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SINGLE SOURCE AWARD **BID # SS-14858-24**

Subject: Purchase of Twenty-Six (26) Carmanah Technologies Corporation R920-F Rapid Reflective Flashing Beacons (RRFB's)

Department: Traffic Engineering Division

Description of Purchase: Recommend approval of a Single Source award to Temple, Inc. for the purchase of twenty-six (26) Carmanah Technologies Corporation's R920-F Rapid Reflective Flashing Beacons (RRFB's). The RRFB's are solar, wireless pedestrian safety devices. The devices are equipped with cellular cards that communicate with the Traffic Engineering Division's "Glance" system which is monitored in the Traffic Management Center. This communication indicates if the unit is malfunctioning or has been hit. There are no other RRFB units which have the same functionality that can communicate with the "Glance" system, which is proprietary to Temple, Inc. The RRFB's will be used for new installation as well as for replacement parts if units break down or are damaged. Temple, Inc. is the only authorized dealer of Carmanah Technologies Corporation's R920-F RRFB's in the state of Florida.

This will be a one-time purchase. The total not-to-exceed expenditure amount will be $332,186.00.

Funding Source: 32124.153101.565051.001022.00000000.00000.0000000 – To be encumbered by Purchase Order.

Single Source Award To: Temple, Inc.

Price Justification: See attachment.

Total Award: $332,186.00 **Requisition #:** PWTE-500584-24

Attachments: Agency Memo, SS Justification Form, Supplier Letters & Quote

Certification as to Single Source: Christopher W. LeDew, P.E., Chief, Traffic Engineering Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: David Klages

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

City of Jacksonville, Florida

Donna Deegan, Mayor
Department of Public Works
Traffic Engineering Division
1007 Superior Street
Jacksonville, Florida 32254
(904) 255-7533
www.coj.net

A NEW DAY.

MEMORANDUM

TO: **Dustin L. Freeman, Chief**
Procurement Division

THROUGH: **Nina Sickler P.E., Director**
Department of Public Works

FROM: **Christopher LeDew, P.E., Chief**
Traffic Engineering

SUBJECT: **Single Source**
Product: **Carmanah Technologies Corp. R920-F RRFB Devices**
Total Cost: **$332,186.00**
Location: **Countywide (40 sets - replacements for damaged/malfunctioning and at new locations as needed)**
Art Museum Drive (1 set of audible R920-F RRFBs)

DATE: **October 13, 2023**

Traffic Engineering would like to request a Single Source award to Temple, Inc. for the purchase of Carmanah Technologies Corporation's R920-F RRFBs (Rapid Reflective Flashing Beacons). The RRFB's are solar, wireless pedestrian safety devices. Most have back-to-back light bar configurations and some are single light bar configurations. All will have 12' poles, sign packages, and complete assemblies.

This Single Source request includes three (3) quotes. Quote COJ R-920-F 030 BD 10-9-23 is for 20 each R920-F RRFBs with single light bars and 20 each with dual light bars. The total for this quote is $284,300.00. Quote COJ R-920-F 030 INX AM 10-9-23 is for four (4) each audible R920-F RRFB with dual lights. The total for this quote is $31,924.00. These RRFBs will be used as replacements to those that have been damaged or are malfunctioning. They will also be used at new locations as determined as necessary for the safety of pedestrians. Quote COJ R-920-F 030 APL Art Museum 10-12-22 is for two (2) each audible R920-F RRFB with dual lights. The total for this quote is $15,962.00.

The Carmanah R920-F RRFB's are equipped with cellular cards that communicate with the Traffic Engineering Division's "Glance" system which is monitored in the Traffic Management Center. This communication indicates if the unit is malfunctioning or has been hit. There are no other RRFB units which have the same functionality that can communicate with the "Glance" system.

