15

SINGLE SOURCE AWARD **BID # SS-11679-22**

Subject: APX NEXT Portable Radio Refresh

Department: Information Technologies Division

Description of Purchase:
Recommend approval to amend and increase the Single Source Award with Motorola Solutions, Inc. by $1,085,046.00 for the purchase of 41 additional APX NEXT radios, programming, system integration services, and training, along with 2,216 subscription licenses required for radios refreshed in 2021, 2022, and 2023 for the Jacksonville Sheriff's Office.

Total revised award expenditure not to exceed $14,804,865.00.

Funding Sources: 53102.113501.564290.000000.0000000.00000.0000000
53102.113501.546620.000000.0000000.00000.0000000

To be executed by formal contract amendment (City Contract #71516-22, AMD #2) through the Office of General Counsel and process by purchase order(s).

Single Source Award To: Motorola Solutions, Inc.

Price Justification: See Attached

Total Award: $14,804,865.00 **Requisition #** FAIT-500179-23

Attachments: Agency Memo, Vendor Letter, Vendor Quote, Previous Awards

Certification as to Single Source: Wanyonyi Kendrick, Chief of Information Technologies Division/CIO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Corey Sidlo

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

City of Jacksonville, Florida

Donna Deegan, Mayor

Information Technologies Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202
(904) 630-CITY
www.coj.net

A NEW DAY.

DATE: November 27, 2023

TO: Dustin L. Freeman, Chief of Procurement Division

VIA: Anna Brosche, Director of Finance and Administration/CFO

THROUGH: Wanyonyi Kendrick, Chief of Information Technologies/CIO

FROM: Elizabeth Brown, IT Operations Manager

SUBJECT: Request to Increase Single Source Award #11679-22 – Radios for New Officers

Anna L Brosche — Digitally signed by Anna L Brosche Date: 2023.11.28 18:25:10 -05'00'

Wanyonyi Kendrick — Digitally signed by Wanyonyi Kendrick Date: 2023.11.28 18:05:29 -05'00'

Elizabeth Brown — Digitally signed by Elizabeth Brown Date: 2023.11.28 17:43:47 -05'00'

The Information Technologies Division (ITD) is requesting approval to amend the existing Single Source award to Motorola Solutions for the purchase of APX NEXT radios for 41 new JSO officers and associated subscriptions. The City's intent is to align radio models for new officers with recently refreshed radios. APX NEXT radios are Motorola's proprietary, next-generation P25 technology for first responders to access and act on information while maintaining their focus in critical situations.

ITD Management is requesting an increase of $1,085,046 for the purchase of 41 portable and mobile radios, to include programming, system integration services, and training, along with 2,216 subscription licenses that are now required for radios refreshed in 2021, 2022 and 2023, for a total not-to-exceed amount of $14,804,865.00.

The terms of the agreement shall be the same as the previous City Contract #71516-22. Upon award approval, a request for the 2nd contract amendment will be made through the Office of General Counsel.

Contract Purchase Agreement not-to-exceed amount: $14,804,865.00

Tracy Geake — Digitally signed by Tracy Geake Date: 2023.11.28 18:01:40 -05'00'

FUNDING SOURCES: 53102.113501.564290.000000.00000000.00000.0000000
53102.113501.546620.000000.00000000.00000.0000000

Attachments: SS-11679-22, SS-11679-22_2
City Contract #71516-22
City Contract #71516-22 Amendment 1
COJ JSO APX NEXT Quote-2392167 11-20-23

CC: Alexander Ciprian, Radio Services Manager
Bill Costa, Technology Infrastructure Manager
Tom Ossi, Technology Contract & Records Manager

MOTOROLA SOLUTIONS

Quote Number: QUOTE-2392167

Billing Address:
JACKSONVILLE, CITY OF
117 W DUVAL ST
JACKSONVILLE FL, 32202

Quote Date: 11/20/23
Expiration Date: 12/22/23
Contract Name: 19860 - NASPO 00318

Quote Created By:
Eric Lazo
Account Executive
Eric.Lazo@motorolasolutions.com
239-776-8143

Customer: JACKSONVILLE, CITY OF

Currency: USD

Terms and Conditions: Price is subject to the terms and conditions of the Motorola/COJ Communications Products Agreement #1468241 executed 12/28/2021.

Line #	Item Number	Description	Quantity	Term	Unit List Price	Ext. List Price	Discount %	Discount $	Unit Sale Price	Ext. Sale Price	APC
	APX™ 6500 / Enh Series										
1	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE.	41		$3,383.12	$138,707.92	27.00%	$913.44	$2,469.68	$101,256.88	527
1a	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYP APX AND ADP.	41		$879.00	$36,039.00	27.00%	$237.33	$641.67	$26,308.47	527
1b	G66BJ	ADD: DASH MOUNT ES APXM.	41		$138.00	$5,658.00	27.00%	$37.26	$100.74	$4,130.34	527
1c	G51AU	ENH: SMARTZONE OPERATION APX6500.	41		$1,320.00	$54,120.00	27.00%	$356.40	$963.60	$39,507.60	527
1d	G78AT	ENH: 3 YEAR ESSENTIAL SVC.	41		$288.00	$11,808.00	0.00%	$0.00	$288.00	$11,808.00	185
1e	GA01606AA	ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	527
1g	G89AC	ADD: NO RF ANTENNA NEEDED.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	527
1h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	527
1i	G806BL	ENH: ASTRO DIGITAL CAI OP APX.	41		$567.00	$23,247.00	27.00%	$153.09	$413.91	$16,970.31	527
1j	GA01670AA	ADD: APX ES CONTROL HEAD.	41		$717.00	$29,397.00	27.00%	$193.59	$523.41	$21,459.81	527
1k	W22BA	ADD: STD PALM MICROPHONE APX.	41		$79.00	$3,239.00	27.00%	$21.33	$57.67	$2,364.47	527
1l	QA09113AB	ADD: BASELINE RELEASE SW.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	527
1m	W969BG	ADD: MULTIKEY OPERATION	41		$363.00	$14,883.00	27.00%	$98.01	$264.99	$10,864.59	527
1n	G361AH	ENH: P25 TRUNKING SOFTWARE APX.	41		$330.00	$13,530.00	27.00%	$89.10	$240.90	$9,876.90	527
	APX™ NEXT										
2	H45TGT9PW8AN	APX NEXT SINGLE BAND MODEL 4.5 PORTABLE.	41		$6,641.00	$272,281.00	27.00%	$1,793.07	$4,847.93	$198,765.13	142
2a	QA00569AP	ADD: 7/800MHZ BAND.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2b	BD00001AA	ADD: CORE BUNDLE	41		$3,106.00	$127,346.00	27.00%	$838.62	$2,267.38	$92,962.58	142
2c	H499KC	ENH: SUBMERSIBLE (DELTA T).	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2d	H38DA	ADD: SMARTZONE OPERATION.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2e	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2f	Q361CD	ADD: P25 9600 BAUD TRUNKING.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2g	QA09028AA	ADD: VIQI VC RADIO OPERATION.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2h	QA03399AK	ADD: ENHANCED DATA.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2i	Q387CB	ADD: MULTICAST VOTING SCAN.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2j	QA00580BA	ADD: TDMA OPERATION.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2k	QA09001AM	ADD: WIFI CAPABILITY	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2l	BD00010AA	ADD: SECURITY BUNDLE.	41		$1,023.00	$41,943.00	27.00%	$276.21	$746.79	$30,618.39	142
2m	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2n	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2o	H797DW	ENH: DVP-XL ENCRYPTION AND ADP.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2p	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2q	QA09113AA	ADD: BASELINE RELEASE SW.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2r	QA07726AA	ALT: HARD LEATHER CARRY CASE STANDARD BATTERY 3	41		$75.00	$3,075.00	27.00%	$20.25	$54.75	$2,244.75	142
3	NNTN9216A	BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T.	41		$248.05	$10,170.05	27.00%	$66.97	$181.08	$7,424.28	453
11	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA.	41		$169.56	$6,951.96	27.00%	$45.78	$123.78	$5,074.98	785
12	PMMN4136B	XVP830 REMOTE SPEAKER MICROPHONE NO CHANNEL	41		$486.00	$19,926.00	27.00%	$131.22	$354.78	$14,545.98	372
DMS & Radio Central											
2t	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
2u	H637AB	ADD: RADIO CENTRAL PROGRAMMING PROMO CARVE	41		-$32.04	-$1,313.64	0.00%	$0.00	-$32.04	-$1,313.64	142
2v	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US.	41		$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	142
9	LSV01S03446A	APX NEXT DMS ESSENTIAL.	41	3 YEARS	$230.76	$9,461.16	0.00%	$0.00	$230.76	$9,461.16	723
10	LSV01P03092A	RADIOCENTRAL PROGRAMMING PROMO.	41	1 YEAR	$32.04	$1,313.64	0.00%	$0.00	$32.04	$1,313.64	724
Year 1 SmartSubscriptions											
2s	H636AB	ADD: APX NEXT APPLICATION BUNDLE PROMO.	41		-$300.00	-$12,300.00	0.00%	$0.00	-$300.00	-$12,300.00	142
4	SSV01P01407B	SMARTPROGRAMMING PROMO.	41	1 YEAR	$75.00	$3,075.00	0.00%	$0.00	$75.00	$3,075.00	712
5	SSV01P01406A	SMARTCONNECT PROMO.	41	1 YEAR	$75.00	$3,075.00	0.00%	$0.00	$75.00	$3,075.00	712
6	SSV01P01476A	SMARTLOCATE PROMO	41	1 YEAR	$75.00	$3,075.00	0.00%	$0.00	$75.00	$3,075.00	712
7	SSV01P01902A	SMARTMAPPING PROMO.	41	1 YEAR	$75.00	$3,075.00	0.00%	$0.00	$75.00	$3,075.00	712
8	SSV01P01685B	ELIGIBLE FOR PROMO - CC AWARE STARTER	41	1 YEAR	$0.00	$0.00	0.00%	$0.00	$0.00	$0.00	612
									Net Total	**$605,644.62**	

Pricing Summary

Motorola Solutions is pleased to provide the following equipment and services to the City of Jacksonville. Price is subject to the terms and conditions of the Motorola/COJ Communications Products Agreement #1468241 executed 12/28/2021.

Agency	Qty	Model	MSRP Unit Price	Extended MSRP	Jacksonville Contract & NASPO Unit Price	Extended Price
Sheriff's Office	41	APX NEXT Single Band Portable	$11,749	$481,693	$5,610	$230,010
Sheriff's Office	41	APX 6500 Mobile	$8,064	$330,629	$5,965	$244,547
Sheriff's Office	41	DMS Essential - 2 yrs	$231	$9,461	$64	$2,624
			MSRP Total	$821,783	Subscriber Total	$477,181
		SMART Subscriptions for quantity 1292 APX NEXT Purchased in 2021, due July 1, 2024				$387,600
		SMART Subscriptions for quantity 883 APX NEXT Purchased in 2022, due June 1, 2024				$264,900
					APX 6500 Incentive	***-$44,635***
			MSRP Total	$1,474,283	Sale Price	$1,085,046

Above pricing above valid through December 22, 2023

SINGLE SOURCE AWARD **BID # SS-11679-22**

Subject: Purchase of 1,331 APX NEXT Portable Radio Refresh for the Jacksonville Sheriff's Office

Department: Information Technologies Division

Description of Purchase:
Recommend approval to amend and increase the Single Source Award with Motorola Solutions, Inc. for the purchase of additional 883 APX NEXT Portable Radio Refresh Phase II for the Jacksonville Sheriff's Office. The purchase is part of the Refresh Plan to upgrade and replace the end-of-life portable radios currently in use. APX NEXT devices are Motorola's proprietary next-generation P25 platform for first responders to access and act on information while maintaining their focus in critical situations. The term of the agreement will remain the same until December 27, 2024, with three (3) one (1) year renewal options The requested increase expenditure not to exceed $5,725,207 00. The revised total award expenditure not to exceed $13,719,819.00.

Funding Source: 11415.194094.564290.010349.00000000.00000.0000000, to be executed by formal contract amendment (City Contract #71516-22) through the Office of General Counsel and process by purchase order(s).

Single Source Award To: Motorola Solutions, Inc.

Price Justification: See Attached

Total Award: $13,719,819.00 **Requisition #** FAIT-500179-23

Attachments: Agency Memo, Vendor Letter, Vendor Quote, Previous Award

Certification as to Single Source: Kenneth Lathrop, Chief of Information Technologies Division/CIO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Ruben Ola

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN

DATE 12/1/2022

ACTION OF AWARDING AUTHORITY

DATE: 12/1/2022

APPROVED ✓ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

FORM GB-114, Revised 12/2007

SINGLE SOURCE AWARD **BID # SS-11679-22**

Subject: Purchase of 1,331 APX NEXT Portable Radio Refresh for the Jacksonville Sheriff's Office

Department: Information Technologies Division

Description of Purchase:
Recommend approval of Single Source Award to Motorola Solutions, Inc. for the purchase of 1,331 APX NEXT Portable Radio Refresh for the Jacksonville Sheriff's Office. The purchase is part of the Eight-Year Refresh Plan to upgrade and replace the end of life portable radios currently in use. APX NEXT devices are Motorola's proprietary next-generation P25 platform for first responders to access and act on information while maintaining their focus in critical situations. The term of the agreement will begin on the radio in service acceptance date and continue for three (3) years, with three (3) one (1) year renewal options. Total requested expenditure not to exceed $7,994,612.00.

Funding Source: 11415.194094.564290.010349 and 11415.194094.531090.010349, to be executed by formal contract through the Office of General Counsel and process by purchase order(s).

Single Source Award To: Motorola Solutions, Inc.

Price Justification: See Attached

Total Award: $7,994,612.00 **Requisition #** FAIT-501202-22

Attachments: Agency Memo, Single Source Form, Vendor Letter, Vendor Quote

Certification as to Single Source: Kenneth Lathrop, Chief of Information Technologies Division/CIO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Ruben Ola

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN

DATE 12/2/21

ACTION OF AWARDING AUTHORITY

DATE: 12-3-21

APPROVED ✓ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For. Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

FORM GB-114, Revised 12/2007