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**SUBJECT: PIGGYBACK State of Florida Contract No. 81141902-VITA-18-ACS for IT Research and Advisory Services**

**BID #: PSC-0387-23** **OPEN DATE: N/A**

**GENERAL GOVERNMENT AWARDS COMMITTEE**

**KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – Period of contract from May 1, 2018 through March 13, 2024, with one (1) year renewal option**

**AGENCY: INFORMATION TECHNOLOGIES DIVISION**

**BASIS OF AWARD: PIGGYBACK State of Florida Contract No. 81141902-VITA-18-ACS for IT Research and Advisory Services**

**NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )**

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval to increase the award with Gartner, Inc. by $79,221.00 for the purchase of one (1) IT Leadership Team Leader and four (4) IT Leadership Team Essential Members. The period of service is retroact from June 1, 2024 through May 31, 2025. The revised total expenditure not-to-exceed $151,971.33.

Funding Source: 53101.113001.534100.000000.00000000.00000.0000000, to be executed by formal contract amendment #2 (City Contract #704787-23) through Office of General Counsel and process by purchase order(s)

**ATTACHMENTS:** Recommendation Memo; Supplier Quote; Previous Award

**ANALYST:** _____ **RESPECTFULLY SUBMITTED** _____
Corey Sidlo DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

**CONCURRENCE BY:** Wanyonyi Kendrick, Chief of Information Technologies Division/CIO

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

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**ACTION OF AWARDING AUTHORITY** DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

# INFORMATION TECHNOLOGIES DIVISION

A NEW DAY

**MEMORANDUM**

**TO:** Dustin L. Freeman, Chief of Procurement Division

**THROUGH:** Wanyonyi Kendrick, Chief of Information Technologies / CIO Wanyonyi Kendrick Digitally signed by Wanyonyi Kendrick Date: 2024.05.24 15:16:06 -04'00'

**FROM:** Stephanie Barnett, AITO- IT Strategic Planning & Business Relationship Manager Stephanie Barnett Digitally signed by Stephanie Barnett Date: 2024.05.23 16:45:27 -04'00'

**SUBJECT:** **PSC-0387-23 Piggyback State of Florida Contract No. 81141902-VITA-18-ACS for IT Research and Advisory Services**

**DATE:** **May 23, 2024**

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The Information Technologies Division (ITD) requests approval to increase the award by $79,221.00 to PSC-0387-23 Piggyback State of Florida Contract No. 81141902-VITA-18-ACS for IT Research and Advisory Services with Gartner, Inc. for the purchase of one (1) IT Leadership Team Leader and four (4) IT Leadership Team Essential Members. Gartner, Inc. offers multiple efficiencies for technology entities seeking to improve decision-making process. This includes access to extensive research and expert analysts, market analysis and forecasting, technology insights, benchmarking and best practices, strategic advisory services, risk mitigation, and vendor evaluation and selection. ITD has utilized Gartner for the review of RFPs, contracts, cost quotes and pricing, which has resulted in cost savings significantly greater than the annual cost.

This purchase request is in the amount of $79,221.00. The revised total award not-to-exceed $151,971.33. The period of coverage will retroact from June 1, 2024 through May 31, 2025.

Upon award approval, a request for a formal contract amendment #2 will be made through the Office of General Counsel for City Contract No. 70487-23.

Funding Source: 53101.113001.534100.000000.00000000.00000.0000000 Tracy Geake Digitally signed by Tracy Geake Date: 2024.05.24 07:45:44 -04'00'

Your favorable consideration of ITD's request is appreciated.

**Attachments:** Gartner, Inc. Quote
State of Florida Contract #81141902-VITA-18-ACS Amendment 4, Exhibit C - Schedule of Prices

cc: Thomas Ossi, Technology Contract and Records Manager
Ruben Ola, Contract Compliance Analyst
Nihal Kekec, IT Contract Administrator

FINANCE AND ADMINISTRATION DEPARTMENT

214 N. Hogan St. 9th Floor Jacksonville, FL 32202
Phone: 904-255-8000 Fax: 904-232-6932

**STATE OF FLORIDA**
**ACS# 81141902-18-ACS**
**EXHIBIT C - SCHEDULE OF PRICES**

# Gartner RAS Products Price Schedule

Gartner delivers deep, global functional and technology insight to senior leaders and their teams in every major role across the enterprise. Our expert guidance and tools enable faster, smarter decisions for organizations to execute on their mission-critical priorities.

**19K+** Founded in 1979, we have **nearly 19,500 associates** in ~85 offices around the world

**15K+** We serve **more than 15,000 client enterprises** in 90+ countries and territories in the public and private sectors

**460K+** Delivering insight fueled in part by more than **460,000 yearly client interactions**

Cross-function and technology roles work together to drive digital transformation for your organization. Gartner works with your team across the org—from strategy to execution—to help drive better outcomes.

## Gartner Research and Insights for Technology Leaders and Their Teams

Click role to view available products and pricing.

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Chief Information Officer (CIO) | CDAO / CDO / Head of Data & Analytics | CISO / Head of Security & Risk Management | Head of Software Engineering | Head of IT Infrastructure & Operations | Head of Enterprise Applications | Head of Enterprise Architecture | Head of Program & Portfolio Management | Head of Sourcing, Procurement & Vendor Management |

## Gartner Research and Insights for Cross-functional Leaders and Their Teams.

Click role to view available products and pricing.

| | | | | | | |
|---|---|---|---|---|---|---|
| Head of Customer Service & Support | Chief Financial Officer (CFO) / Finance Leader | Chief Human Resource Officer (CHRO) / Head of HR | General Counsel (GC) / Chief Legal Officer / Assurance Leader | Chief Marketing Officer (CMO) / Marketing Leader | Head of Research & Development/ R&D Leader | CSCO & Global CSCO / Supply Chain Leader |

## Additional Products

Click role to view available products and pricing.

| | |
|---|---|
| Conferences | Limited Availability |

## Table 1 - Research and Advisory Services Subscription Price Schedule

Rates are effective February 1, 2024 and apply to purchase orders received on or before January 31, 2025 with a service delivery start date no later than February 1, 2025.

Refer to Purchasing Guidelines for purchasing requirements and product configuration.

| Gartner RAS Subscriptions | Year 2024 |
|---|---|
| **Chief Information Officer (CIO)** | |
| **Executive Programs v2** | *Back to cover page* |
| **Executive Programs v2 Guided Team** [2] | |
| **Guided Team Leader** | 133,700 |
| CIO Guided Member or CIO Guided Leader Member | 133,700 |
| CDAO, CISO, I&O, or Software Engineering Leaders Guided Member * | 133,700 |
| CDAO, CISO, I&O, or Software Engineering Leaders Guided Leader Member * | 133,700 |
| Partner Member or Partner Leader Member Limited Availability | 133,700 |
| CIO Self-Directed Member or CIO Self-Directed Leader Member | 76,543 |
| CDAO, CISO, I&O, or Software Engineering Leaders Self-Directed Member * | 69,149 |
| CDAO, CISO, I&O, or Software Engineering Leaders Self-Directed Leader Member * | 69,149 |
| Advisor Member or Advisor Leader Member | 59,918 |
| Cross Function Member | 39,055 |
| * Other role-based domains may be available; check with account representative. | |
| | |
| **Executive Programs v2 Self-Directed Team** [2] | |
| **Self-Directed Team Leader** | 76,543 |
| CIO Self-Directed Member or CIO Self-Directed Leader Member | 76,543 |
| CDAO, CISO, I&O, or Software Engineering Leaders Guided Member * | 133,700 |
| CDAO, CISO, I&O, or Software Engineering Leaders Guided Leader Member * | 133,700 |
| CDAO, CISO, I&O, or Software Engineering Leaders Self-Directed Member * | 69,149 |
| CDAO, CISO, I&O, or Software Engineering Leaders Self-Directed Leader Member | 69,149 |
| Advisor Member or Advisor Leader Member | 59,918 |
| Cross Function Member | 39,055 |
| * Other roles may be available; check with account representative. | |
| | |
| **Executive Programs v2 Extended Team** [2] | |
| Guided CDAO, CISO, I&O, or Software Engineering Leaders Team Member | 50,877 |
| Self-Directed CDAO, CISO, I&O, or Software Engineering Leaders Team Member | 45,296 |
| Advisor Member | 45,741 |

## Gartner RAS Subscriptions

| | | Year 2024 |
|---|---|---|
| Cross Function Member | | 23,284 |
| | | |
| **Executive Programs v2 Individual Access** [1] | | |
| Guided Individual Access | Single License | 147,158 |
| | Multi License | 133,700 |
| Self-Directed Individual Access | Single License | 84,247 |
| | Multi License | 76,543 |

## Executive Programs

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| | | |
|---|---|---|
| **Executive Programs Leadership Team Plus** [2] | | |
| Team Leader | | 120,916 |
| | Renewing Subscriber [6] (01-Mar-2022 to 28-Feb-2024) | 118,597 |
| | Renewing Subscriber [6] (before 01-Mar-2022) | 111,560 |
| IT Executive Team Member or IT Executive Team Leader | | 120,916 |
| Partner Team Member or Partner Team Leader | Limited Availability | 105,098 |
| | Renewing Subscriber [6] (01-Mar-2022 to 28-Feb-2024) | 103,159 |
| | Renewing Subscriber [6] (01-Feb-2021 to 01-Mar-2022) | 96,974 |
| | Renewing Subscriber [6] (before 01-Feb-2021) | 92,566 |
| Delegate Team Member or Delegate Team Leader | Renewal Only | 59,262 |
| Advisor Team Member or Advisor Team Leader | | 43,749 |
| Cross Function Team Member | | 30,620 |
| | | |
| **Executive Programs Leadership Team** [2] | | |
| Team Leader | | 111,075 |
| | Renewing Subscriber [6] (01-Mar-2022 to 28-Feb-2024) | 109,134 |
| | Renewing Subscriber [6] (before 01-Mar-2022) | 104,288 |
| IT Executive Team Member or IT Executive Team Leader | | 111,075 |
| | Renewing Subscriber [6] (before 01-Mar-2022) | 102,531 |
| Partner Team Member or Partner Team Leader | Limited Availability | 96,410 |
| | Renewing Subscriber [6] (01-Feb-2021 to 01-Mar-2022) | 88,957 |
| | Renewing Subscriber [6] (before 01-Feb-2021) | 84,913 |
| Delegate Team Member or Delegate Team Leader | Renewal Only | 54,417 |
| Advisor Team Member or Advisor Team Leader | | 39,866 |
| Cross Function Team Member | | 27,796 |
| Role Team Member | | 20,457 |

## Gartner RAS Subscriptions

| | | Year 2024 |
|---|---|---|
| **Executive Programs Individual Access** [1] | | |
| Individual Access Member | Single License | 122,775 |
| Individual Access Member | Multi License | 107,302 |
| | Renewing Subscriber [6] (before 01-Mar-2022) | 100,293 |
| **Executive Programs Leadership Team Plus with Industry** [2] (one industry) | | Upon request |
| **Executive Programs Leadership Team with Industry** [2] (one industry) | | Upon request |
| **Executive Programs Individual Access with Industry** [1] (one industry) | | Upon request |

## Gartner for CIOs

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| | | |
|---|---|---|
| **Gartner for CIOs Team Plus** | | |
| Team Leader [2] | | 68,425 |
| Advisor Team Member **or** Advisor Team Leader | | 43,871 |
| Cross Function Team Member | | 30,620 |
| **Gartner for CIOs Individual Access** | | |
| Individual Access Advisor [1] | Single License | 75,203 |
| | Multi License | 68,425 |
| **Gartner for CIOs Team Plus with Industry** [2] (one industry) | | Upon request |
| **Gartner for CIOs with Industry Individual Access** [1] (one industry) | | Upon request |

## Gartner Research Board — Limited Availability

| | |
|---|---|
| **Research Board for Global Executives** [1] | |
| Global CIO Research Board | 245,730 |
| **Global CIO Team Plus** [2] | |
| Global CIO | 234,817 |
| Divisional CIO | 175,449 |
| Global IT Leader | 175,449 |
| **Global IT Leadership Team Plus** [2] | |
| Global Team Leader | 160,411 |
| Global Partner Member | 140,668 |

| Gartner RAS Subscriptions | | Year 2024 |
|---|---|---|
| Advisor Member | | 54,062 |
| | | |
| **Global CIO Team Plus with Industry** [2] (one industry) | | Upon request |
| **Global IT Leadership Team Plus with Industry** [2] (one industry) | | Upon request |

## Data and Analytics

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| | | |
|---|---|---|
| **Gartner for CDAOs Executive** | | |
| Individual Access Advisor [1] | Single License | 144,993 |
| | Multi License | 131,759 |
| | | |
| Team Leader [2] | | 131,759 |
| Team Member | | 50,104 |
| | | |
| **Gartner for CDAOs** | | |
| Individual Access Advisor [1] | Single License | 74,160 |
| | Multi License | 67,497 |
| | | |
| Team Leader [2] | | 67,497 |
| Team Member | | 44,582 |

## InfoSec / Cybersecurity

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| | | |
|---|---|---|
| **Gartner for CISOs Executive** | | |
| Individual Access Advisor [1] | Single License | 144,993 |
| | Multi License | 131,759 |
| | | |
| Team Leader [2] | | 131,759 |
| Team Member | | 50,104 |
| | | |
| **Gartner for CISOs** | | |
| Individual Access Advisor [1] | Single License | 74,160 |
| | Multi License | 67,497 |
| | | |

| Gartner RAS Subscriptions | | Year 2024 |
|---|---|---|
| Team Leader [2] | | 67,497 |
| Team Member | | 44,582 |

## Software Engineering

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| Gartner for Software Engineering Leaders Executive | | |
|---|---|---|
| Individual Access Advisor [1] | Single License | 144,993 |
| | Multi License | 131,759 |
| | | |
| Team Leader [2] | | 131,759 |
| Team Member | | 50,104 |

| Gartner for Software Engineering Leaders | | |
|---|---|---|
| Individual Access Advisor [1] | Single License | 74,160 |
| | Multi License | 67,497 |
| | | |
| Team Leader [2] | | 67,497 |
| Team Member | | 44,582 |

## Infrastructure & Operations

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| Gartner for I&O Leaders Guided | | |
|---|---|---|
| Individual Access Advisor [1] | Single License | 150,834 |
| | Multi License | 137,084 |
| | | |
| Team Leader [2] | | 137,084 |
| Team Member | | 52,084 |

| Gartner for I&O Leaders Self-Directed | | |
|---|---|---|
| Individual Access Advisor [1] | Single License | 77,917 |
| | Multi License | 70,834 |
| | | |
| Team Leader [2] | | 70,834 |
| Team Member | | 46,355 |

## Enterprise IT Leaders — Limited Availability

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## Gartner RAS Subscriptions

| | | Year 2024 |
|---|---|---|
| **Enterprise IT Leadership Team Plus** [2] | | |
| Team Leader | | 91,049 |
| Advisor Team Member | | 39,417 |
| Cross Function Team Member | | 23,284 |
| | | |
| **Enterprise IT Leadership Team** [2] | | |
| Team Leader | | 83,796 |
| Advisor Team Member | | 36,345 |
| Cross Function Team Member | | 21,378 |
| Role Team Member | | 13,674 |
| Essentials Team Member | | 10,719 |
| | | |
| **Enterprise IT Leadership Team Plus with Industry** [2] (one industry) | | Upon request |
| **Enterprise IT Leadership Team with Industry** [2] (one industry) | | Upon request |

## IT Leaders

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| | | |
|---|---|---|
| **IT Leadership Team Plus** [2] | | |
| Team Leader | | 39,417 |
| Advisor Team Member | | 39,417 |
| Cross Function Team Member | | 23,284 |
| | | |
| **IT Leadership Team** [2] | | |
| Team Leader | | 36,345 |
| Advisor Team Member | | 36,345 |
| Cross Function Team Member | | 21,378 |
| Role Team Member | | 13,674 |
| Essentials Team Member | | 10,719 |
| | | |
| **IT Leader Individual Access** [1] | | |
| Individual Access Advisor | Single License | 48,118 |
| | Multi License | 36,345 |
| Reference | Single License | 32,321 |
| | Multi License | 20,517 |

