SUBJECT: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK FOR FIRE AND POLICE ALARM BILLING SYSTEM

BID #: PSC-0403-17 **OPEN DATE: 03/07/2015**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF EXECUTED CONTRACT THROUGH OCTOBER 25, 2018 WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS: Recommend approval to retroact the period of service from October 26, 2020 through date of award.

Recommend approval to utilize the third and final renewal option with PM AM Corporation to utilize the Fire and Police False Alarm Billing System. PM AM Corporation has agreed to renew with a revised compensation amount from 10 percent to 13 percent of revenue from alarm registration fees, late fees and penalties, and revenue from false alarm fees, plus postage spent by PM AM on behalf of the City of Jacksonville. The postage cost will be deducted monthly from the City's revenue share, up to $50,000.00 annually. The period of service is from date of award through October 25, 2021.

This is a revenue generating contract. The PM AM Corporation will collect all revenues generated in accordance to the City of Jacksonville False Alarm Ordinance Chapter 168.

ATTACHMENTS: Recommendation Memo, Vendor Email, Amendment Agreement, Previous Awards

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____

OLIVE WALLACE-COHEN

GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Derrick Lewis, Director of Police Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

MIKE WILLIAMS, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Derrick Lewis
Director of Police Services

Subject: PSC-0403-17 – Piggyback City of Miami Beach with PM AM Corporation for Fire and Police False Alarm Billing System – RFP# 2016-034-AK (Contract 10238)

Date: April 23, 2021

We are recommending approval to utilize the third and final renewal option with PM AM Corporation for Fire and Police False Alarm Billing System for the period from October 26, 2020 through October 25, 2021. PM AM Corporation has agreed to renew with a revised compensation amount from 10 percent to 13 percent of revenue from alarm registration fees, late fees and penalties, and revenue from false alarm fees, plus postage spent by PM AM on behalf of the City. The postage cost will be deducted monthly from the City's revenue share, up to $50,000.00 annually. This is a revenue generating contract.

Attached is the concurrence from PM AM Corporation regarding the renewal. The contract amendment for the renewal will be executed through the Office of General Counsel.

Please let me know if you require any additional information. Thank you for your assistance.

First AMENDMENT TO AGREEMENT BETWEEN THE CITY OF JACKSONVILLE AND PMAM CORPORATION CITY OF JACKSONVILLE ALARM PROGRAM

THIS FIRST AMENDMENT is made and entered into as of **April 27, 2021** by and between the City of Jacksonville, a Florida municipal corporation (hereinafter referred to as "City"), and **PMAM**, a **Corporation** (hereinafter referred to as "Consultant"). In consideration of the mutual covenants and conditions set forth herein, the parties agree as follows:

1. This **First** Amendment is made with the respect to the following facts and purposes:

a. On **March 1st, 2017**, the City and Consultant entered into that certain Professional Services Agreement for alarm tracking and billing services in the amount of 10% of revenue from alarm registration fees, late fees and penalties, and revenue from false alarm fees, plus postage spent by Consultant on behalf of the City.

b. The parties now desire to revise the compensation amount from 10 percent to **13** percent of revenues from fees described above and the **City will cover postage spent to support the program up to $50,000 annually. The Postage cost will be deducted monthly from the City's revenue share.**

2. Exhibit A, Section 4 of the Agreement entitled "FEE" is hereby amended to read a follows:

> For providing services as specified in this Agreement, City will make and Contractor shall receive payments based upon the following: **13%** of revenue from alarm registration fees, late fees and penalties, and revenue from false alarm fees, provided, however, **The Postage cost will be deducted monthly from the City's revenue share, up to $50,000 annually**. This 13% revenue payment and postage cost deduction shall remain unchanged during the agreed upon term unless agreed upon in writing by both parties.

4. Except for the changes specifically set forth herein, all other terms and conditions of the Agreement shall remain in full force and effect.

The parties, through their duly authorized representatives, are signing this **First** Amendment on the date stated in the introductory clause.

