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City of Jacksonville, Florida

Procurement Award Form (PAF)

Part 1 – Form Type: JPAC 126.204 (a) New Award, Renewals, Waive Technical Defects, Price Increases, NTE Increases.

Goods and/or Services: FLIR K85 Thermal Imaging Cameras

Requested Action and Justification:

Request approval of award to WS Darley as the lowest responsive responsible bidder for the supply of FLIR K85 Thermal Imaging Cameras for the Fire and Rescue Department. This is a one-time purchase. Total award not to exceed $354,000.00.

To be processed by Purchase Order.

Supplier:	WS Darley	**Basis of Award:**	LPTA	**BID Opening Date:**	03/20/2026

POA #:	N/A	**PO #:**	N/A	**Change Order #:**	N/A
Solicitation #:	ITB 17619 26	**Contract #:**	N/A	**Contract ADM #:**	N/A
Term:	One Time Project	**Options:**	N/A	**Options Used:**	N/A

Federally Funded:	No	**JSEB Rec:**	Encouragement
Licenses Verified:	N/A	**JSEB %:**	0
Bonds Required:	No	**Bonds Waived Pursuant To:**	N/A

Fund:	00111	**Center:**	123004	**Acct:**	552080	**Proj:**	000000	**Activity:**	00000000	$ 354,000.00
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$

New NTE/GMP:	$ 354,000.00	**Contingent Amt:**	$ 0.00	**DMP/ODPO Amt:**	$ 0.00

Using Agency/BU:	FROD:OFFICE OF THE DIRECTOR		
Concurrence:	Signed by: Tamara Stoffleis 093B726B52DE409...	**Title:**	JFRD PAYROLL AND PROCUREMENT ASSISTANT MANAGER 3/25/2026
Concurrence:		**Title:**	
Concurrence:		**Title:**	
Concurrence:		**Title:**	

Procurement Analyst/Buyer:	Signed by: Wallace Cohen, Olive 4547B2180AE148B...	**Chief of Procurement:**	Signed by: 3/31/2026 B10F1D51735245 6...
Name:	Wallace Cohen, Olive	**Name:**	Dustin L. Freeman

Part 2 – JPAC Action: All award actions subject to lawfully appropriated funds.		**Part 3 – Final Awarding Authority Action:**	
Members who approve:		**Action:**	
Members who disapprove:		**Signature:**	
Date:		**Date:**	

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PAF Instructions
Part 1 (using agency)

Form Type: This form will be used for both Administrative Awards and JPAC Requests. Select type from dropdown options.

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action and Justification: Enter a brief description of the requested action or authority being sought. i.e.; *Request permission to award the lowest, responsive responsible bidder for an ITB or award the highest ranked supplier for an RFP.* This block should also be used for additional information such as additional 4th account strings, or other information essential for contract execution.

Supplier: Enter awarded supplier name**.** If multiple, include in "Requested Action and Justification" box.

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA) or N/A.

Bid Opening Date: The date bids were unsealed by Procurement.

POA #: This is your 1Cloud generated Agreement number. Select Type, Enter Number.

PO #: Enter the PO number or agreement release number.

Change Order #: Provide the applicable change order number represented by this request.

Solicitation #: Select Prefix type, Enter Number, and Year.

Contract #: This number should be the same as your POA number (unless procured prior to 2020)

Contract Amendment #: Provide the applicable amendment number represented by this request.

Term: Select the Period of Performance or Term for the initial period.

Options: Period of time for each renewal or option.

Options Used: Prior to this request, enter how many options were already used.

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

JSEB Rec: Select Encouragement or JSEB Set Aside Option.

JESB %: If JSEB Participation, enter the percentage.

Bonds Waived Pursuant to: Select option from Drop down.

Funding Sources: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Account: Enter the Direct Materials Purchase/Owner Direct Purchase Order Account. Used mainly for CIP (Capital Improvement/Construction) Projects

Using Agency/BU: Select one from the dropdown list.

Concurrence: Using Agency internal routing requirements for Electronic Signatures (follow Proc Manual for threshold requirements)

Title: Title of person electronically signing form.

Attachments: Included any supplemental information to the Procurement Award Form. i.e.; *Scope of work, previous awards*.

**Any field where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

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FIRE AND RESCUE DEPARTMENT

March 24, 2026

TO: Dustin Freeman, Chief of Procurement

FROM: Percy J. Golden, Director/Fire Chief

SUBJ: BID ITB-17619-26 FLIR K85 THERMAL IMAGING CAMERAS

The Jacksonville Fire and Rescue Department has reviewed the bid submissions for ITB-17619-26 FLIR K85 Thermal Imaging Cameras and we recommend awarding the bid to WS Darley in the amount of $354,000.00. This is a one-time purchase.

Total Award: $354,000.00

Funding Source: 00111.123004.552080.000000.00000000.00000.0000000

If you have any questions, please contact Tamara Hertlein at (904) 255-3275.

PG/tjh

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Award Solicitation: FLIR K85 Thermal Imaging Cameras

Solicitation ITB 17619-26 Procurement BU COJ BU Close Date 3/20/2026 16:00 Solicitation Currency USD	Responses Received 9 Active Responses 8 Shortlisted Responses 8	Invited Suppliers 30 Will Participate 2 Responded 8

Overview

	Fotronic Corporation Response: 460086	Mallory Safety and Supply LLC Response: 460046	Municipal Equipment Company, LLC Response: 460073	Silver State Medical Supply, LLC> Response: 459260	Swipe Resources LLC Response: 460101	Team Equipment Inc. Response: 459352	vPrime Tech Inc Response: 460050	WS Darley Response: 460090
Business Relationship	Spend Authorized	Spend Authorized	Spend Authorized	Prospective	Prospective	Spend Authorized	Spend Authorized	Prospective
Supplier Site			Order/Remit					
Supplier Contact	Lief, Adam	Patchell, Kevin	Elkins, Justin	Caday, Justin	Jilani, Kamran	Sedlacek, Kathy	Ghalib, Jan	Evans, Jason
Response Status	Active	Active	Active	Active	Active	Active	Active	Active
Shortlist Status	Included	Included	Included	Included	Included	Included	Included	Included
Response Amount	376,720.00	404,287.20	376,000.00	513,112.80	470,400.00	366,800.00	413,056.00	354,000.00
Total Award Amount								
Time of Response	3/19/2026 18:02	3/18/2026 12:34	3/19/2026 14:02	3/4/2026 15:39	3/20/2026 15:59	3/11/2026 10:33	3/18/2026 17:30	3/20/2026 10:13
Response Valid Until								
Reference Number								
Note to Buyer								
Attachments	No	No	No	Yes	No	No	Yes	No

Requirements

Requirement	Target Value	Fotronic Corporation Response: 460086	Mallory Safety and Supply LLC Response: 460046	Municipal Equipment Company, LLC Response: 460073	Silver State Medical Supply, LLC> Response: 459260	Swipe Resources LLC Response: 460101	Team Equipment Inc. Response: 459352	vPrime Tech Inc Response: 460050	WS Darley Response: 460090
1. Affirmation									
1. Type name, title and email of person submitting bid in the comments box.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Comments		Adam Lief, Sr Account Manager, adam.lief@fotronic.com	Kevin Patchell, Territory Manager	JUSTIN ELKINS CUSTOMER SERVICE	Justin Caday; Owner; justin@tcmedicore.com	Kamran Jilani Manager Procurement kamran@swiperesources.com	Kiana Houle Client Relations Manager kiana@teamequipment.com	Jan Ghalib, President, vprime@vprimetech.com	Jason Evans, Equipment Division Sales Manager jasonevans@darley.com
2. Type name of company in the comments box.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Comments		Fotronic Corporation	Mallory Safety and Supply, LLC	MUNICIPAL EQUIPMENT COMPANY	Silver State Medical Supply LLC dba TC Medicore	Swipe Resources LLC	Team Equipment, Inc.	vPrime Tech Inc	W.S. Darley & Co.
3. No Alterations: Bidder has not altered the original Solicitation Document in any way and further understands that any such alteration of the original solicitation document may result in rejection of the bid.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4. Solicitation Silence: The Solicitation Silence policy is in effect for this solicitation and all communications related to this solicitation must be in writing to the designated procurement representative. Violations of the solicitation silence policy may result in the rejection/disqualification of the submission.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
5. Legal authorization and solicitation specific minimum requirements: All bidders must be legally authorized to do business in Duval County and shall comply with all minimum requirements for this bid. Failure to submit evidence for meeting any of these requirements may be grounds for rejection. Vendor shall provide proof of applicable local business licenses and particulars such as specific licensure, experience on similar projects, years of expertise in the area etc.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Comments		We are legally authorized to do business in Duval County, but are based in Massachusetts. However, we are not a local Duval County business.	Sunbiz: Document Number: M25000007411, and W25000062959				License and evidence in attachment page on section one called "overview". Team Equipment has been in business selling Fire Search and Rescue products since 1985.		We acknowledge and are authorized as stated.
6. Certification of No Conflict of Interest: Supplier certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Supplier's company. Supplier must complete and submit the attached Conflict of Interest Statement fully detailing any potential conflicts.		a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.
7. Equal Business Opportunity Program: Pursuant to Part 6 of Chapter 126, Jacksonville Ordinance Code, the City of Jacksonville encourages the utilization and participation of Jacksonville Small and Emerging Businesses (JSEBs) in its contract awards based upon availability. It is the City's intent in adopting this program to reflect the philosophy with regards to enhancing participation of JSEBs in all areas of procurement.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
8. Electronic Signature: I understand this acknowledgment serves as my electronic signature and has the same force and effect as my manual signature.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
2. General Requirements									
1. Scope of Services: The Procurement Department of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for **FLIR K85 Thermal Imaging Camera.**		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
2. Specifications: Provide all items or services as identified on each line or identified below in accordance with all other Terms and Conditions specified herein. **FLIR K85 Thermal Imaging Cameras (Model #: FLIR-18702-0201) - To include three (3) years lens replacement warranty.** **Delivery shall be to the Jacksonville Fire and Rescue Department Tactical Support Facility, 355 South Ellis**		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge

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Road, Jacksonville, FL 32254.									
3. Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejection. a. Supplier shall provide proof of applicable local business license if located within Duval County.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4. Even though a particular manufacture's name or brand is specified, bids will be considered on other brands or on the products of other manufacturers unless notified otherwise. On all such bids, Bidder must clearly indicate the product (brand and model number) on which it is bidding and will supply sufficient data in detail to enable an intelligent comparison to be made with the particular brand or manufacture specified. Are you bidding any alternates to the lines listed on this solicitation? If yes, indicate which line and attach data as requested.		a. No	a. No	a. No	a. No	a. No	a. No	a. No	a. No
5. Buy American Preference: As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must select the Buy American Preference Compliance Certificate indicator and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled, or produced in the United States. Bidder is not required to submit for the Buy American Preference. Bidders may quote items that are less than 51% American made but will not be eligible for the preference. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics. Are you requesting the Buy American Preference?		b. No	b. No	b. No	b. No	a. Yes	b. No	b. No	b. No
6. Federal Funding does not apply to this bid.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
3. Bid Surety Requirements									
1. Bid Bond, Performance Bond and Payment Bond are not required for this project.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4. Response Attachments									
1. Attach all response documents in this section (example, warranty, data/spec sheet, etc.)		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Attachments			Yes			Yes	Yes	Yes	Yes

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A. Solicitation Overview

A.1. Scope of Work

The FIRE AND RESCUE DEPARTMENT of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/service(s) and to obtain pricing commitments for FLIR K85 Thermal Imaging Cameras as listed in the bid documents.

A.2. Award

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder(s) subject to the Buy American Preference clause described below. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. **ALL** awards are subject to the availability of funds.

A.3. Buy American Preference

As per Section 126.114, Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must select the Buy American Preference Compliance Certificate indicator and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled, or produced in the United States.

Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

A.4. Term of Agreement

The term of the agreement is a One-time Purchase and will commence upon execution of the PO or contract and will continue until completion and acceptance of the stated Scope of Work as specified.

A.5. Quantities

Quantities indicated are fixed.

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2.2 General Requirements

*1. Scope of Services: The Procurement Department of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for **FLIR K85 Thermal Imaging Camera.**

Select one of the following:-

☐ a. Acknowledge

*2. Specifications: Provide all items or services as identified on each line or identified below in accordance with all other Terms and Conditions specified herein.

FLIR K85 Thermal Imaging Cameras (Model #: FLIR-18702-0201) - To include three (3) years lens

replacement warranty.

Delivery shall be to the Jacksonville Fire and Rescue Department Tactical Support Facility, 355 South Ellis Road, Jacksonville, FL 32254.