SINGLE SOURCE AWARD **BID # SS-0474-18**

Subject: TAC Software Annual Subscription

Department: Jacksonville Sheriff's Office

Description of Purchase: Recommend approval of Single Source award to PortSys, Inc. for the purchase of TAC Annual Subscription including two (2) TAC4000 appliances, 24 x 7 support and next business day onsite hardware support for three (3) years. The current system, UAG, will not support Windows 8 or newer. PortSys, Inc. is the only company that provides a direct migration path from the current solution, UAG, to TAC. Total amount of expenditure not to exceed $162,144.00.

Funding Source: SHPP011ISM-04662-To be executed by Purchase Order.

Single Source Award To: PortSys, Inc.

Price Justification: See Attached

Total Award: $162,144.00 **Requisition #:** 231831

Attachments: Single Source Form, Vendor Letter, Vendor Quote

Certification as to Single Source: Tony Davis, Director of Police Services

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Marleen Doran

Analyst: Marleen Doran

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

REQ 231831
SS-0474-18

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): JSO/PS/ISM

FUNDING SOURCE: SHPP011ISM-04662

BRIEF DESCRIPTION OF GOODS/SERVICES:

This product is to replace the end of life Microsoft product Forefront Unified Access Gateway (UAG). UAG will not support Windows 8 or newer. PortSys is the only company that provides a direct migration path from the current solution (UAG) to Total Access Control (TAC). TAC provide the ability to manage what users have access to using information about the user, their location & their device.

AMOUNT OF PROJECT (attach quote): $162,144.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

TAC Annual Subscription including 2 x TAC4000 appliances and includes 24 x7 support and next business day onsite hardware support for 3 years.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Portsys is the sole provider of Total Access Control (TAC) software, no other companies are authorized to produce and sell their products.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

It is industry standard that a software company be the only providers of maintenance for their software product with very few exceptions. Portsys does not allow other companies to resell maintenance on their products. We have confirmed this information.

Submitted by: Tony R. Davis (Name) Director of Police Services (Title)

Date: 4/5/18

Requesting Agency's Director's Signature: Tony R. Davis

Procurement Division ____

March, 2017

OFFICE OF THE SHERIFF
ORDER REQUEST FORM

Request For: ISM (Work Unit) | Services (Division) | Services (Dept.)

Requestor: ISM - George, David G (Name) | 61527 (ID #) | (904) 630-2299 (Phone) | 4/19/2018 (Date)

Deliver To Location: 501 E. Bay Street, Catherine Street Loading Doc, Att. Chris Burns, Jacksonville, Fl. 32202

Item No.	Description and Model No.	JSO Stock No.	QTY.	Unit Cost	Total
1	TAC Annual Subscription including 2 x TAC4000 Appliances		1000	$ 202.68	$ 202,680.00
2	Discount 20%		1	$ (40,536.00)	$ (40,536.00)
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15	WO # 201928				
				TOTAL REQUEST	$ 162,144.00

Suggested Vendor: PortSys, Inc. (00018861) Vendor Phone: (781) 996-4923

Vendor Address / E-mail: 85 Ames Street Marlborough, MA 01752 / suzanne.spellman@portsys.com

Proprietary
Sole Source — If Proprietary / Sole Source, attach appropriate form and letter from vendor.

Special funding to be used for this purchase?
Loan Pool / Banking Fund
Grant *
Trust Fund *
* Enter name and # of Grant or Trust Fund

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Justification / Repetitive Request Authorization / Notes

This product is to replace the end of life Microsoft product Forefront Unified Access Gateway (UAG). UAG will not support Windows 8 or newer. Microsoft will not enhance the UAG to work for the other agencies that connects to JSO with newer operating systems. PortSys is the only like product on the market.