City:

City of Jacksonville,
a Florida municipal corporation

By: _____
Name: _____
Title: _____

ATTEST:

By: _____
Name:
Title:

APPROVED AS TO FORM:

By: _____
Name:
Title:

Consultant:

PMAM Corporation
a Corporation

By: _____
Name: Pankaj Kumar
Title: Chief Executive Officer

By: _____
Name: Mahima Kumar
Title: Secretary

(Two signatures of corporate officers required for corporations under Corporations Code Section 313, unless corporate documents authorize only one person to sign this Agreement on behalf of the corporation.)

Baines, Deidra B.

From:	Dave Moss - PM AM <DaveM@PMAM.com>
Sent:	Friday, April 23, 2021 8:55 AM
To:	Baines, Deidra B.; Clement, William J.
Subject:	Jacksonville FL Amendment 1 v2 042321
Attachments:	Jacksonville FL Amendment 1 v2 042321.docx
Categories:	Action Required

****EXTERNAL EMAIL SOURCE****

This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Deidra,

Attached is the revised Amendment 1 for the PM AM Alarm Program. If you have any questions or need further assistance please let me know.

Thanks,

Dave Moss

Vice President | **PM AM Corporation**
972 831 7404 | Cell 972 214 8641
Scam Awareness Videos
www.pmam.com

Disclaimer:
This message and any attachment(s) contained here are confidential and meant for the addressee only. If you have received this email in error, please notify the sender immediately by return e-mail and delete it immediately as it may not be secure or error-free. Any views expressed in this message are those of the individual sender. All liability of PMAM Corporation or its subsidiaries/affiliates for any damages resulting from email use is excluded.

DISCLAIMER: The contents of this e-mail message and any attachments are intended solely for the addressee(s) and may contain confidential and/or legally privileged information. If you have received it by mistake, please let us know by e-mail reply and delete it from your system; you may not copy this message or disclose its contents to anyone.

Wallace Cohen, Olive

From: Baines, Deidra B. <Deidra.Baines@jaxsheriff.org>
Sent: Monday, May 10, 2021 3:10 PM
To: Wallace Cohen, Olive
Cc: Randolph, Jonathan L.
Subject: RE: PSC-0406-17 PM AM Third Renewal
Attachments: GC-#1107184-v1-PMAM_CORPORATION_#10238 _AGREEMENT_UTILIZING_CITY_OF_MIAMI_BEACH_RFP_#2016-034-AK_FOR_FIRE_AND_POLICE_FALSE_ALARM_BILLING_SYSTEM.PDF; GC-#1245939-v1-PMAM_CORP_10283_AMD_#1_PIGGBYBACK_UTILIZING_CITY_OF_MAIMI_BEACH_RFP_#2016-034-AK_FOR_FIRE_AND_POLICE_FALSE_ALARM_BILLING_SYSTEM.pdf; GC-#1316207-v1-PMAM_CORP_10283_AMD_#2_UTILIZING_CITY_OF_MAIMI_BEACH_RFP_#2016-034-AK_FOR_FIRE_AND_POLICE_FALSE_ALARM_BILLING_SYSTEM.PDF

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Olive,

- Attached is the contract, along with the amendments for renewals, with PM AM.
- The folks at PM AM took a while to respond to my initial request about the renewal do to being in and out of their office because of Covid. After finally responding it took a while for there to be an agreement regarding the financial portion of the renewal. This is a revenue generating contract and there was a lot of input from both sides to come to the final proposal.
- Yes, they have continued to process the billing for the False Alarm program and to send us our revenue portion.

Let me know if you have any questions.

Deidra Baines, #69081
Procurement Manager
Jacksonville Sheriff's Office | Budget Division
Office: 904.630.2217 | Desk: 904.630.5970| Fax: 904.630.2772
Deidra.Baines@jaxsheriff.org

Connect with us: jaxsheriff.org or on social media
The Mission of the Jacksonville Sheriff's Office: "To Serve and Protect in Partnership with Our Community"

From: Wallace Cohen, Olive <OWCohen@coj.net>
Sent: Monday, May 10, 2021 2:53 PM
To: Baines, Deidra B. <Deidra.Baines@jaxsheriff.org>; Randolph, Jonathan L. <Jonathan.Randolph@jaxsheriff.org>
Subject: PSC-0406-17 PM AM Third Renewal

****EXTERNAL EMAIL SOURCE****

This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Hi Deidra/Johnathan"

I am in the process of preparing and submitting this 3rd Renewal request but management has questions as follows:

- Is there a contract? If there is a piggyback contract in place, please forward a copy.
- There is a significant retroactive period for this renewal as the 2nd renewal expired on October 25, 2020. What is the reason for the delay in seeking a timely renewal?
- Are we currently using the service?

Thank You,

Olive Wallace-Cohen
Purchasing Analyst
214 N. Hogan Street (8th Floor)
Jacksonville, FL 32202
Phone: 904-255-8816
E-mail: OWCohen@coj.net

CITY OF JACKSONVILLE

"Please note that under Florida's very broad public records law, email communications to and from City officials are subject to public disclosure."

SUBJECT: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK FOR FIRE AND POLICE ALARM BILLING SYSTEM

BID #: PSC-0403-17

OPEN DATE: 03/07/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF EXECUTED CONTRACT THROUGH OCTOBER 25, 2018 WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second of three (3) one (1) year renewal options with PM AM Corporation to utilize the Fire and Police False Alarm Billing System. PM AM Corporation has agreed to renew at the same revenue rate (please see attached chart). The period of service is from October 26, 2019 through October 25, 2020.

This is a revenue generating contract. The PM AM Corporation will collect all revenues generated in accordance to the City of Jacksonville False Alarm Ordinance Chapter 168.

ATTACHMENTS: Recommendation Memo, Vendor Memo, Previous Awards

ANALYST: _____ TARYN MANSER

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Larry Schmidt, Chief of Personnel Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 9/12/19

Teresa R Eichar _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE 9/13/19

APPROVED VBH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2019-02

SUBJECT: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK FOR FIRE AND POLICE ALARM BILLING SYSTEM

BID #: PSC-0403-17

OPEN DATE: 03/07/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF EXECUTED CONTRACT THROUGH OCTOBER 25, 2018 WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of three (3) one (1) year renewal options with PM AM Corporation to utilize the Fire and Police False Alarm Billing System. PM AM Corporation has agreed to renew at the same revenue rate (please see attached chart). The period of service is from October 26, 2018 through October 25, 2019.

This is a revenue generating contract. The PM AM Corporation will collect all revenues generated in accordance to the City of Jacksonville False Alarm Ordinance Chapter 168.

ATTACHMENTS: Recommendation Memo; Renewal Agreement; Vendor Memo, Previous Award

ANALYST: Marleen Doran MARLEEN DORAN

RESPECTFULLY SUBMITTED Greg Pease GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Larry Schmidt, Chief of Personnel Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 9/20/18

Teresa R. Eubanks

OTHER:

ACTION OF AWARDING AUTHORITY DATE 9/20/18

APPROVED

DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION Sam E. Mousa

Sam E. Mousa
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No 2015-05

SUBJECT: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK FOR FIRE AND POLICE ALARM BILLING SYSTEM

BID #: PSC-0403-17

OPEN DATE: 03/07/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF EXECUTED CONTRACT THROUGH OCTOBER 25, 2018 WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to piggyback City of Miami Beach RFP# 2016-034-AK between the City of Miami Beach and PM AM Corporation, to utilize the Fire and Police False Alarm Billing System. The period of service is from date of contract execution through October 25, 2018 with three (3) one (1) year renewal option based on the City of Miami Beach renewal.

This is a revenue generating contract.

ATTACHMENTS: Recommendation Memo; Contract; Risk Approval; Certificate of Liability

ANALYST: _____ STEVEN BURAKOWSKI

RESPECTFULLY SUBMITTED _____ for - GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Larry Schmidt, Chief of Personnel Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 1/19/17

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 1/19/17

APPROVED _____ DISAPPROVED _____

OTHER _____

Sam E. Mousa
Chief Administrative Officer
For Mayor Alvin Curry
Pursuant to Ord. No. 2015-05

SIGNATURE OF AUTHENTICATION _____

10283
And 2

SECOND AMENDMENT TO AGREEMENT
(UTILIZING CITY OF MIAMI BEACH RFP #2016-034-AK)
BETWEEN
THE CITY OF JACKSONVILLE
AND
PMAM CORPORATION
FOR FIRE AND POLICE FALSE ALARM BILLING SYSTEM

THIS SECOND AMENDMENT to Agreement for fire and police false alarm billing system (the "System") is made and entered into in duplicate this 1 day of Nov, 2019, by and between the CITY OF JACKSONVILLE, a municipal corporation existing under the Constitution and the laws of the State of Florida (hereinafter the CITY), and PMAM CORPORATION, a foreign profit corporation with principal office at 5430 LBJ Freeway, Suite 370, Dallas, Texas 75240 (hereinafter the Contractor).

RECITALS:

WHEREAS, on March 1, 2017, CITY and Contractor made and entered into City of Jacksonville Contract No. 10283 (hereinafter the "Agreement"); and

WHEREAS, said Agreement has been amended once previously; and

WHEREAS, said Agreement should be amended further by exercising the second of three (3) one (1)-year renewal options so as to extend the period of service from October 26, 2019, through October 25, 2020, with one (1) one (1)-year renewal option remaining, with all other provisions, terms, and conditions of said Agreement remaining unchanged; now therefore

IN CONSIDERATION of the premises and of the mutual covenants and agreements hereinafter contained and for other good and valuable consideration, the parties agree to amend said Agreement as follows:

1. The above-stated recitals are accurate, true, and correct and are incorporated herein and made a part hereof by this reference.

2. Article 4 of said Agreement is amended by exercising the second of three (3) one (1)-year renewal options so as to extend the period of service from October 26, 2019, through October 25, 2020, with one (1) one (1)-year renewal option remaining, and as amended shall read as follows:

"ARTICLE 4: Duration of Agreement/Pricing Available to Other Entities

The term of this Agreement shall commence on the Effective Date and shall continue and remain in full force and effect as to all its terms, conditions, and provisions as set forth herein through October 25, 2020, with one (1) one (1)-year renewal option remaining, based upon the City of Miami Beach's renewals, unless sooner terminated as provided in **Exhibit A**. During said

period of time, the System's percentage of gross revenue provided hereunder shall be available to all using agencies and other political subdivisions, boards, agencies, or authorities existing in Duval County that may desire to procure the same at the percentage provided herein."

SAVE AND EXCEPT as expressly amended in and by this instrument, the provisions, terms, and conditions of said Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Second Amendment the day and year first above written.

ATTEST:

By James R. McCain, Jr.
James R. McCain, Jr.
Corporation Secretary

CITY OF JACKSONVILLE:

By
Lenny Curry, Mayor

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

WITNESS:

By
Signature

James David Moss
Type/Print Name

Vice President of Sales
Title

PMAM CORPORATION

By
Signature

Pankaj Kumar
Type/Print Name

Chief Executive Officer
Title

In accordance with the Ordinance Code of the City of Jacksonville, I do hereby certify that there is an unexpended, unencumbered, and unimpounded balance in the appropriation sufficient to cover the foregoing agreement and that provision has been made for the payment of monies provided therein to be paid.

Director of Finance
City Contract Number #10283, 2nd Amd

Approved as to form:

James R. McCain, Jr.
Office of General Counsel

GC-#1306067-v1-PMAM_CORP_10283_AMD_#2_False_Alarm_Billing_RevGen_091819.docx

SUBJECT: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK FOR FIRE AND POLICE ALARM BILLING SYSTEM

BID #: PSC-0403-17

OPEN DATE: 03/07/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF EXECUTED CONTRACT THROUGH OCTOBER 25, 2018 WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: PIGGYBACK CITY OF MIAMI BEACH RFP# 2016-034-AK

170178

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second of three (3) one (1) year renewal options with PM AM Corporation to utilize the Fire and Police False Alarm Billing System. PM AM Corporation has agreed to renew at the same revenue rate (please see attached chart). The period of service is from October 26, 2019 through October 25, 2020.

This is a revenue generating contract. The PM AM Corporation will collect all revenues generated in accordance to the City of Jacksonville False Alarm Ordinance Chapter 168.

ATTACHMENTS: Recommendation Memo, Vendor Memo, Previous Awards

ANALYST: _____ TARYN MANSER

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Larry Schmidt, Chief of Personnel Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 9/12/19

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 9/13/19

APPROVED BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02