ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Lenny Curry, Mayor

Division of Insurance and Risk Management
117 West Duval Street
Suite 335
Jacksonville, FL 32202
(904) 630-7521
www.coj.net

MEMORANDUM

TO: Greg Pease, Chairperson, Professional Services Evaluation Committee

COPY: Alex Baker, PSEC Specialist

FROM: Twane Duckworth, Chief of Risk Management
Ann Willis, Property & Casualty Compliance Administrator

DATE: October 31, 2019

RE: Arthur J. Gallagher Risk Management Svcs. Inc. – Aviation Insurance Broker Services
P-47-15 Request for Amendment Four

The current contract with Arthur J. Gallagher Risk Management Services, Inc. ("AJG") (No. 8518-04) for Aviation Insurance Broker Services allows for AJG to place aviation insurance coverages for a term of October 1, 2019 to September 30, 2020, with one (1) additional one-year renewal options remaining.

The current contract will be amended to place a new aviation insurance policy for the City. The premium adjustment will change the current maximum indebtedness of $344,321.00 by an additional $100,343.00 for a new total maximum indebtedness of $444,664.00.

It is respectfully requested that City Contract No. 8518-04, with AJG be amended for the placement, binding, and ratification of the purchase of aviation insurance coverage for the City of Jacksonville effective October 1, 2019 to September 30, 2020 as set forth in Exhibit E.

All other contract terms and conditions shall remain the same (nothing contained herein shall be amended, modified. or otherwise revised without prior PSEC and Mayor's approval).

Exhibit for your review:

Exhibit E – 2020 Aviation Insurance Proposal

Thank you for your consideration.

QBE.

QBE Commercial Aviation Proposal

Named Insured: CITY OF JACKSONVILLE

Address: 117 West Duval Street, Suite 335
Jacksonville, FL 32202

Policy Period: 10/01/2019 - 10/01/2020
Quote #: 100000507
Underwriter: Vicki Hall
Email: Vicki Hall@us.qbe.com

Agency: ARTHUR J GALLAGHER RISK MGMT SVS INC
Licensed Broker: DOUGLAS D MEYER
Licensed Broker Email: Arthur_Meyer@ajg.com

Broker Contact: DOUGLAS D MEYER
Broker Contact Email: Arthur_Meyer@ajg.com

N#	Use	Year	Seats	Make & Model	Hull Value	Hull Rate	Hull Premium	Hull War/TRIA	Liability Limit	Liability Premium	Liability War/TRIA	Annual Premium
319JP		2002	1+4	BELL 206	$879,000	1.28	$11,251	Included	$20,000,000	$2,908	Included	$14,159
314JP		2004	1+6	BELL 407	$2,274,856	.98	$21,839	Included	$20,000,000	$4,302	Included	$26,141
312JP		2004	1+4	BELL 206B	$1,489,876	1.06	$15,793	Included	$20,000,000	$2,908	Included	$18,701
311JP		1972	1+3	BELL OH-58A	$200,000	2.08	$4,160	Included	$20,000,000	$2,181	Included	$6,341
58160		1974	1+1	HUGHES 269C	$175,000	2.64	$4,620	Included	$20,000,000	$2,185	Included	$6,805
7511A		1994	1+1	SCHWEIZER 269C	$225,000	2.49	$5,603	Included	$20,000,000	$2,185	Included	$7,788
9204U		1996	1+3	McDonnell Douglas 500	$875,000	2	$17,500	Included	$20,000,000	$2,908	Included	$20,408

Medical Expenses Including Crew	$15,000 Per Person	Per Occurrence

Deductibles:	(Not In Motion / In Motion)	$0 / $0

Exhibit 'E'

Named Pilots

PIC	
SIC	

Open Pilot Warranty

PIC	
SIC	

Broad Coverage Endorsement – 1	Limit	Premium	Form No
Airworthiness Certificate	Per endorsement	Included	QBAV-2053
Automatic Insurance for Increased Insured Value	25% of insured amount $3,000,000 maximum insured value	Included	QBAV-2053
Baggage Hangars & Contents	$25,000 each passenger $2,000,000 each occurrence	Included	QBAV-2053
Definition of Premises	Per endorsement	Included	QBAV-2053
Emergency or Unexpected Landing Expense	25% of the insured value	Included	QBAV-2053
Extra Expense for Renting Substitute Aircraft	$0 each day, each aircraft $500,000 each occurrence, each aircraft 0 days min. days from occurrence 90 days max days from occurrence	Included	QBAV-2053
Extra Expense of Temporary Replacement Aircraft Parts	$500,000 each loss Does not apply to parts within 30 days days to repair or replacement	Included	QBAV-2053
Hangarkeepers Liability	$20,000,000 each aircraft $20,000,000 each occurrence Nil deductible	Included	QBAV-2053
Host Liquor Liability	$20,000,000 aggregate	Included	QBAV-2053
Mobile Equipment Liability	$20,000,000 each occurrence	Included	QBAV-2053
Physical Damage To Spare Engines, Parts, Avionics and Accessories	$500,000 each occurrence Nil deductible	Included	QBAV-2053
Policy Territory	Per endorsement	Included	QBAV-2053
Premises Medical Coverage	$15,000 each person	Included	QBAV-2053
Products Liability - Sale of Aircraft, Aircraft Parts, Food and Beverage	$20,000,000 each occurrence and aggregate	Included	QBAV-2053
Runway or Aircraft Foaming Search and Rescue Expense	$1,000,000 each occur $1,000,000 each occur	Included	QBAV-2053
Trip Interruption Expense	$10,000 each passenger N/A each occurrence	Included	QBAV-2053
Unearned Premium Insurance	Per endorsement	Included	QBAV-2053

Policy Premium:	**$100,343**
Endorsement Premium:	**$0**
WAR/ TRIA:	**$0**
Total Annual Premium:	**$100,343**
Taxes, Fees & Surcharges:	**$0.00**
Commission:	**17.5%**
Mexican Policy Premium	**$0**

Taxes, Fees & Surcharges are not included in the Total Annual Premium

Notes:

2019 Renewal quote is as expiring at $100,343 including WAR/TRIA
Deductibles are as expiring - $Nil Not In Motion/$1% of the insured value In Motion.
Medical Expense is as expiring at $15,000 Each Person including crew.
Liability for Incidental Malpractice and Disappearance included as expiring.

Quotation Date: 08/14/2019

Policy Form: AV1002

Commercial/AV Forms Schedule

All Mandatory Endorsements and State Amendatory Endorsements are included in our proposal/policy.

Form No	Endorsement	Details	Premium
AVN-52E (10-12)	Extended Coverage Endorsement -AVN 52E (Aviation Liabilities)-1	Per Endorsement	Included
QBAV-2019 (05-11)	Aerial Application Coverage Endorsement-1	$1,000,000 each occurrence, $1,000,000 aggregate	Included
QBAV-2045 (05-11)	Automatic Attachment Endorsement for Newly Acquired Aircraft-1	Per Endorsement	Included
QBAV-2048 (05-11)	Aviation Date Recognition Endorsement with Limited Coverage Grant Aircraft Operators-1	Per Endorsement	Included
QBAV-2053 (10-12)	Broad Coverage Endorsement-1	Per Endorsement	Included
QBAV-2057 (05-11)	Cargo Liability Endorsement (Form B)-1	$250,000 each occurrence, Nil Deductible Each Claim	Included
QBAV-2068 (05-11)	Crew Training Endorsement (Form A)	Per Endorsement	Included
QBAV-2127 (05-11)	Fellow Employee Coverage Endorsement-1	Per Endorsement	Included
QBAV-2153 (10-12)	Hurricane Protection Coverage-1	$5,000	Included
QBAV-2158 (05-11)	Knowledge of Occurrence	Per Endorsement	Included
QBAV-2160 (10-12)	Lay-Up Return Endorsement-1	30 Days, 100 %	Included
QBAV-2180 (10-12)	Mechanic's Tools Endorsement-1	$25,000 Each Occurrence, Nil Deductible, $25,000 Each Employee	Included
QBAV-2202 (05-11)	Non-owned Aircraft: Physical Damage Endorsement (Form B)-1	Per Endorsement	Included
QBAV-2204 (10-12)	Non-Owned Aircraft: Liability Endorsement-1	Per Endorsement	Included
QBAV-2212 (10-12)	Passenger Voluntary Settlements-1	Per Endorsement	Included
QBAV-2213 (05-11)	Personal Injury Extension-1	$20,000,000	Included
QBAV-2242 (05-11)	Profit Commission on Renewal Endorsement-1	Per Endorsement	Included
QBAV-2244 (07-15)	Purpose of Use Endorsement-1	Per Endorsement	Included
QBAV-2268 (04-18)	Special Equipment Endorsement -1-1	Per Endorsement	Included
QBAV-2216 (07-15)	Pilot Warranty Endorsement-1	Per Endorsement	Included
QBAV-2290 (05-11)	War, Hi-Jacking, Extortion and Other Perils Extended Coverage Endorsement-1	Per Endorsement	Included
QBAV-6003 (02-15)	Exception for Certified Acts of Terrorism Exclusion Endorsement (Aircraft)	Per Endorsement	