Approvals:

1. Signature: Randel J Bennett, Infrastructure Manager, ISM — ID #: 7773 — Date: 4/19/2018
2. Signature: Johnny L Oldham, Assistant Chief, ISM — ID #: 6521 — Date: 4/19/2018
3. Signature — ID # — Date
4. Signature — ID # — Date

Required approval level (per General Order 54)
$0 to $2,500 - Assistant Chief or higher
$2,501 to $5,000 - Chief or higher
$5,001 or more - Director or higher

Budget Office Use Only
Index
Analyst
Subobject
Date

P-1532 Rev. 12/2011

April 19, 2018

Randel Bennett
Infrastructure Manger
Information Systems Management
Jacksonville Sheriff's Office

Randel,

As you know, Microsoft Unified Access Gateway (UAG) is now 3 years beyond end of mainstream support. As time has progressed, and technology has moved on, you will find that UAG no longer supports many of the current technologies that your users may need (such as Windows 10, etc.). Many of our customer have experienced increasing issues with compatibility as the world moves on beyond the limited capabilities of UAG.

PortSys is the only company that provides a direct migration path from your current solution (Microsoft Unified Access Gateway) to a new, fully supported solution (Total Access Control). We have built a solution that provides the same functionality that you currently have with UAG, plus a great deal of additional functionality beyond what you received when using UAG. No other company has this technology.

The benefits of selecting PortSys Total Access Control are significant:

- No retraining of administration staff
- No retraining of end users as TAC can function in a very similar manner to your current UAG solution
- Vastly reduced issues and costs associated with change
- Significantly improved performance

If you have any further question on the benefits that TAC provides, please let me know.

Best regards,

Michael Oldham
CEO
PortSys, Inc.

PORTSYS™

Company Address	85 Ames Street Marlborough, MA 01752 US	Created Date	2/23/2018
		Expiration Date	3/30/2018
		Quote Number	00001274
Prepared By	Michael Oldham	Contact Name	Daymi Martinez
Phone	781-996-4900	Phone	(904) 630-7489
Email	michael.oldham@portsys.com	Email	daymi.martinez@jaxsheriff.org
Bill To Name	Office of The Sheriff, City of Jacksonville	Ship To Name	Office of The Sheriff, City of Jacksonville
Bill To	Jacksonville, FL	Ship To	
End User Name	Office of The Sheriff, City of Jacksonville		United States

Product	Line Item Description	Sales Price	Quantity	Discount	Total Price
TAC - Total Access Control License	TAC Annual Subscription including 2 x TAC4000 appliances - includes 24 x 7 support and Next Business Day onsite hardware support - 3 years	USD 202.68	1,000.00	20.00%	USD 162,144.00

Terms and Conditions

1) All prices are FOB origin 2) Customer is responsible for all applicable taxes, duties and freight. Customer may request carrier of their choice and should include customer's account number for chosen carrier. 3) Payment terms require prepayment for customers with no credit history with PortSys. 30 day terms otherwise. Prices and payment in US dollars unless otherwise noted. Prices subject to change without notice. 4) All products sold as a service are subject to the terms and conditions contained within the Master Subscription Agreement.

Subtotal	USD 202,680.00
Discount	20.00%
Total Price	USD 162,144.00
Grand Total	USD 162,144.00

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2018 APR 19 P 3:39
OFFICE OF THE SHERIFF
BUDGET MGMT. DIV.

QWS3270X 5/2/2018 11:20 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 05/02/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 11:20 AM

FISCAL MO/YEAR : 08 2018 CURRENCY CODE :
INDEX CODE : SHPP011ISM INFORMATION SYSTEMS MANAGEMENT
SUBOBJECT : 04662 HARDWARE/SOFTWARE MAINTENANCE & LICENSES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	MAY 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	4,669,439.35	4,669,439.35
EXPENDITURES	30,217.00	2,794,263.87	2,794,263.87
ENCUMBRANCES	-25,916.39	552,786.34	552,786.34
PRE-ENCUMBRANCES	-65,938.00	237,662.51	237,662.51
REMAINING BALANCE	61,637.39	1,084,726.63	1,084,726.63

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND