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**SINGLE SOURCE AWARD** **BID # SS-13806-23**

**Subject:** Maintenance & Repair for Power Load Units

**Department:** Fleet Management Division

**Description of Purchase**: Recommend approval of single source award to Stryker Medical Corporation for maintenance and repair for power load units. Period of service is two years from date of award. The estimated annual expenditure amount is $127,197.00. Total expenditure amount not to exceed $254,394.00.

**Funding Source:** 51101.114005.546020.000000.00000000.00000.0000000 - To be encumbered by purchase order

**Single Source Award To:** Stryker Medical Corporation

**Price Justification:** See attachment

**Total Award:** $254,394.00 **Requisition #:** N/A

**Attachments:** Agency Letter, Single Source Form, Vendor Letter

**Certification as to Single Source:** Crisencio Tongol, Chief, Fleet Management Division

**THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.**

Analyst: Corey Sidlo

Dustin Freeman, Chief
Procurement Division

***APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE***

**"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"**

***CHAIRMAN*** ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: January 17,2023

To: Dustin Freeman, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management Division

Re: Single Source Request Stryker Medical Corporation

Fleet Management Division is requesting approval of Single Source Award to Stryker Medical Corporation in the amount of $254,394.00 for a 2 year contraction. Billed annually at $127,197.00. As per the attached memo Stryker is the single source distributor of parts for Stryker's Emergency Care products. All parts are manufactured at Stryker or by an outside supplier specifically for Stryker.

Funding Source: 51101.114005.546020.000000.00000000.00000.0000000 to be encumbered by purchase order

# JUSTIFICATION FOR SINGLE SOURCE (JSS)

*Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.*

| | |
|---|---|
| ***1. Requesting Agency:*** | Fleet Management |
| ***2. Nature and/or description of the requirement being requested.***<br><br>***Identify each item, component or service being procured. (Attach quote/proposal):***<br><br>***Why does the City need these particular goods or services?*** | Stryker Medical Corporation has a maintenance agreement for Powerload Units that are no longer under warranty. Period of Service is (2) years from Date of Award. Billed Annually @ $127,197.00. This is used to service, maintenance and Repairs for the Power Load Units in JFRD Rescue. |
| ***3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:*** | Stryker medical Certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Stryker's Emergency Care products. All parts are manufactured at Stryker or by an outside supplier specifically for Stryker. they are the single source manufacturer of Stryker OEM Service and parts. Stryker employs its own field service team to service its products. Stryker only uses OEM parts for repairs and has exclusive use of certain proprietary tools for diagnostics and repairs. Stryker Corporation use or have applied for the following trademarks : CR Plus, LifePak, Lucas, Power-Load, Power-Pro, Procare, Stryker. |
| ***4. Date of Request*** | 1/17/2023 |

***5. Summary of Market Research***
***Per attached memo Stryker Medical Corporation Sale Source Distributor of parts for Stryker's emergency care products.***
***[Other Documentation (Check and attach all that apply)***

√ Other [Chief's memo ]

stryker

3800 E. Centre Ave.
Portage MI 49002 USA
1-800-STRYKER
stryker.com

| | |
|---|---|
| **To:** | Whom it may concern |
| **Subject:** | Emergency Care Parts and Service |
| **Date:** | September 14, 2022 |

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Stryker's Emergency Care products. All parts are manufactured at Stryker or by an outside supplier specifically for Stryker.

Stryker employs its own field service team (known as ProCare Services) to service its products. Stryker only uses OEM parts for repairs and has exclusive use of certain proprietary tools for diagnostics and repairs. Stryker Emergency Care products that require the use of such proprietary tools include, but are not limited to:

- Power-LOAD fastener
- Power-PRO cot
- Stair-PRO
- LUCAS 3 chest compression system
- LIFEPAK 15 monitor/defibrillator
- LIFEPAK 20e monitor/defibrillator
- LIFEPAK 1000 defibrillator
- LIFEPAK CR Plus / LIFEPAK CR2 defibrillator

Tooling is calibrated, documented and controlled by Stryker's home offices in Portage, MI, USA and Redmond, WA, USA. Calibration records and training records are available upon request.

Service repairs are documented and reviewed by Stryker's quality team. To help ensure Stryker's commitment to quality, Stryker tracks and trends its service to help ensure the highest level of product performance for its customers. Preventive maintenance (PM) and service history documentation is available upon request.

Please contact your local Stryker representative with questions.

Stryker Corporation or its divisions or other corporate affiliated entities own, use or have applied for the following trademarks or service marks: CR Plus, LIFEPAK, LUCAS, Power-LOAD, Power-PRO, ProCare, Stryker. All other trademarks are trademarks of their respective owners or holder.

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Mkt Lit-1630 03 JUL 2018 Rev D

# Services

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Sales Rep Name: Eric Smith
ProCare Service Rep: Gary Patterson

3800 E Centre Ave
Portage, MI 49009

Date 1/3/2023
ID #: 230103111427

**PROCARE PROPOSAL SUBMITTED TO:**

Billing Acc Num:
Shipping Acct Num: 1302553
Account Name City of Jacksonville Fleet Mgmt Division
Account Address 2581 Commonwealth Ave
City, State Zip Jacksonville, FL 32254

Name: Erik Preacher
Title: Fleet Manager
Phone: (904) 255-7499
Email: erikp@coj.net

**PROCARE COVERAGE**

| Item No. | Model Number | Model Description | ProCare Program | Qty | Yrs | | Total |
|---|---|---|---|---|---|---|---|
| 1 | 6390 | Power-LOAD | EMS Prevent | 90 | 2 | | $363,420.00 |

**PROGRAM INCLUDES:**

**EMS Prevent:**

*Includes parts, labor, travel
*Includes 1 annual PM inspection
*Includes unscheduled service
*Includes battery replacement
*Includes product equipment checklists.
*Replacement parts do not include mattresses, and other Disposable or expendable parts.

Unless otherwise stated on contract, payment is expected upfront

**Annual Payments $127,197.00**

See below for complete payment schedule

| | |
|---|---|
| ProCare Total | $363,420.00 |
| Discount | 30% |
| **FINAL TOTAL** | **$254,394.00** |

Start Date: 2/28/2023
End Date: 2/27/2025

Stryker Signature Date

Customer Signature Date

The Terms and Conditions of this quote and any subsequent purchase order of the Customer are governed by the Terms and Conditions located at https://techweb.stryker.com
The terms and conditions referenced in the immediately preceding sentence do not apply where Customer and Stryker are parties to a Master Service Agreement.

Purchase Order Number

**This is not an invoice. A physical invoice will be mailed.**
**Remit payment to: P.O. Box 93308 Chicago, IL 60673-3308**

**If contract is over $5,000 please send hard copy PO**

**COMMENTS:**

Please email signed Proposal and Purchase Order to procarecoordinators@stryker.com.
All information contained within this quotation is considered confidential and proprietary and is not subject to public disclosure
**Quote pricing valid for 30 days.

**PAYMENT SCHEDULE**

| Date | Payment | Int Paid | Prin. Remaining | Balance |
|---|---|---|---|---|
| Starting Balance | | | | $ 254,394.00 |
| 2/1/2023 | $ 127,197.00 | $ - | $ 127,197.00 | $ 127,197.00 |
| 2/1/2024 | $ 127,197.00 | $ - | $ | $ |

**SERIAL NUMBER SHEET**

| Item No. | Model | Serial Number | Program |
|---|---|---|---|
| 1 | 6390 | 170140752 | EMS Prevent |
| 2 | 6390 | 170140724 | EMS Prevent |
| 3 | 6390 | 170140703 | EMS Prevent |
| 4 | 6390 | 170539997 | EMS Prevent |
| 5 | 6390 | 170140723 | EMS Prevent |
| 6 | 6390 | 170140726 | EMS Prevent |
| 7 | 6390 | 170140715 | EMS Prevent |
| 8 | 6390 | 170539996 | EMS Prevent |
| 9 | 6390 | 160541752 | EMS Prevent |
| 10 | 6390 | 170140742 | EMS Prevent |
| 11 | 6390 | 170140744 | EMS Prevent |
| 12 | 6390 | 170540753 | EMS Prevent |
| 13 | 6390 | 170140704 | EMS Prevent |
| 14 | 6390 | 160541748 | EMS Prevent |
| 15 | 6390 | 170140713 | EMS Prevent |
| 16 | 6390 | 170140714 | EMS Prevent |
| 17 | 6390 | 160540529 | EMS Prevent |
| 18 | 6390 | 170140730 | EMS Prevent |
| 19 | 6390 | 160540530 | EMS Prevent |
| 20 | 6390 | 170540754 | EMS Prevent |
| 21 | 6390 | 170140745 | EMS Prevent |
| 22 | 6390 | 170140741 | EMS Prevent |
| 23 | 6390 | 160541753 | EMS Prevent |
| 24 | 6390 | 170140738 | EMS Prevent |
| 25 | 6390 | 170140707 | EMS Prevent |
| 26 | 6390 | 160541754 | EMS Prevent |
| 27 | 6390 | 170539998 | EMS Prevent |
| 28 | 6390 | 170140751 | EMS Prevent |
| 29 | 6390 | 160541749 | EMS Prevent |
| 30 | 6390 | 170140711 | EMS Prevent |
| 31 | 6390 | 170140700 | EMS Prevent |
| 32 | 6390 | 170540750 | EMS Prevent |
| 33 | 6390 | 170540752 | EMS Prevent |
| 34 | 6390 | 170140716 | EMS Prevent |
| 35 | 6390 | 170540751 | EMS Prevent |
| 36 | 6390 | 170140710 | EMS Prevent |
| 37 | 6390 | 170140721 | EMS Prevent |
| 38 | 6390 | 170140733 | EMS Prevent |
| 39 | 6390 | 170140728 | EMS Prevent |
| 40 | 6390 | 170539999 | EMS Prevent |
| 41 | 6390 | 170140732 | EMS Prevent |
| 42 | 6390 | 170140731 | EMS Prevent |
| 43 | 6390 | 170140740 | EMS Prevent |
| 44 | 6390 | 170140729 | EMS Prevent |
| 45 | 6390 | 170140717 | EMS Prevent |
| 46 | 6390 | 170140720 | EMS Prevent |
| 47 | 6390 | 170140734 | EMS Prevent |
| 48 | 6390 | 170140719 | EMS Prevent |
| 49 | 6390 | 170140735 | EMS Prevent |
| 50 | 6390 | 170140749 | EMS Prevent |
| 51 | 6390 | 170140727 | EMS Prevent |
| 52 | 6390 | 170140706 | EMS Prevent |
| 53 | 6390 | 170140739 | EMS Prevent |
| 54 | 6390 | 170140747 | EMS Prevent |
| 55 | 6390 | 170140701 | EMS Prevent |
| 56 | 6390 | 170140709 | EMS Prevent |
| 57 | 6390 | 180141346 | EMS Prevent |
| 58 | 6390 | 180141344 | EMS Prevent |
| 59 | 6390 | 180141345 | EMS Prevent |
| 60 | 6390 | 170539718 | EMS Prevent |
| 61 | 6390 | 170140746 | EMS Prevent |

| | | | |
|---|---|---|---|
| 62 | 6390 | 170140705 | EMS Prevent |
| 63 | 6390 | 160541751 | EMS Prevent |
| 64 | 6390 | 170140712 | EMS Prevent |
| 65 | 6390 | 170140708 | EMS Prevent |
| 66 | 6390 | 170140718 | EMS Prevent |
| 67 | 6390 | 170140725 | EMS Prevent |
| 68 | 6390 | 170140702 | EMS Prevent |
| 69 | 6390 | 1901012400401 | EMS Prevent |
| 70 | 6390 | 1902012400155 | EMS Prevent |
| 71 | 6390 | 1902012400156 | EMS Prevent |
| 72 | 6390 | 1902012400163 | EMS Prevent |
| 73 | 6390 | 1902012400164 | EMS Prevent |
| 74 | 6390 | 1902012400165 | EMS Prevent |
| 75 | 6390 | 1903012400025 | EMS Prevent |
| 76 | 6390 | 1903012400029 | EMS Prevent |
| 77 | 6390 | 2001012400282 | EMS Prevent |
| 78 | 6390 | 2001012400284 | EMS Prevent |
| 79 | 6390 | 2001012400285 | EMS Prevent |
| 80 | 6390 | 150240403 | EMS Prevent |
| 81 | 6390 | 160540531 | EMS Prevent |
| 82 | 6390 | 160541750 | EMS Prevent |
| 83 | 6390 | 170140737 | EMS Prevent |
| 84 | 6390 | 170140748 | EMS Prevent |
| 85 | 6390 | 170140750 | EMS Prevent |
| 86 | 6390 | 2101012400184 | EMS Prevent |
| 87 | 6390 | 2101012400188 | EMS Prevent |
| 88 | 6390 | 2101012400193 | EMS Prevent |
| 89 | 6390 | 2101012400195 | EMS Prevent |
| 90 | 6390 | 2101012400203 | EMS Prevent |

## Purchase Order Form

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Account Manager

Cell Phone

Purchase Order Date

Expected Delivery Date

Stryker Quote Number 230103111427

Check box if Billing same as Shipping

| BILL TO | CUSTOMER # |
|---|---|
| Billing Account Num | 0 |
| Company Name | |
| Contact or Department | |
| Street Address | |
| Addt'l Address Line | |
| City, ST ZIP | |
| Phone | |

| SHIP TO | CUSTOMER # |
|---|---|
| Shipping Account Num | 1302553 |
| Company Name | City of Jacksonville Fleet Mgmt Division |
| Contact or Department | Erik Preacher |
| Street Address | 2581 Commonwealth Ave |
| Addt'l Address Line | |
| City, ST ZIP | Jacksonville, FL 32254 |
| Phone | (904) 255-7499 |

Authorized Customer Initials

Authorized Customer Initials

| DESCRIPTION | QTY | TOTAL |
|---|---|---|
| REFERENCE QUOTE | | |

### Accounts Payable Contact Information

Name

Email

Phone

Stryker Terms and Conditions
https://techweb.stryker.com

### Authorized Customer Signature

Printed Name

Title

Signature

Date

Attachment Stryker Quote Number 230103111427

*Sales or use taxes on domestic (USA) deliveries will be invoiced in addition to the price of the goods and services on the Stryker Quote