8

SUBJECT: SEAGATE STORAGE SOLUTIONS

BID #: XF-0255-24 **OPEN DATE: 11/08/2023**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – One-Time Purchase

AGENCY: Jacksonville Sheriff's Office

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 37 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject the bid from Kambrian Corporation for not using the Bid Proposal Form and for not bidding on all items listed including the 84 additional drives that were confirmed in Addendum #1.

Recommend approval of award to CDW Government, LLC the lowest responsive, responsible bidder for Seagate Storage Solutions for the Jacksonville Sheriff's Office. Total estimated award not to exceed $151,876.32.

Funding for this award to be encumbered by account: 114154.194094.564270.010349.00000000.00000.0000000, to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Terms and Conditions, Rejection Letter

Analyst: _____ **RESPECTFULLY SUBMITTED:** _____
OLIVE WALLACE-COHEN DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: LARRY SCHMITT, DIRECTOR OF POLICE SERVICES

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

JACKSONVILLE SHERIFF'S OFFICE

T.K. Waters, Sheriff

Dedication. Service. Honor. Community.

To:	Dustin Freeman Chief of Procurement
Thru:	Bill Clement, CPA Chief of Budget
From:	Larry Schmitz Director of Police Services
Subject:	XF-0255-24 Seagate Storage Solutions
Date:	November 15, 2023

We received two (2) bid submissions for XF-0255-24 Seagate Storage Solutions. We are requesting to reject Kambrian Corporation, the apparent low bidder, for not using the Bid Proposal Form provided in the bid package and for not bidding on all items listed including the 84 additional drives that were confirmed in Addendum No. One (1). We are recommending to award CDW Government, LLC, the lowest responsive, responsible supplier in the not to exceed expenditure amount of $151,876.32 from account code 11415.194094.564270.010349.00000000.00000. We are requesting a purchase order be issued for this purchase.

Please let me know if you need any additional information.

TITLE: SEAGATE STORAGE SOLUTION
BID NO: XF-0255-24- JSO
OPEN DATE: 11/08/23
ANALYST: Olive Wallace-Cohen
NO. INVITED: (37) No. Received: (2) No Bids: (0)
RECORDED BY: MELISSA PIERCE
ANNOUNCER: MICHELLE SPITLER

					CDW GOVERNMENT LLC		KAMBRIAN CORPORATION	
					Unit Price	Extended Price	Unit Price	Extended Price
ITEM #	Part #	DESCRIPTION	QTY	UOM				
1	30001570661557	Dell CTO PE R660 2x5416S 128GB PSP	1	EA	$ 11,889.21	$ 23,778.42		
2	30001570007492	Dell CTO HBA355E LP FH	2	EA	$ 355.00	$ 710.00		
3	30001570219 R	Dell CTO 12GB HD-Mini SAS 5	2	EA	$ 37.00	$ 74.00		
4	S08Z08100AZHD	Seagate 84 Bay 2.5" SAS Network Attached Storage Device	2	EA	$ 63,656.95	$ 127,313.90		
		TOTAL BID				$ 151,876.32		$ 112,180.42
		Notes					Bidder presented pricing on all specification items Agency will need to tally all items relating to each particular part/description to determine unit/extended cost	
		Federal Funding Forms B through H				B through H		B through H
		Insurance				✓		
		Buy American Preference				✓		✓
		Delivery				21 days		30 days
		Conflict of Interest:				✓		✓
		Addendums (1):				1		1

TERMS AND CONDITIONS

SEAGATE STORAGE SOLUTIONS

1. SCOPE

The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for **SEAGATE STORAGE SOLUTIONS** as listed in the bid documents.

This Project may be funded partly or in whole by the Federal Government. Therefore, Bidders must comply with the below Federal provisions set forth pursuant to C.F.R. §200.317-327 to be considered for award.

All equivalent/alternative items must **MEET** **or** **EXCEED** the specifications. It is at the sole discretion of the Jacksonville Fire and Rescue to determine if the alternative or equivalent product meets or exceeds the specifications. **IF THIS DETAIL IS NOT PROVIDED, THE BID WILL BE CONSIDERED INCOMPLETE AND WILL NOT BE CONSIDERED.**

* Product must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

2. AWARD

Award will be BY ITEM or ALL or NONE, whichever is in the best interest of the City of Jacksonville, to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

- As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.
    - Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics

3. TERM OF AGREEMENT

This is a one- time purchase.

4. PRE-BID CONFERENCE

Not Applicable..

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated are fixed. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Delivery shall be to the Jacksonville Sheriff's Office at 501 E. Bay Street, Jacksonville, Florida 32202. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following: purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the first year of the initial contract period. After the first year of the contract term, a supplier may submit in writing a request for price escalation / de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry-wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, set-up, tear-down, and all labor charges to the delivery location when needed.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202. All original invoices shall be submitted to: COJ1CloudInvoices@coj.net. The invoice email subject line **MUST BE**: inv_300000008806179. Invoices can also be submitted through the 1Cloud Supplier Portal.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate. The awarded vendor will be required to submit the copy of the insurance certificate within ten (10) calendar days after receipt of award notification. Failure to submit required certification of insurance could lead to rejection of your bid.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

SEAGATE STORAGE SOLUTIONS

All equivalent/alternative items must **MEET** or **EXCEED** the specifications. It is at the sole discretion of the Jacksonville Fire and Rescue to determine if the alternative or equivalent product meets or exceeds the specifications. **IF THIS DETAIL IS NOT PROVIDED, THE BID WILL BE CONSIDERED INCOMPLETE AND WILL NOT BE CONSIDERED.**

* Product must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

PowerEdge R660 (amer_r660_15878)

Part #	Description	Quantity
210-BEQQ	PowerEdge R660 Server	2
461-AADZ	No Trusted Platform Module	2
321-BHRW	2.5" Chassis with up to 10 Hard Drives (SAS/SATA), 2CPU PERC11	2
338-CHSL	Intel Xeon Gold 541S 2G, 16C/32T, 16GT/s, 30M Cache, Turbo, HT (150W) DDR5-4400	4
379-BDCO	Additional Processor Selected	2
412-ABCJ	Heatsink for 2CPU (less than or equal to 185W)	2
370-AAIP	Performance Optimized	2
370-AHCL	4800MT/s RDIMMs	2
780-BCDS	Unconfigured RAID	2
405-AAZB	PERC H755 SAS Front	2
750-ADRI	Front PERC Mechanical Parts, rear load	2
750-AABF	Power Saving Dell Active Power Controller	2
800-BBDM	UEFI BIOS Boot Mode with GPT Partition	2
384-BCUJ	4 Very High Performance Fans for 2 CPU	2
450-AIQX	Dual, Hot-Plug, Power Supply, Redundant (1+1), 800W Mixed Mode, NAF	2
330-BBYZ	Riser Config 3, Full Height, 2x16 FH Slots (Gen5)	2
329-BJJY	Motherboard Supports ONLY CPUs below 250W. Cannot upgrade to CPUs 250W and above	2
528-CTID	iDRAC9, Datacenter 16G	2
528-CTZH	OpenManage Enterprise Advanced Plus	2
540-BCOC	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP, NIC 3.0	2
540-BDKD	Broadcom 5720 Dual Port 1GbE Optional LOM	2
350-BBBW	No Bezel	2
350-BCKC	Dell Luggage Tag	2
403-BCID	BOSS Blank	2
350-BBXM	No Quick Sync	2
379-BCSF	iDRAC, Factory Generated Password	2
379-BCQX	iDRAC Service Module (ISM), Not Installed	2
379-BCQY	iDRAC Group Manager, Disabled	2
379-BFFD	No HBM	2
611-BBBF	No Operating System	2
605-BBFN	No Media Required	2
770-BECD	ReadyRails without Cable Management Arm or Strain Relief Bar	2
631-AACK	No Systems Documentation, No OpenManage DVD Kit	2

340-DBXZ	PowerEdge R660 Shipping	2
340-DBYC	PowerEdge R660 Shipping Material, 10x2.5", 8x2.5" Smart Flow or 16xEDSFF	2
343-BBUB	PowerEdge R660 CE, CCC Marking	2
887-0988	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 years	2
887-0997	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 years	2
887-0999	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 years Extended	2
887-1076	Dell Hardware Limited Warranty Plus On-Site Service	2
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	2
975-3462	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	2
900-9997	On-Site Installation Declined	2
370-AGZO	16GB RDIMM, 4800MT/s Single Rank	16
400-AVFE	1.2TB Hard Drive ISE SAS 12Gbps 10k 512n 2.5in Hot-Plug	10
450-ACSL	C13 to C14, PDU Style, 10AMP, 2 Feet (.6m) Power Cord Argentina	4
540-BDHF	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, V2	2
470-AAGP	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	8

Seagate EXOS X5U84

Drive Type	Part #	Feature Code	Unit
1	1104426-02	DD, 5U, 18TB, 7K, SAS12, 512e, ENCR, BB	84
Chassis	D4566X000000DA	Dual InLX2 CNTRL, SAS, 5U84, AC PSU	1
Support	ST-84-P-724-5Y	On Site Sup, 7x24x4, 5 Year, 5U84, with SEC Bundle	1

BID # XF-0255-24

BID PROPOSAL FORM

Seagate Storage Solutions

Part #	Description	Quantity	Each Price	Extended Price
3000157066357	Dell CTO PE R660 2x5416S 128GB PSP	2		
3000157007492	Dell CTO HBA355E LP FH	2		
3000157021931	Dell CTO 12GB HD-Mini SAS .5	2		
S08Z08101AZ1D	Seagate 84 Bay 2.5" SAS Network Attached Storage Device	2		

ONE CITY ONE JACKSONVILLE

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
www.coj.net

ADDENDUM NO. ONE (1)

BID NUMBER XF-0255-24

TITLE OF BID SEAGATE STORAGE SOLUTION

OPENING TIME AND DATE 2:00 p.m., NOVEMBER 8, 2023

THIS ADDENDUM IS ISSUED FOR THE INFORMATION OF BIDDERS ON THE ABOVE TITLED PROJECT AND WILL BE PART OF THE CONTRACT.

THE PURPOSE OF THIS ADDENDUM IS TO PROVIDE ANSWERS TO SUPPLIER QUESTIONS:

QUESTION: Can you please let us know what is required? How many power edge servers and Seagate devices needed? Power Edge Servers 2 qty and 84 qty for Seagate EXOS X5U84 and S08Z08101AZ1D says 2 qty? Our understanding is correct?

Answer: Quantity - 2 Dell R660 servers
Quantity - 2 Seagate EXOS X5U84 - each of the systems have 84 drives

DATE October 25, 2023 **BUYER** Olive Wallace Cohen

RECEIPT ACKNOWLEDGED BY RETURN OF SIGNED COPY WITH BID.

Cathy Hsieh
Bidder's Signature

CEO
Title

Kambrian Corporation
Company

10/27/2023
Date

Part #	Description	Quantity	Each Price	Extended Price
210-BEQQ	PowerEdge R660 Server	2	$1,894.88	$3,789.76
461-AADZ	No Trusted Platform Module	2	$0.00	$0.00
321-BHRW	2.5" Chassis with up to 10 Hard Drives (SAS/SATA), 2CPU PERC11	2	$201.73	$403.47
338-CHSL	Intel Xeon Gold 541S 2G, 16C/32T, 16GT/s, 30M Cache, Turbo, HT (150W) DDR5-4400	4	$634.41	$2,537.65
379-BDCO	Additional Processor Selected	2	$0.00	$0.00
412-ABCJ	Heatsink for 2CPU (less than or equal to 185W)	2	$132.86	$265.72
370-AAIP	Performance Optimized	2	$0.00	$0.00
370-AHCL	4800MT/s RDIMMs	2	$0.00	$0.00
780-BCDS	Unconfigured RAID	2	$0.00	$0.00
405-AAZB	PERC H755 SAS Front	2	$1,147.42	$2,294.85
750-ADRI	Front PERC Mechanical Parts, rear load	2	$17.39	$34.79
750-AABF	Power Saving Dell Active Power Controller	2	$0.00	$0.00
800-BBDM	UEFI BIOS Boot Mode with GPT Partition	2	$0.00	$0.00
384-BCUJ	4 Very High Performance Fans for 2 CPU	2	$100.52	$201.05
450-AIQX	Dual, Hot-Plug, Power Supply, Redundant (1+1), 800W Mixed Mode, NAF	2	$291.81	$583.62
330-BBYZ	Riser Config 3, Full Height, 2x16 FH Slots (Gen5)	2	$284.51	$569.02
329-BJJY	Motherboard Supports ONLY CPUs below 250W. Cannot upgrade to CPUs 250W and above	2	$0.00	$0.00
528-CTID	iDRAC9, Datacenter 16G	2	$239.64	$479.28
528-CTZH	OpenManage Enterprise Advanced Plus	2	$173.56	$347.12
540-BCOC	Broadcom 57414 Dual Port 10/25GbE SFP28, OCP, NIC 3.0	2	$246.59	$493.19
540-BDKD	Broadcom 5720 Dual Port 1GbE Optional LOM	2	$48.34	$96.69
350-BBBW	No Bezel	2	$0.00	$0.00
350-BCKC	Dell Luggage Tag	2	$17.04	$34.08
403-BCID	BOSS Blank	2	$0.00	$0.00
350-BBXM	No Quick Sync	2	$0.00	$0.00
379-BCSF	iDRAC, Factory Generated Password	2	$0.00	$0.00
379-BCQX	iDRAC Service Module (ISM), Not Installed	2	$0.00	$0.00
379-BCQY	iDRAC Group Manager, Disabled	2	$0.00	$0.00

379-BFFD	No HBM	2	$0.00	$0.00
611-BBBF	No Operating System	2	$0.00	$0.00
605-BBFN	No Media Required	2	$0.00	$0.00
770-BECD	ReadyRails without Cable Management Arm or Strain Relief Bar	2	$51.82	$103.63
631-AACK	No Systems Documentation, No OpenManage DVD Kit	2	$0.00	$0.00
340-DBXZ	PowerEdge R660 Shipping	2	$17.04	$34.08
340-DBYC	PowerEdge R660 Shipping Material, 10x2.5", 8x2.5" Smart Flow or 16xEDSFF	2	$34.50	$68.99
343-BBUB	PowerEdge R660 CE, CCC Marking	2	$0.00	$0.00
887-0988	ProSupport Plus Mission Critical 7x24 Technical Support and Assistance 5 years	2	$2,972.33	$5,944.66
887-0997	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 3 years	2	$358.60	$717.20
887-0999	ProSupport Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch 2 years Extended	2	$1,052.82	$2,105.65
887-1076	Dell Hardware Limited Warranty Plus On-Site Service	2	$86.60	$173.20
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit	2	$0.00	$0.00
	//www.dell.com/contactdell		$0.00	$0.00
975-3462	Dell Limited Hardware Warranty Plus Service, Extended Year(s)	2	$0.00	$0.00
900-9997	On-Site Installation Declined	2	$0.00	$0.00
370-AGZO	16GB RDIMM, 4800MT/s Single Rank	16	$347.39	$5,558.18
400-AVFE	1.2TB Hard Drive ISE SAS 12Gbps 10k 512n 2.5in Hot-Plug	10	$303.10	$3,030.96
450-ACSL	C13 to C14, PDU Style, 10AMP, 2 Feet (.6m) Power Cord Argentina	4	$3.83	$15.31
540-BDHF	Broadcom 57414 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height, V2	2	$147.82	$295.65
470-AAGP	Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	8	$36.53	$292.23
Part #	Feature Code	Unit		
1104426-02	DD, 5U, 18TB, 7K, SAS12, 512e, ENCR, BB	84	$567.66	$47,683.82

Wallace Cohen, Olive

From: Wallace Cohen, Olive
Sent: Wednesday, November 29, 2023 9:23 AM
To: Team 1 - Kambrian
Subject: XF-0255-24 - SEAGATE STORAGE SOLUTIONS
Attachments: XF-0255-24 Bid Rejection - KAMBRIAN CORPORATION.pdf; XF-0255-241A.pdf

Good Day Cathy Hsieh:

Please see attached for your information and files.

Best Regards,

Olive Wallace-Cohen
Purchasing Analyst
214 N. Hogan Street (8th Floor)
Jacksonville, FL 32202
Phone: 904-255-8816
E-mail: OWCohen@coj.net

CITY OF JACKSONVILLE

"Please note that under Florida's very broad public records law, email communications to and from City officials are subject to public disclosure."

Please click on the links below for any of the following for Bids and Awards:

For Bidding Opportunities: COJ.net - Bidding Opportunities (Including Capital Improvement and Design/Build)
For COJ weekly award intentions: COJ.net - Agendas and Minutes
For bid award information: Procurement Division (coj.net)
For Public Records: COJ Public Records (govqa.us)

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: November 29, 2023

Via Email: team1@kambrian.com

Bidder's Name: KAMBRIAN CORPORATION

Address: 2707 E. Valley Blvd. STE 312, West Covina, CA 91792

Contact Name: Cathy Hsieh

Bid No: XF-0255-24

Title: SEAGATE STORAGE SOLUTION EQUIPMENT

Date Opened: November 8, 2023

REASON FOR RECOMMENDED BID REJECTION: Using Agency recommends bid rejection for not using the Bid Proposal Form provided in the bid package and for not bidding on all items listed including the 84 additional drives that were confirmed in Addendum #1.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for **Thursday, December 07, 2023 at 1:00 p.m.**

Purchasing Analyst's Signature: _____
Olive Wallace Cohen, Purchasing Analyst