## Gartner RAS Subscriptions

| | | Year 2024 |
|---|---|---|
| **Industry Advisory Services Leadership Team Plus** [2] (one industry) | | |
| Team Leader | | 50,209 |
| Advisor Team Member | | 50,209 |
| Cross Function Team Member | | 30,730 |
| **Industry Advisory Services Leadership Team** [2] (one industry) | | |
| Team Leader | | 46,042 |
| Advisor Team Member | | 46,042 |
| Cross Function Team Member | | 28,125 |
| Role Team Member | | 17,292 |
| Essentials Team Member | | 12,084 |
| **Industry Advisory Services Individual Access** [1] (one industry) | | |
| Individual Access Advisor | Single License | 59,480 |
| | Multi License | 46,042 |
| Reference | Single License | 40,209 |
| | Multi License | 27,396 |

## Technology Professionals

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| | |
|---|---|
| **Technical Professionals Team** [4, 5] (Includes 1 Team Leader and up to 4 Team Member) | 67,374 |
| Additional Team Member | 12,907 |
| **Technical Professionals Department** [4, 5] (per agency) | |
| Advisor Department | 141,856 |
| Reference Department | 95,371 |

## Customer Service & Support

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| | | |
|---|---|---|
| **Customer Service & Support Leaders** | | |
| Individual Access Advisor [1] | Single License | 48,493 |
| | Multi License | 36,620 |
| Team Leader [2] | | 36,620 |

| Gartner RAS Subscriptions | | Year 2024 |
|---|---|---|
| Advisor Member | | 36,620 |
| Reference Member | | 15,288 |

## Finance

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| | | |
|---|---|---|
| **Chief Financial Officers** | | |
| Individual Access Advisor [1] | Single License | 109,878 |
| Individual Access Advisor [1] | Multi License | 99,744 |
| | | |
| Team Leader [2] | | 99,744 |
| Advisor Member **or** Advisor Leader | | 36,620 |
| Reference Member | | 15,842 |
| | | |
| **Finance Leaders** | | |
| Individual Access Advisor [1] | Single License | 48,493 |
| | Multi License | 36,620 |
| | | |
| Team Leader [2] | | 36,620 |
| Advisor Member | | 36,620 |
| Reference Member | | 15,842 |

## Human Resources

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| | | |
|---|---|---|
| **Chief Human Resources Officers** | | |
| Individual Access Advisor [1] | Single License | 109,939 |
| Individual Access Advisor [1] | Multi License | 99,799 |
| | | |
| Team Leader [2] | | 99,799 |
| Advisor Member **or** Advisor Leader | | 36,620 |
| Reference Member | | 18,620 |
| | | |
| **Human Resources Leaders** | | |
| Individual Access Advisor [1] | Single License | 48,493 |
| | Multi License | 36,620 |
| | | |

| Gartner RAS Subscriptions | | Year 2024 |
|---|---|---|
| Team Leader [2] | | 36,620 |
| Advisor Member | | 36,620 |
| Reference Member | | 18,620 |
| | | |
| **Human Resources Professionals [4]** | | |
| Reference - Up to 20 HR Professionals | | 45,241 |
| Reference - Up to 5 HR Professionals | | 28,122 |

## Legal, Risk and Compliance

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| | | |
|---|---|---|
| **Legal, Risk and Compliance Leaders or Legal, Risk and Compliance Leaders for Audit & Risk** | | |
| Individual Access Advisor [1] | Single License | 41,575 |
| | Multi License | 31,429 |
| | | |
| Team Leader [2] | | 31,429 |
| Advisor Member | | 31,429 |
| Reference Member | | 12,488 |

## Marketing

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| | | |
|---|---|---|
| **Chief Marketing Executives** | | |
| Individual Access Member [1] | Single License | 137,775 |
| | Multi License | 123,229 |
| | | |
| Team Leader [2] | | 123,229 |
| Advisor Member or Advisor Leader | | 48,564 |
| Reference Member | | 19,147 |
| | | |
| **Marketing Leaders** | | |
| Individual Access Advisor [1] | Single License | 55,918 |
| | Multi License | 45,095 |
| | | |
| Team Leader [2] | | 45,095 |
| Advisor Member | | 45,095 |
| Reference Member | | 17,585 |

## Gartner RAS Subscriptions

| | | Year 2024 |
|---|---|---|
| **Research & Development** | | Back to cover page |
| **R&D Leaders** | | |
| Individual Access Advisor [1] | Single License | 50,962 |
| | Multi License | 38,138 |
| | | |
| Team Leader [2] | | 38,138 |
| Advisor Member | | 38,138 |
| Reference Member | | 20,965 |

| | |
|---|---|
| **Conferences** | Back to cover page |
| **North America Conferences** [7] (price per ticket) | |
| IT Symposium/Xpo | 5,886 |
| Summit (BI, Data Center, Security, or Apps) | 3,985 |
| Summit (excludes BI, Data Center, Security, and Apps) | 3,386 |
| Finance Conference | 3,464 |
| ReImagineHR Conference | 3,829 |
| Marketing Symposium/Xpo | 4,219 |

| | | |
|---|---|---|
| **Limited Availability** [3] | | Back to cover page |
| **Core Connect Individual Access** [1] | | |
| Advisor | Single License | 40,081 |
| | Multi License | 29,247 |
| Reference | Single License | 25,732 |
| | Multi License | 14,821 |
| | | |
| **News and Insights** | | |
| IT News and Insights | | 823 |
| News and Insights | | 823 |
| | | |
| **Strategic Advisory Services** [3]<br>Availability only to clients with research subscriptions licenses. | | |
| Internal Advisory Session | | 24,271 |
| Remote Advisory Services | | 12,500 |

## Gartner RAS Subscriptions

| | Year 2024 |
|---|---|
| **Add-On for Executive Programs, Enterprise IT, and Supply Chain Leaders** | |
| Executive Programs - Two Additional Meetings Add-on | 22,520 |
| Enterprise IT Leaders - Two Additional Meetings Add-on | 22,520 |
| | |
| **Technical Professionals Small & Midsize Business (SMB)** [4] (per agency) | |
| Advisor SMB | 75,344 |
| Reference SMB | 52,605 |
| | |
| **Technical Professionals for Higher Education** [4,8] (per student campus) | |
| Advisor | 75,344 |
| Reference | 52,605 |
| | |
| **Core IT Research Reference for Higher Education** [4,8] (per student campus)<br>Requires a set number of Advisor level individual user license(s) to qualify. | |
| Core Reference HE Campus for a community college | 37,292 |
| Core Reference HE Campus for a college or university with 1 to 4,999 Student FTE | 37,292 |
| Core Reference HE Campus for a college or university with 5,000 to 9,999 Student FTE | 74,584 |
| Core Reference HE Campus for a college or university with 10,000 to 24,999 Student FTE | 111,875 |
| Core Reference HE Campus for a college or university with 25,000+ Student FTE | 149,167 |
| | |
| **Gartner for IT Associates** [4] | |
| IT Associates 100 Research Notes | 35,000 |

## Renewal Only Services

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| | | |
|---|---|---|
| **Executive Programs Member Basic for MSE** [1] | | |
| Individual Access [1] | Single License | 77,769 |
| Individual Access [1] | Multi License | 69,885 |
| | | |
| **Executive Programs Member Basic with Industry** [1] | | Upon request |
| | | |
| **IT Executives** [1] | | |
| IT Executives CIO Signature | Single License | 133,113 |

| Gartner RAS Subscriptions | | Year 2024 |
|---|---|---|
| CIO Signature Additional Delegate Add-on | Single License | 62,605 |
| IT Executives CIO | Single License | 121,943 |
| IT Executives CIO | Multi License | 108,458 |
| IT Executives CIO Essentials | Single License | 81,642 |
| IT Executives CIO Essentials | Multi License | 73,040 |
| | | |
| **Enterprise IT Leaders Individual Access** [1]<br>Renewing Subscriber [6] (before 01-Feb-2023) | | |
| Individual Access [1] | Single License | 96,841 |
| Individual Access [1] | Multi License | 81,295 |
| | Renewing Subscriber [6] (before 01-Feb-2020) | 72,482 |



### Product Availability

The availability of products may change; check with your Gartner account executive before purchasing. Should a product listed herein be no longer available for new license purchases, Gartner will notify client of the change or provide an amended price list designating such product as renewal only or for renewing subscriber. For products not listed herein, Gartner may offer to an eligible client rates consistent with the then-current Gartner Public Sector pricing plus any applicable administrative fees for the service(s) ordered or rates consistent with a similar product listed herein as a substitution provided the product has the same license type and pricing. Check with your Gartner account executive before purchasing.

### Product Description

The service description for each product is provided as a hyperlink in blue font in the product name.

### Purchasing Guidelines

[1] "Single License" applies to a buying center that has one individual license; "Multi License" applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi License price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi License pricing qualification.

[2] Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are Limited Availability services as indicated in the pricing table. A maximum of one (1) Leader and three (3) to ten (10) Members per team unless otherwise indicated in the list above. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

Product specific team solution guidelines:

**Executive Programs v2 Team:**

- CIO Guided Member, CIO Guided Leader Member, Partner Member, and Partner Leader Member require an Executive Programs v2 Guided Team Guided Team Leader. CIO and Partner Leader Member licenses requires Executive Programs v2 Extended Team Advisor or Cross Function Members.
- Role-based (CDAO, CISO, Software Engineering Leaders, etc.) Leader Member licenses requires EXP v2 Extended Team Members with the same role-based domain and the same guided or self-directed designation. Other roles may be available. Contact Gartner account representative for availability.

**Executive Programs Leadership Team Plus for Global Enterprises:**

- Global IT Executive, Partner, and Advisor Team Leader may purchase Gartner for IT Leadership Team Plus Team Members.

**Executive Programs Leadership Team Plus and Gartner for CIOs Team Plus:**

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Plus Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Plus Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

**Executive Programs Leadership Team:**

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

**Gartner for Chief Financial Officers Team:**

- Advisor Team Leader requires Gartner for Finance Leaders Team Members.

**Gartner for Chief Human Resources Officers Team:**

- Advisor Team Leader requires Gartner for Human Resources Leaders Team Members.

**Gartner for Chief Marketing Officers Team:**

- Advisor Team Leader requires Gartner for Marketing Leaders Team Members.

[3] Availability is limited. Please check with your Gartner Sales representative before ordering.

[4] Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

[5] Technical Professionals Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Technical Professionals Team consists of one (1) Team Leader and four (4) Team Member coterminous licenses. Up to six (6) additional Team Members may be added for a maximum total of ten (10) Team Members per Team Leader.

[6] Renewal Only and Renewing Subscriber services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

[7] Ticket prices apply to orders received by December 31st of the year indicated for the start of each term. For example, ticket prices for Year 2024 applies to orders received on or before December 31, 2024. Future ticket prices have not been released; please check with account representatives for future pricing at the time of purchase.

[8] Higher Education products are only available to eligible public and not-for-profit Higher Education colleges or universities with undergraduate students pursuing two-year associate or four-year baccalaureate degrees in information technology. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrollment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing. Technical Professionals for Higher Education is

only available to IT staff of the designated college or university.

[9] Gartner Account Executive can provide multi-year pricing options upon Client's request. Any multi-year price quote is expressly conditioned upon the individual Client agreeing to waive its right to terminate for convenience. The pricing for each year will be listed on the completed Service Agreement. The order will contain the following terms:

> "This is a promotional offer for a [insert desired number of years] year, non-cancellable term. Upon Year [insert 2 or 3] Service Agreement Term End Date any additional or renewal purchases shall be at Gartner's then-current contract pricing."

### Multi-Year Purchase Requirements

The prices offered for multi-year purchase shall be provided upon request and require a noncancellable commitment whereby purchasing client agrees to waive termination for convenience rights. For clarity, the following clause applies and shall be included in the multi-year purchase order and/or Service Agreement:

> This is a promotional offer for a purchase of a non-cancellable multi-year term. Due to the multi-year term of this Service Agreement, Client expressly waives its right to terminate for convenience. Client retains rights to terminate or modify the remaining annual contract term(s) of this SA as a result of non-appropriation of funds under Client's funding authority. This Service Agreement shall automatically renew at the prices set forth herein unless Gartner receives written notice from Client requesting an adjustment to the annual fees to match the then-current contract fees. Such notice must be received by Gartner at least ninety (90) days prior to the Contract Term Start Date of the renewal year to be modified. Any additional or renewal purchases shall be at the then-current contract fees.

5

**SUBJECT: PIGGYBACK State of Florida Contract No. 81141902-VITA-18-ACS for IT Research and Advisory Services**

**BID #: PSC-0387-23** **OPEN DATE: N/A**

**GENERAL GOVERNMENT AWARDS COMMITTEE**

**KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – Period of contract from May 1, 2018 through March 13, 2024, with one (1) year renewal option**

**AGENCY: INFORMATION TECHNOLOGIES DIVISION**

**BASIS OF AWARD: PIGGYBACK State of Florida Contract No. 81141902-VITA-18-ACS for IT Research and Advisory Services**

**NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )**

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval to increase the award by $6,873.33 to Piggyback State of Florida Contract No. 81141902-VITA-18-ACS, with Gartner, Inc. for the purchase of one (1) Essential Member License for IT Research and Advisory Services. This research includes vendor and product ratings, written research reports and covers a broad range of technology topics providing a knowledge base for specific needs. The period of service for the additional license will retroact from October 1, 2023 through May 31, 2024. The revised total award expenditure not-to-exceed $72,750.33.

Funding Source: 53101.113001.534100.000000.00000000.00000.0000000, to be executed by formal contract amendment #1 (City Contract #704787-23) through Office of General Counsel and process by purchase order(s)

**ATTACHMENTS:** Recommendation Memo; Vendor Quote; Previous Award

**ANALYST:** _____ RUBEN OLA

**RESPECTFULLY SUBMITTED** _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

**CONCURRENCE BY:** Wanyonyi Kendrick, Chief of Information Technologies Division/CIO

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 11/9/2023

OTHER: _____

**ACTION OF AWARDING AUTHORITY** DATE 11/13/2023

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Karen Bowling
Chief Administrative Officer
For: Mayor Donna Deegan
Under Authority Of:
Executive Order No: 2023-02

**SUBJECT: PIGGYBACK State of Florida Contract No. 81141902-VITA-18-ACS for IT Research and Advisory Services**

**BID #: PSC-0387-23** **OPEN DATE: N/A**

**GENERAL GOVERNMENT AWARDS COMMITTEE**

**KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – Period of contract from May 1, 2018 through March 13, 2024, with one (1) year renewal option**

**AGENCY: INFORMATION TECHNOLOGIES DIVISION**

**BASIS OF AWARD: PIGGYBACK State of Florida Contract No. 81141902-VITA-18-ACS for IT Research and Advisory Services**

**NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )**

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval to Piggyback State of Florida Contract No. 81141902-VITA-18-ACS, with Gartner, Inc. for IT Research and Advisory Services. Services will consist of one (1) Team Leader at $34,947.00 and three (3) Essentials Team Members at $10,310.00 per member. The period of service will be from June 1, 2023 through May 31, 2024. The requested total expenditure not-to-exceed $65,877.00.

Funding Source: 53101.113001.534100.000000.00000000.00000.0000000, to be executed by formal contract through Office of General Counsel and process by purchase order(s)

**ATTACHMENTS:** Recommendation Memo; Vendor Quote; State Contract; Risk Approval

**ANALYST:** _____ RUBEN OLA

**RESPECTFULLY SUBMITTED** _____ For DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

**CONCURRENCE BY:** Kenneth Lathrop, Chief of Information Technologies Division/CIO

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 5/11/2023

OTHER: _____

**ACTION OF AWARDING AUTHORITY** DATE 5/15/23

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____ Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02