SUBJECT: Ballistic Armor

BID #: XF-0411-18 **OPEN DATE:** 03/14/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE TIME PURCHASE

AGENCY: JACKSONVILLE FIRE AND RESCUE

BASIS OF AWARD: BY ITEM - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBERS RECEIVED:** 8 **OTHER** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject Konoval Services, Inc. for item 1 Ballistic Plates no proof of sample received. Item 2 Ballistic Vests also rejected due to items not meeting specifications. No cummerbund or side protection.

Recommend approval to reject Protect the Force for item 2 due to items not meeting specifications. Cummerbund was only 6 inches wide and ties were in place of snaps.

Recommend approval to reject GT Distributors, Inc. for item 2 due to items not meeting specifcations. Cummerbund was only 5.5 inches wide and not one size fits all.

Recommend approval of award to the lowest responsive, responsible bidder, Item 1: Aspetto, Inc. $15,980.00 for Ballistic Plates. Item 2: North American Rescue, LLC $61,567.18 for Ballistic Vests. This is a one-time purchase. Total not to exceed amount is $77,547.18.

Funding for this award to be encumbered by account FRFO011FO-5207 to be executed by Purchase Order(s).

Attachments: Recommendation Memo, Rejection Letter(s), Tabulation, Terms and Conditions.

ANALYST: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED Greg Pease
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Powers, Chief of Operations

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

03/20/18 13:36:00
Procurement Division
03/20/18 13:36:01
Procurement Division

March 15, 2018

TO: Marleen Doran, Procurement Buyer

FROM: Keith Powers, Chief of Operations

RE: Bid XF-0411-18 Ballistic Armor for JFRD

After reviewing the tabulation sheet, individual bid packages, and samples provided JFRD recommends the following vendors be awarded the bid. Vendors are being awarded on lowest response bid in accordance with specifications outlined in the bid package.

1. **Ballistic Plates:** Award to Aspetto, Inc. – Amount $15,980.00
   a. Konoval, LLC – Reject bid - No Proof of sample received

2. **Ballistic Vest:** Award to North American Rescue, LLC – Amount $61,567.18

   a. Protect the Force - Did not meet specifications: Ties in place of snaps on cummerbund and cummerbund is only 6" wide which provides less protection
   b. GT Distributors, Inc. – Did not meet specifications: Ties in place of snaps on cummerbund and cummerbund is only 5 1/2" wide which provides less protection and not one size fits all – when tested personnel could not get over head.
   c. Konoval, LLC – Did not meet specifications: No cummerbund or side protection.

Total Amount $77,547.18

Funding Source: FRFO011FO–5207

If you have any questions, please contact Cindy Davis at (904) 630-0205.

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

March 19, 2018

1544 Spring Hill Road #5510
Mclean, VA 22103

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: Konoval, LLC

CONTACT NAME: Ksenia Konoval

BID NUMBER: XF-0411-18

NAME OF BID: Ballistic Armor for JFRD

DATE OPENED: 3/14/2018

REASON FOR REJECTION:

Recommend approval to reject vendor due to:
Item 1: No Proof of sample received.
Item 2: The equipment did not meet required Specifications. No cummerbund or side protection.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: *Marleen M. Doran*
MARLEEN M. DORAN

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

March 19, 2018

2545 Brockton Drive, Suite 100
Austin, TX 78758

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: GT Distributors

CONTACT NAME: David Curtis

BID NUMBER: XF-0411-18

NAME OF BID: Ballistic Armor for JFRD

DATE OPENED: 3/14/2018

REASON FOR REJECTION:

Recommend approval to reject vendor due to:
Item 2: The equipment did not meet required Specifications. Ties in place of snaps on cummerbund and cummerbund is only 5 ½" wide which provides less protection and not one size fits all. When tested, personnel could not get over their head.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: *Marleen M. Doran*
MARLEEN M. DORAN

INTRA-GOVERNMENTAL SERVICES DEPARTMENT
214 N. Hogan Street, 8th Floor | Jacksonville, FL 32202 Phone: 904.255.8800 Fax: 904.255.8837 www.coj.net

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

March 19, 2018

1202 McGhee Lane
Jacksboro, TN 37757

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: Protect the Force

CONTACT NAME: Matt Schwartz

BID NUMBER: XF-0411-18

NAME OF BID: Ballistic Armor for JFRD

DATE OPENED: 3/14/2018

REASON FOR REJECTION:

Recommend approval to reject vendor due to:
Item 2: The equipment did not meet required Specifications. Ties in place of snaps on cummerbund and cummerbund are only 6" wide which provides less protection.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: *Marleen M. Doran*
MARLEEN M. DORAN

Title: Ballistic Armor, JFRD
Bid # XF-0411-18
Bid Date: March 14, 2018 @ 2 p.m.
Buyer: Marleen Doran
No. Invited: 7 No. Received: 8 No Bids: 1

ITEM	MODEL #	Est. QTY	UoM	North American Rescue, LLC		Municipal Equipment Company, LLC		ASPETTO, Inc.		Protect the Force Manufacturing		Kosoyal, LLC		Municipal Emergency Services		GT Distributors, Inc.		BMEL Business Solutions, LLC		Lawmen's & Shooters' Supply, Inc.	
				UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1	Ballistic Plates not to exceed 1.125" in thickness (Must meet specifications)	188	EA	$123.28	$23,176.64	$329.42	$61,930.96	$85.00	$15,980.00	$300.00	$56,400.00	REJECTED	REJECTED	$387.00	$72,756.00	$279.94	$52,628.72	$240.00	$45,120.00	NO BID	NO BID
2	Ballistic Vest: Model Tactical Responder MKII or Equivalent (See detailed specifications)	94	EA	$654.97	$61,567.18	$725.00	$68,150.00	$750.00	$70,500.00	REJECTED	REJECTED	REJECTED	REJECTED	$787.00	$73,978.00	REJECTED	REJECTED	N/A	N/A	NO BID	NO BID
			TERMS:	Net 30		Net 30		Net 30		5%-10 days				Net 30		Net 30		Net 30			
			DELIVERY:	45 days		60 days		45 days		N				N		90 days		N			
			SIGNED BID FORM:	Y		Y		Y		Y				Y		Y		Y			
			CONFLICT OF INTEREST:	Y		Y		Y		Y				Y		Y		Y			
			ADDENDUMS 1	Y		Y		Y		Y				Y		Y		Y			
			NOTES:								#2 Does not meet spec.	#1 No Plate Sample Provided	#2 Does not meet spec.				#2 Does not meet spec.			NO BID	

TERMS AND CONDITIONS
Ballistic Armor for Jacksonville Fire and Rescue Department

1. SCOPE
The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for **Ballistic Armor** as listed in the bid documents.

2. AWARD
Award will be by item or all or none whichever is in the best interest of the City of Jacksonville, to the lowest responsive, responsible bidder. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT
This is a one- time purchase.

4. PRE-BID CONFERENCE
Not Applicable

5. COMPLIANCE WITH SPECIFICATIONS
The bidder, by affixing their signature to the bid form submitted, agrees to provide the items/services in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

6. STATE CONTRACTS
The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such service(s).

7. QUANTITIES
Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

8. PRICES
All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

9. ESCALATION / DE-ESCALATION
All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

10. DELIVERY

Jacksonville Fire and Rescue Department, 355 Ellis Road, Jacksonville, Florida 32254 Attn: Logistical Support. A packing list shall accompany all shipments, which shall indicate, at a minimum , the following; purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure. **Delivery will be within 21 days of date of purchase order.**

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick-up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

13. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

14. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

15. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured.

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QWS3270X 3/16/2018 3:43 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 03/16/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 3:43 PM

FISCAL MO/YEAR : 06 2018 CURRENCY CODE :
INDEX CODE : FRFO011FO FIRE OPERATIONS
SUBOBJECT : 05207 FIRE HOSE AND BUNKER GEAR
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	MAR 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,087,133.40	1,087,133.40
EXPENDITURES	33,333.50	150,133.45	150,133.45
ENCUMBRANCES	297,940.50	335,553.66	335,553.66
PRE-ENCUMBRANCES	43,696.70	74,426.70	74,426.70
REMAINING BALANCE	-374,970.70	527,019.59	527,019.59

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND