on Event Need
To be executed by purchase order(s).

Attachments: Previous Award

ANALYST: RUBEN OLA **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Daryl T. Joseph, Director, Parks, Recreation and Community Services Department

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 3/24/2022

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/24/2022

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No 2019-02

Economic News Release

Table 1. Consumer Price Index for All Urban Consumers (CPI-U): U. S. city average, by expenditure category

Table 1. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, by expenditure category, July 2022
[1982-84=100, unless otherwise noted]

Expenditure category	Relative importance Jun. 2022	Unadjusted indexes			Unadjusted percent change		Seasonally adjusted percent change		
		Jul. 2021	Jun. 2022	Jul. 2022	Jul. 2021-Jul. 2022	Jun. 2022-Jul. 2022	Apr. 2022-May 2022	May 2022-Jun. 2022	Jun. 2022-Jul. 2022
All items	100.000	273.003	296.311	296.276	8.5	0.0	1.0	1.3	0.0
Food	13.372	278.127	305.041	308.532	10.9	1.1	1.2	1.0	1.1
Food at home	8.295	259.022	288.884	292.972	13.1	1.4	1.4	1.0	1.3
Cereals and bakery products	1.064	289.533	326.378	332.968	15.0	2.0	1.5	2.1	1.8
Meats, poultry, fish, and eggs	1.887	286.994	316.110	318.141	10.9	0.6	1.1	-0.4	0.5
Dairy and related products	0.785	231.233	261.255	265.638	14.9	1.7	2.9	1.7	1.7
Fruits and vegetables	1.402	312.875	340.594	341.839	9.3	0.4	0.6	0.7	0.5
Nonalcoholic beverages and beverage materials	0.945	180.136	200.876	204.944	13.8	2.0	1.7	0.8	2.3
Other food at home	2.212	222.116	252.015	257.295	15.8	2.1	1.6	1.8	1.8
Food away from home(1)	5.077	308.023	329.033	331.342	7.6	0.7	0.7	0.9	0.7
Energy	9.200	244.800	340.917	325.407	32.9	-4.5	3.9	7.5	-4.6
Energy commodities	5.598	280.040	439.256	405.676	44.9	-7.6	4.5	10.4	-7.6
Fuel oil(1)	0.186	282.484	557.440	495.910	75.6	-11.0	16.9	-1.2	-11.0
Motor fuel	5.337	276.650	432.585	399.682	44.5	-7.6	4.1	11.0	-7.6
Gasoline (all types)	5.227	275.656	430.142	396.952	44.0	-7.7	4.1	11.2	-7.7
Energy services	3.602	221.196	262.048	262.731	18.8	0.3	3.0	3.5	0.1
Electricity	2.609	227.672	257.557	262.347	15.2	1.9	1.3	1.7	1.6
Utility (piped) gas service	0.993	198.207	269.278	258.666	30.5	-3.9	8.0	8.2	-3.6
All items less food and energy	77.428	279.146	294.680	295.646	5.9	0.3	0.6	0.7	0.3
Commodities less food and energy commodities	21.122	155.873	166.403	166.746	7.0	0.2	0.7	0.8	0.2
Apparel	2.419	119.078	126.619	125.188	5.1	-1.1	0.7	0.8	-0.1
New vehicles	3.999	157.203	172.546	173.618	10.4	0.6	1.0	0.7	0.6
Used cars and trucks	4.008	200.425	212.980	213.683	6.6	0.3	1.8	1.6	-0.4
Medical care commodities(1)	1.465	376.323	387.787	390.077	3.7	0.6	0.3	0.4	0.6
Alcoholic beverages	0.862	263.226	273.537	274.344	4.2	0.3	0.5	0.4	0.5
Tobacco and smoking products(1)	0.510	1,253.276	1,346.046	1,349.636	7.7	0.3	0.9	0.6	0.3
Services less energy services	56.306	355.375	373.664	375.060	5.5	0.4	0.6	0.7	0.4
Shelter	32.065	335.812	352.967	354.935	5.7	0.6	0.6	0.6	0.5
Rent of primary residence	7.195	348.469	367.927	370.448	6.3	0.7	0.6	0.8	0.7
Owners' equivalent rent of residences(2)	23.502	343.293	361.018	363.311	5.8	0.6	0.6	0.7	0.6
Medical care services	6.772	571.934	598.035	601.056	5.1	0.5	0.4	0.7	0.4
Physicians' services(1)	1.797	408.445	410.729	411.846	0.8	0.3	-0.1	0.1	0.3
Hospital services(3)	2.117	363.254	375.318	377.415	3.9	0.6	0.5	0.3	0.5
Transportation services	5.900	332.917	365.178	363.389	9.2	-0.5	1.3	2.1	-0.5

Footnotes

(1) Not seasonally adjusted.

(2) Indexes on a December 1982=100 base.

(3) Indexes on a December 1996=100 base.

Expenditure category	Relative importance Jun. 2022	Unadjusted indexes			Unadjusted percent change		Seasonally adjusted percent change		
		Jul. 2021	Jun. 2022	Jul. 2022	Jul. 2021-Jul. 2022	Jun. 2022-Jul. 2022	Apr. 2022-May 2022	May 2022-Jun. 2022	Jun. 2022-Jul. 2022
Motor vehicle maintenance and repair(1)	1.023	318.031	340.058	343.678	8.1	1.1	0.5	2.0	1.1
Motor vehicle insurance	2.384	567.463	603.932	609.585	7.4	0.9	0.5	1.9	1.3
Airline fares	0.745	243.613	344.101	311.205	27.7	-9.6	12.6	-1.8	-7.8

Footnotes

(1) Not seasonally adjusted.

(2) Indexes on a December 1982=100 base.

(3) Indexes on a December 1996=100 base.

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Last Modified Date: August 10, 2022

U.S. BUREAU OF LABOR STATISTICS Division of Consumer Prices and Price Indexes Suite 3130 2 Massachusetts Avenue NE
Washington, DC 20212-0001

Telephone:1-202-691-7000_ www.bls.gov/CPI Contact CPI