Account:

32124.153101.565051.001022.00000000.00000.0000000	$ 332,186.00

Attachments: Single Source Justification Form; Quote COJ R-920-F 030 BD 10-9-23; Quote COJ R-920-F 030 INX AM 10-9-23; Quote COJ R-920-F 030 APL Art Museum 10-12-22; Carmanah Single Source Memo

FINANCE & ADMINISTRATION DEPARTMENT, PROCUREMENT DIVISION

JUSTIFICATION FOR SINGLE SOURCE (JSS)	
Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.	
1. Requesting Agency:	Traffic Engineering
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the city need these particular goods or services?***	Requesting Carmanah R920-F Solar Wireless Rectangular Rapid Flashing Beacon (RRFB) which has a back to back and single light bar configuration. These units have the ability to communicate with the network connected to Traffic Engineering's Traffic Management Center (TMC) through cell cards. This communication lets the TMC know if the devices is malfunctioning or has been hit. Attached are quotes with itemized parts and materials. Temple is the Single Source for all Carmanah products. One set of audible units will be used on Art Museum Dr. The other units will be used as replacements when those on the street are damaged or malfunction. The will also by used at new locations as needed/determined.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	The R920-F is manufactured by Carmanah. Temple is the only authorized seller in Florida. There are no other RRFBs equipped to communicate with the system (Glance) in the TMC. See attached Single Source letter from Jesse Fraser, Business Development Manager for Carmanah.
4. Date of Request	10/11/2023

5. ***Summary of Market Research***
[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Prior solicitations (ITQ-10892-21 and ITQ-10893-21) resulted in only one response (from Temple, Inc.) due to the requirement for the RRFB's to communicate with the existing "Glance" system. In addition, Temple, Inc. has provided a letter confirming that the "Glance" system is their proprietary system and that there are no agents or dealers in Florida that are authorized to sell it, and that no company's RRFB's, other than Carmanah Technology Corporation's, have the capability to communicate with it.]

6. ***Conflict of Interest (Must Check)***
   √ By checking this box, I affirm that there are no actual, potential, or perceived conflicts of interest with the entity in which I am requesting a single source award. Conflict of Interest shall be interpreted consistent with *Chapter 112, Florida Statutes.*

7. ***Other Documentation (Check and attach all that apply)***
   √ Supplier Quote

carmanah®

Temple, Inc.
305 Bank St
Decatur, AL 35601
P: 800.633.3221

February 3, 2023

Dear Sir / Madam,

Please be advised that Temple, Inc. is the authorized Preferred Reseller and sole source for Carmanah Technologies Corporation's traffic products in the State of Florida. Temple, Inc. has been authorized to provide product training, technical support, sales, warranty, and overall support of the products into all public road/highway applications including interstates, cities/towns, school districts, and municipalities.

Regards,

Jesse Fraser
Business Development Manager
Carmanah Technologies Corp.
jfraser@carmanah.com
1-250-412-8326

Temple

November 1, 2023

RE: Glance Preemption/Priority System
Model Number: Glance TIMM 500 Preemption System
APL Number: 663-001-011
Specification: Signal Priority and Preemption System
Product Type: Preemption System
BABA Eligible: Eligible

To whom it may concern:

This letter confirms that the Glance Preemption/Priority System is a sole source product that is manufactured, assembled, and tested by Temple, Inc. Temple is also the sole provider of any Data Plan that is purchased with these units

There are no agents or dealers authorized to represent or sell the Glance system in the state of Florida, and no company's RRFB's, other than those produced by Carmanah Technologies Corporation, have the capability to communicate with it.

If you desire additional information, please contact me at the toll free number below or email forrest.temple@temple-inc.com.

Sincerely,
Forrest Temple
Forrest Temple
President

Temple, Inc.
P.O. Box 2066 • Decatur, AL 35602-2066
(256) 353–3820 •(800) 633–3221
Sales/Customer Fax (256) 353–4578 • *Accounting Fax* (256) 353–3351

TEMPLE, INC.

P.O. Box 2066 / 50 Davis Street
Decatur, AL 35602
Phone: Main Office Toll Free 800/633-3221
Local 407-701-4646

1954 - 2023
Serving the South's Traffic Needs for Over 50 Years

TO: City Of Jacksonville

R-920-F with 030 LPM and Bull Dog

DATE:	**9-Oct-23**
TERMS: Net 30 Days, FOB Shipping Point, Prepaid and Allowed	
DELIVERY:	**4 to 6 Weeks ARO**
SALESPERSON:	**Sheldon Pafford**

QUOTE #: COJ R-920-F 030 BD 10-9-23

CONDITIONS: The prices and terms on this quotation are subject to verbal changes or other agreements unless approved in writing by Temple, Inc.. All quotations and agreements are contingent upon strikes, accidents, fires, availability of materials and all other causes beyond our control. Prices are based on cost and conditions existing on the date of the quotation and are subject to changes by Temple, Inc. before final acceptance.

Quantity	Description	Price	Extended
20	R920-F Mid-block RRFB, 30w solar Panel, single light bar, No Push Button, "AHEAD" sign Line Item 84, 654-001-012, page 38 /126	$ 4,381.00	**$ 87,620.00**
20	R920-F Mid-block RRFB, 30w solar Panel, Dual light bar, Polara INX activation, 9x18 FDOT sign and sign frame Line Item 84, 654-001-012a, page 84 / 126	$ 5,044.00	**$100,880.00**
40	12' pole & base assy Line Item 84b, 654-001-012, Page 110/126	$ 774.00	**$ 30,960.00**
20	2 * W11-2-30-DG-YG, W16-7pL-24-DG-YG, W16-7pR-Dg-Yg 86c 654-001-012 Page 110 / 126	$ 391.00	**$ 7,820.00**
20	W11-2-30-DG-YG, W16-7pl-24-DG-YG "Ahead" Sign, 86b 654-001-012 Page 110 / 126	$ 221.00	**$ 4,420.00**
40	AI 030 LPM Monitoring Units 5 Year Data Plan	$ 1,315.00	**$ 52,600.00**
			$284,300.00

Quote Valid for 30 Days

Sheldon Pafford
Account Representative

TEMPLE, INC.

P.O. Box 2066 / 50 Davis Street
Decatur, AL 35602
Phone: Main Office Toll Free 800/633-3221
Local 407-701-4646

1954 - 2023
Serving the South's Traffic Needs for Over 50 Years

TO: City Of Jacksonville

R-920-F with 030 LPM and INX Audible Ped

DATE:	**9-Oct-23**
TERMS: Net 30 Days, FOB Shipping Point, Prepaid and Allowed	
DELIVERY:	**4 to 6 Weeks ARO**
SALESPERSON:	**Sheldon Pafford**

QUOTE #: COJ R-920-F 030 INX AM 10-9-23

CONDITIONS: The prices and terms on this quotation are subject to verbal changes or other agreements unless approved in writing by Temple, Inc.. All quotations and agreements are contingent upon strikes, accidents, fires, availability of materials and all other causes beyond our control. Prices are based on cost and conditions existing on the date of the quotation and are subject to changes by Temple, Inc. before final acceptance.

Quantity	Description	Price	Extended
0	R920-F Mid-block RRFB, 30w solar Panel, single light bar, INX Activated, 9 by 18 FDOT Sign Line Item 84, 654-001-012b, page 84 /126	$ 4,787.00	$ -
4	R920-F Mid-block RRFB, 30w solar Panel, Dual light bar, Polara INX activation, 9x18 FDOT sign and sign frame Line Item 84, 654-001-012c, page 84 / 126	$ 5,501.00	$ 22,004.00
4	12' pole & base assy Line Item 84b, 654-001-012, Page 110/126	$ 774.00	$ 3,096.00
4	2 * W11-2-30-DG-YG, W16-7pL-24-DG-YG, W16-7pR-Dg-Yg 86c 654-001-012 Page 110 / 126	$ 391.00	$ 1,564.00
0	W11-2-30-DG-YG, W16-7pl-24-DG-YG "Ahead" Sign, 86b 654-001-012 Page 110 / 126	$ 221.00	$ -
4	AI 030 LPM Monitoring Units 5 Year Data Plan	$ 1,315.00	$ 5,260.00
			$ 31,924.00

Quote Valid for 30 Days

Sheldon Pafford
Account Representative

TEMPLE, INC.

P.O. Box 2066 / 50 Davis Street
Decatur, AL 35602
Phone: Main Office Toll Free 800/633-3221
Local 407-701-4646

1954 - 2023
Serving the South's Traffic Needs for Over 50 Years

TO: City Of Jacksonville

Art Museum

R-920-F with 030 LPM

DATE:	**12-Oct-23**
TERMS: Net 30 Days, FOB Shipping Point, Prepaid and Allowed	
DELIVERY:	**4 to 6 Weeks ARO**
SALESPERSON:	**Sheldon Pafford**

QUOTE #: COJ R-920-F 030 APL Art Museum 10-12-23

CONDITIONS: The prices and terms on this quotation are subject to verbal changes or other agreements unless approved in writing by Temple, Inc.. All quotations and agreements are contingent upon strikes, accidents, fires, availability of materials and all other causes beyond our control. Prices are based on cost and conditions existing on the date of the quotation and are subject to changes by Temple, Inc. before final acceptance.

Quantity	Description	Price	Extended
2	R920-F Mid-block RRFB, 30w solar Panel, dual light bar, Polara iNX activation, 9x18 sign and sign frame Line Item 84, 654-001-012c, page 84 / 126	$ 5,501.00	**$ 11,002.00**
2	12' pole & base assy Line Item 84b, 654-001-012, Page 110/126	$ 774.00	**$ 1,548.00**
2	2 * W11-2-30-DG-YG, W16-7pL-24-DG-YG, W16-7pR-Dg-Yg 86c 654-001-012 Page 110 / 126	$ 391.00	**$ 782.00**
2	AI 030 LPM Monitoring Units 5 Year Data Plan	$ 1,315.00	**$ 2,630.00**
			$ 15,962.00

Quote Valid for 30 Days

Sheldon Pafford
Account Representative

Previous SS award

SINGLE SOURCE AWARD **BID # SS-13853-23**

Subject: Purchase of Twenty (20) Carmanah Technologies Corporation R920-F Rectangular Rapid Flashing Beacons (RRFB's)

Department: Traffic Engineering Division

Description of Purchase:
Recommend approval of a Single Source award to Temple, Inc. for the purchase of ten (10) Carmanah Technologies Corporation R920-F Rectangular Rapid Flashing Beacons (RRFB's) in the amount of $7,325.00 each. The RRFB's are solar, wireless pedestrian safety devices with back-to-back light bar configurations, 12' poles, sign packages, and complete assemblies. Also requested are ten (10) of the same units less the light bars and signs in the amount of $6,460.00 each.

The devices are equipped with cellular cards that communicate with the Traffic Engineering Division's "Glance" system which is monitored in the Traffic Management Center. This communication indicates if the unit is malfunctioning or has been hit. There are no other RRFB units which have the same functionality that can communicate with the "Glance" system. The RRFB's will be used for new installation as well as for replacement parts if units breakdown or are damaged. Temple, Inc. is the only authorized dealer of Carmanah Technologies Corporation's R920-F RRFB's in the state of Florida.

This will be a one-time purchase. The total not-to-exceed expenditure amount will be $137,850.00.

Funding Source: 10403.153101.565050.001008.00000000.00000.0000000 – To be encumbered by purchase order.

Single Source Award To: Temple, Inc.

Price Justification: See attachment.

Total Award: $137,850.00 **Requisition #:** PWTE-500195-23

Attachments: Agency Memo, SS Justification Form, Supplier Letters & Quote

Certification as to Single Source: Christopher W. LeDew, P.E., Chief, Traffic Engineering Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: David Klages

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN

DATE 3/2/2023

ACTION OF AWARDING AUTHORITY DATE 3/2/23

APPROVED ✓ DISAPPROVED

OTHER

Brian Hughes
Chief Administrative Officer
~~For: Mayor Lenny Curry~~
Under Authority of:
Executive Order No: 2019-02

SIGNATURE OF AUTHENTICATION

FORM GB-113, Revised 12/2007