Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

City of Jacksonville, Florida

Procurement Award Form (PAF)

Part 1 – Form Type: JPAC 126.204 (a) New Award, Renewals, Waive Technical Defects, Price Increases, NTE Increases.

Goods and/or Services: Fire Helmets and Leather Fronts

Requested Action and Justification:

Recommend approval to retroact the period from March 12, 2026 through date of award. Recommend approval to exercise the first of four (4) one (1) year renewal options to the following vendors for the supply of JFRD Helmets and Leather Fronts. Period of service is from date of award through March 12, 2027.

- Ten-8 Fire & Safety LLC - Group 1 with a 3% CPI increase - Total award remains $988,252.10
- Municipal Equipment Company -Total award remains $242,000.00

Total not to exceed remains $1,230,252.10.

Supplier:	Multiple	**Basis of Award:**	N/A	**BID Opening Date:**	01/17/2025

POA #:	Multiple	**PO #:**	N/A	**Change Order #:**	N/A
Solicitation #:	ITB 16312 25	**Contract #:**	N/A	**Contract ADM #:**	N/A
Term:	1 year	**Options:**	4, 1 yr	**Options Used:**	0

Federally Funded:	No	**JSEB Rec:**	N/A
Licenses Verified:	N/A	**JSEB %:**	N/A
Bonds Required:	No	**Bonds Waived Pursuant To:**	N/A

Fund:	00111	**Center:**	123004	**Acct:**	552070	**Proj:**	000000	**Activity:**	00000000	$ 0
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$

New NTE/GMP:	$ 1,230,252.10	**Contingent Amt:**	$ 0.00	**DMP/ODPO Amt:**	$ 0.00

Using Agency/BU:	FROD:OFFICE OF THE DIRECTOR		
Concurrence:	Signed by: Tamara Hartlein 093B726B52DE409...	**Title:**	JFRD PAYROLL AND PROCUREMENT ASSISTANT MANAGER 3/26/2026
Concurrence:		**Title:**	
Concurrence:		**Title:**	
Concurrence:		**Title:**	

Procurement Analyst/Buyer:	Signed by: Wallace Cohen, Olive 4517B2180AE148...	**Chief of Procurement:**	Signed by: 3/31/2026 B10F1D51735245 6...
Name:	Wallace Cohen, Olive	**Name:**	Dustin L. Freeman

Part 2 – JPAC Action: All award actions subject to lawfully appropriated funds.		**Part 3 – Final Awarding Authority Action:**	
Members who approve:		**Action:**	
Members who disapprove:		**Signature:**	
Date:		**Date:**	

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

PAF Instructions
Part 1 (using agency)

Form Type: This form will be used for both Administrative Awards and JPAC Requests. Select type from dropdown options.

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action and Justification: Enter a brief description of the requested action or authority being sought. i.e.; *Request permission to award the lowest, responsive responsible bidder for an ITB or award the highest ranked supplier for an RFP.* This block should also be used for additional information such as additional 4th account strings, or other information essential for contract execution.

Supplier: Enter awarded supplier name**.** If multiple, include in "Requested Action and Justification" box.

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA) or N/A.

Bid Opening Date: The date bids were unsealed by Procurement.

POA #: This is your 1Cloud generated Agreement number. Select Type, Enter Number.

PO #: Enter the PO number or agreement release number.

Change Order #: Provide the applicable change order number represented by this request.

Solicitation #: Select Prefix type, Enter Number, and Year.

Contract #: This number should be the same as your POA number (unless procured prior to 2020)

Contract Amendment #: Provide the applicable amendment number represented by this request.

Term: Select the Period of Performance or Term for the initial period.

Options: Period of time for each renewal or option.

Options Used: Prior to this request, enter how many options were already used.

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

JSEB Rec: Select Encouragement or JSEB Set Aside Option.

JESB %: If JSEB Participation, enter the percentage.

Bonds Waived Pursuant to: Select option from Drop down.

Funding Sources: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Account: Enter the Direct Materials Purchase/Owner Direct Purchase Order Account. Used mainly for CIP (Capital Improvement/Construction) Projects

Using Agency/BU: Select one from the dropdown list.

Concurrence: Using Agency internal routing requirements for Electronic Signatures (follow Proc Manual for threshold requirements)

Title: Title of person electronically signing form.

Attachments: Included any supplemental information to the Procurement Award Form. i.e.; *Scope of work, previous awards*.

**Any field where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

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FIRE AND RESCUE DEPARTMENT

March 20, 2026

TO: Dustin Freeman, Chief of Procurement

FROM: Percy J. Golden, Director/Fire Chief

SUBJ: BID ITB-16312-25 FIRE HELMETS AND LEATHER FRONTS

The Jacksonville Fire and Rescue Department is electing to take the first year renewal option of Bid ITB-16312-25 JFRD Helmets and Helmet Fronts for the retroactive contract period of March 13, 2026 through March 12, 2027.

Group 1 – Supplier Ten-8 Fire & Safety has agreed to renew Group 1, however they have requested a 3% increase on all items. Please see attached manufacturer documentation. All other terms and conditions will remain the same.

Group 1 Total: $988,252.10

Group 2 – Supplier Municipal Equipment Company has agreed to renewal Group 2 with all terms and conditions remaining the same.

Group 2 Total: $242,000.00

Total Award: $1,230,252.10

Not to Exceed Amount to remain $1,230,252.10.

Funding Source: 00111.123004.552070.000000.00000000.00000.0000000

If you have any questions, please contact Tamara Hertlein at (904) 255-3275.

PG/tjh

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST

BRADENTON, FL 34203
USA
Phone: 800-228-8368
Fax: 941-756-2598

Copy

QUOTATION

Quote Number	Document Date	Page
231067063	**02/18/26**	**1/3**

Customer No.	Federal Tax ID - Business Partner
C00520	

PO Number
.

Sales Employee	Email
Wilkerson, Mitchell B	**mwilkerson@ten8fire.com**

Document Owner	Email
Wilkerson, Mitchell B	**mwilkerson@ten8fire.com**

Sell To:

CITY OF JACKSONVILLE

117 W. DUVAL STREET, STE 375
ACCOUNTS PAYABLE
JACKSONVILLE FL 32202
USA

Delivery Address

CITY OF JACKSONVILLE

355 ELLIS ROAD SOUTH
JACKSONVILLE FL 32254
USA

JFRD SPEC (TAN SOFT GOODS) for all helmets A36 special material

MSA SPR 26037735

All colors (Black, Red, Yellow, White) helmet shell available for the same price.

	Description	Quantity	UoM	Vendor	Price	Total
A-1836ABACABEAA A00A0	**1836 BLACK, DEFENDER, BOURKE, STD, CARVED EAGLE, BLACK NOMEX, LIME YELLOW TRIM - 1836 JFRD SPEC (TAN SOFT GOODS)**	**1,500**	**EA**	**MSA SAFETY SALES, LLC**	**507.86**	**761,790.00**
10238753	**MSA Cairns 1836 Fire Helmet Leather Soft Goods Replacement Kit**	**500**	**EA**	**MSA SAFETY SALES, LLC**	**98.19**	**49,095.00**
10246770	**STANDARD SOFT GOODS REPLACEMENT KIT 1836 HELMET BLACK NOMEX**	**500**	**EA**	**MSA SAFETY SALES, LLC**	**117.32**	**58,660.00**
10238825	**MSA Cairns 1836 Fire Helmet 6 point Suspension System Replacement Kit**	**500**	**EA**	**MSA SAFETY SALES, LLC**	**40.17**	**20,085.00**
10239008	**MSA Cairns 1836 Fire Helmet Ear Cover Replacement Kit - Black Nomex**	**100**	**EA**	**MSA SAFETY SALES, LLC**	**60.57**	**6,057.00**
10239125	**MSA Cairns 1836 Fire Helmet Ear Cover Replacement Kit - PBI**	**100**	**EA**	**MSA SAFETY SALES, LLC**	**79.70**	**7,970.00**
10239130	**MSA Cairns 1836 Carved Eagle Front Holder Replacement Kit, Brass, 6 in**	**100**	**EA**	**MSA SAFETY SALES, LLC**	**56.75**	**5,675.00**
10239137	**MSA Cairns 1836 Fire Helmet Anchor Release Replacement Kit**	**50**	**EA**	**MSA SAFETY SALES, LLC**	**31.24**	**1,562.00**
10239139	**MSA Cairns 1836 Fire Helmet Impact Cap Anchor Release and Lock Replacement Kit**	**50**	**EA**	**MSA SAFETY SALES, LLC**	**46.60**	**2,330.00**
10239188	**MSA Cairns 1836 Fire Helmet Defender® Visor Replacement Kit, Clear**	**200**	**EA**	**MSA SAFETY SALES, LLC**	**61.21**	**12,242.00**

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

TEN-8 FIRE & SAFETY

Copy

QUOTATION

Quote Number	Document Date	Page
231067063	**02/18/26**	**2/3**

	Description	Quantity	UoM	Vendor	Price	Total
10239195	**MSA Cairns 1836 Edge Trim & Helmet Hanger Replacement Kit, Black**	**50**	**EA**	**MSA SAFETY SALES, LLC**	**36.18**	**1,809.00**
10204155	**CHINSTRAP ASSY, 2-PT. PKGD 1010, 1044**	**100**	**EA**	**MSA SAFETY SALES, LLC**	**83.53**	**8,353.00**
10186311	**NFPA BOURKES W/HDWE KIT**	**100**	**EA**	**MSA SAFETY SALES, LLC**	**102.66**	**10,266.00**
SP20YP	**TETRAS, SCOTCHLITE, LIME YELLOW, 20**	**10**	**EA**	**MSA SAFETY SALES, LLC**	**27.10**	**271.00**
	PRICED PER LAKE CO. CONTRACT #22-730K EXPIRES 07/31/2025					

Shipping: Ground

Subtotal:	**$ 946,165.00**
Total Before Tax:	**$ 946,165.00**
Total Tax Amount:	**$ 0.00**
Total Amount:	**$ 946,165.00**

Valid Until: **03/18/2026**

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

The terms and conditions set forth in these "Terms and Conditions" govern the terms of sale for all goods and services purchased by the customer from Ten-8 Fire and Safety, LLC, ("Ten-8"). Acceptance of any purchase order received from customer (whether pursuant to a Ten-8 quotation or otherwise) is expressly subject to and conditioned upon these Terms and Conditions, which are deemed to be incorporated by reference and made a part of the parties' agreement. Unless the Exception set forth below applies, these Terms and Conditions shall control over any conflicting terms and conditions of purchase as may be proposed by the customer in the purchase order; any terms and conditions of purchase proposed by the customer in the purchase order that conflict with, alter, or add to the these Terms and Conditions are expressly rejected, unless such additional or conflicting terms are expressly acknowledged and agreed to in writing by Ten-8 and signed by Ten-8's duly authorized representative.
Exception: If the Ten-8 purchase quotation or the customer's related purchase order states that it is governed by a "cooperative purchasing agreement" or comparable agreement, such agreement shall control any conflicting provisions of these "Terms and Conditions."

Binding Agreement
Customer represents and warrants to Ten-8 that the individual submitting the purchase order has legal authority to do so, whether in his/her own capacity or as an authorized representative of a business entity. A purchase order submitted by customer to Ten-8, which is governed by these Terms and Conditions, shall be binding on the customer and Ten-8, and deemed to be made by the parties in Manatee County, Florida.

Delivery
Shipment of goods in all events is F.O.B. place of shipment and shall be deemed to occur when the aforementioned items are placed in the possession of a common carrier for shipment to customer.

Title and Risk of Loss
Title to and risk of loss of all items purchased hereunder shall pass to customer upon shipment by Ten-8 F.O.B. place of shipment.

Return Policy
All returns are at Ten-8's sole discretion and must be initiated within 30 days of receipt of the product and will be charged a restocking fee. Contact your Ten-8 sales representative to receive a Return Materials Authorization (RMA).
All returns must be unused and in the original manufacturer's box with the original packaging and accompanied by the original invoice number of the purchase and a copy of the RMA. All authorized returns will be charged a restocking fee.
All freight charges, fabricated and special-order parts, chemicals, electrical items, oil products, paints, waxes, and additives are non-returnable. No credits will be given until the returnable part has been received by Ten-8 in an acceptable condition and determined not to be defective or damaged.

Lost or Damaged Goods
All claims for the loss or damage of merchandise must be presented to Ten-8 immediately. Any items considered lost by Ten-8's shipping carrier will be replaced by Ten-8. Any claims for damaged goods must be supported by a delivery note annotated by the freight carrier on delivery, or supporting photographs and other documentation. Upon review, Ten-8 shall determine the damage and make an assessment on how the damage has occurred. If the damage has occurred in shipping transit, the item will be replaced or credited to the customer. If it has been determined that the item was damaged by the customer, Ten-8 will not accept payment deductions or give credit in these circumstances.

Warranty Provided Solely by Manufacturer
Ten-8 is not the manufacturer of the parts sold under these Terms and Conditions. All parts sold by Ten-8 hereunder are warranted solely by any express warranty provided by the manufacturer of such product.
TEN-8, INCLUDING ITS PARENT COMPANY, AFFILIATES, SUBSIDIARIES, AND THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, SHAREHOLDERS, AGENTS OR REPRESENTATIVES, DO NOT MAKE ANY REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, WITH RESPECT TO THE PRODUCTS PROVIDED HEREUNDER, WHETHER ORAL OR WRITTEN, EXPRESS, IMPLIED OR STATUTORY. WITHOUT LIMITING THE FOREGOING DISCLAIMER, ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, IMPLIED WARRANTY AGAINST INFRINGEMENT, AND IMPLIED WARRANTY OR CONDITION OF FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY EXCLUDED AND DISCLAIMED. STATEMENTS MADE BY SALES REPRESENTATIVES OR IN PROMOTIONAL MATERIALS DO NOT CONSTITUTE WARRANTIES.
Limitation of Liability. TEN-8 WILL NOT BE LIABLE FOR ANY INCIDENTAL, CONSEQUENTIAL, INDIRECT, ECONOMIC, PUNITIVE, SPECIAL OR EXEMPLARY DAMAGES ARISING FROM OR IN ANY WAY CONNECTED WITH THIS AGREEMENT WITHOUT REGARD TO THE NATURE OF THE CLAIM OR THE UNDERLYING THEORY OR CAUSE OF ACTION (WHETHER IN CONTRACT, TORT, STRICT LIABILITY, EQUITY OR ANY OTHER THEORY OF LAW) ON WHICH SUCH DAMAGES ARE BASED. TEN-8'S LIMIT OF LIABILITY UNDER THIS AGREEMENT SHALL BE CAPPED AT THE TOTAL AMOUNT OF THE MONIES PAID BY CUSTOMER TO COMPANY HEREUNDER.

Arbitration.
Any controversy or claim arising out of or relating to these Terms and Conditions, or the breach thereof, shall be settled solely by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules, and judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. The Arbitration shall take place in Bradenton, Florida.

Taxes, Tariffs, and Duties
If any tax, public charge, tariff, duty, or increase in such taxes or tariffs, is now, or shall be, assessed, levied, or imposed upon, or with respect to the sale of products by Ten-8 or the manufacturer to customer or upon any sale, delivery, or other action taken under any validly accepted order for products, or upon the export or import of such product(s) by Ten-8 or the manufacturer, or if any change shall be made in the custom house or railway classification of such product(s) or in existing freight rates applicable thereto, the burden of such charge or change shall be borne by the customer.
If any term hereof is determined to be invalid or unenforceable by a competent legal authority, such term will be either reformed or deleted, as the case may be, but only to the extent necessary to comply with the applicable law, regulation, order or rule, and the remaining provisions of the Terms and Conditions will remain in full force and effect.

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

Mfr No.	Item Description	2025	2026	
A-1836ABACABEAAA00A0	1836 BLACK, DEFENDER, BOURKE, STD, CARVED EAGLE, BLACK NOMEX, LIME YELLOW TRIM - 1836 JFRD SPEC (TAN SOFT GOODS)	$493.07	$507.86	3%
10238753	MSA Cairns 1836 Fire Helmet Leather Soft Goods Replacement Kit	$95.33	$98.19	3%
10246770	STANDARD SOFT GOODS REPLACEMENT KIT 1836 HELMET BLACK NOMEX	$113.90	$117.32	3%
10238825	MSA Cairns 1836 Fire Helmet 6 point Suspension System Replacement Kit	$39.00	$40.17	3%
10239008	MSA Cairns 1836 Fire Helmet Ear Cover Replacement Kit - Black Nomex	$58.81	$60.57	3%
10239125	MSA Cairns 1836 Fire Helmet Ear Cover Replacement Kit - PBI	$77.38	$79.70	3%
10239130	MSA Cairns 1836 Carved Eagle Front Holder Replacement Kit, Brass, 6 in	$55.10	$56.75	3%
10239137	MSA Cairns 1836 Fire Helmet Anchor Release Replacement Kit	$30.33	$31.24	3%
10239139	MSA Cairns 1836 Fire Helmet Impact Cap Anchor Release and Lock Replacement Kit	$45.24	$46.60	3%
10239188	MSA Cairns 1836 Fire Helmet Defender® Visor Replacement Kit, Clear	$59.43	$61.21	3%
10239195	MSA Cairns 1836 Edge Trim & Helmet Hanger Replacement Kit, Black	$35.13	$36.18	3%
10204155	CHINSTRAP ASSY, 2-PT. PKGD 1010, 1044	$81.10	$83.53	3%
10186311	NFPA BOURKES W/HDWE KIT	$99.67	$102.66	3%
SP20YP	TETRAS, SCOTCHLITE, LIME YELLOW, 20	$26.31	$27.10	3%

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

FIRE AND RESCUE DEPARTMENT

March 4, 2026

TO: Dustin Freeman, Chief of Procurement

FROM: Percy J. Golden, Director/Fire Chief

SUBJ: BID ITB-16312-25 FIRE HELMETS AND LEATHER FRONTS

The Jacksonville Fire and Rescue Department is electing to take the first year renewal option of Bid ITB-16312-25 JFRD Helmets and Helmet Fronts for the contract period of March 13, 2026 through March 12, 2027.

Group 1 – Supplier Ten-8 Fire & Safety has agreed to renew Group 1, however they have requested a 5% increase on all items. Please see attached manufacturer documentation. All other terms and conditions will remain the same.

3% per email

Group 1 Total: $988,252.10

Group 2 – Supplier Municipal Equipment Company has agreed to renewal Group 2 with all terms and conditions remaining the same.

Group 2 Total: $242,000.00

Total Award: $1,230,252.10

Not to Exceed Amount to remain $1,230,252.10.

Funding Source: 00111.123004.552070.000000.00000000.00000.0000000

If you have any questions, please contact Tamara Hertlein at (904) 255-3275.

PG/tjh

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

877.989.7660
Ten8Fire.com
1112 Manatee Ave. E. | Bradenton, FL 34208

Tamara,

Ten-8 Fire & Safety agrees to renew bid ITB-16312-25 from March 13, 2026 to March 12, 2027. At this time, we are requesting a pricing increase due to manufacturer increases we have incurred. Please see manufacturer documentation attached. All other terms and conditions will apply.

Thank you.

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

MSA
The Safety Company

January 29, 2026

1000 Cranberry Woods Drive
Cranberry Township, PA 16066
800.MSA.2222
www.MSAsafety.com

At MSA, we are dedicated to our mission of protecting people in the workplace, and we want to extend our sincere gratitude for your unwavering support in helping us achieve that goal.

As a company, we are committed to providing innovative and high-quality safety products and technology solutions while continuously improving our operational efficiencies. However, we have encountered inflationary challenges this year that have impacted our ability to deliver on that commitment.

In response to these challenges, and to maintain our commitment to delivering high-quality products and services, MSA has implemented a price increases effective January 1, 2026. These adjustments have resulted in the following list price changes:

- Cairns, 5%

Once again, we would like to express our gratitude for your partnership, continued support, and dedication to MSA. We remain committed to providing you with the highest quality products and services and look forward to our continued partnership.

Best regards,

Jasmine N Spencer

Jasmine N. Spencer
Fire Service Segment Marketing

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

Mfr No.	Item Description	2025	2026	
A-1836ABACABEAAA00A0	1836 BLACK, DEFENDER, BOURKE, STD, CARVED EAGLE, BLACK NOMEX, LIME YELLOW TRIM - 1836 JFRD SPEC (TAN SOFT GOODS)	$493.07	$517.72	5%
10238753	MSA Cairns 1836 Fire Helmet Leather Soft Goods Replacement Kit	$95.33	$100.10	5%
10246770	STANDARD SOFT GOODS REPLACEMENT KIT 1836 HELMET BLACK NOMEX	$113.90	$119.60	5%
10238825	MSA Cairns 1836 Fire Helmet 6 point Suspension System Replacement Kit	$39.00	$40.95	5%
10239008	MSA Cairns 1836 Fire Helmet Ear Cover Replacement Kit - Black Nomex	$58.81	$61.75	5%
10239125	MSA Cairns 1836 Fire Helmet Ear Cover Replacement Kit - PBI	$77.38	$81.25	5%
10239130	MSA Cairns 1836 Carved Eagle Front Holder Replacement Kit, Brass, 6 in	$55.10	$57.86	5%
10239137	MSA Cairns 1836 Fire Helmet Anchor Release Replacement Kit	$30.33	$31.85	5%
10239139	MSA Cairns 1836 Fire Helmet Impact Cap Anchor Release and Lock Replacement Kit	$45.24	$47.50	5%
10239188	MSA Cairns 1836 Fire Helmet Defender® Visor Replacement Kit, Clear	$59.43	$62.40	5%
10239195	MSA Cairns 1836 Edge Trim & Helmet Hanger Replacement Kit, Black	$35.13	$36.89	5%
10204155	CHINSTRAP ASSY, 2-PT. PKGD 1010, 1044	$81.10	$85.16	5%
10186311	NFPA BOURKES W/HDWE KIT	$99.67	$104.65	5%
SP20YP	TETRAS, SCOTCHLITE, LIME YELLOW, 20	$26.31	$27.63	5%

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

MUNICIPAL EQUIPMENT COMPANY·LLC
Serving Professional Firefighters

February 19,2026

Tamara J. Hertlein
City of Jacksonville Fire and Rescue Department
355 South Ellis Rd.
Jacksonville, FL 32254

Bid ITB-16312-25

Ms. Hertlein,

I hope this message finds you well. I wanted to extend my gratitude for allowing MECO to continue our partnership with JFRD. Municipal Equipment Company agrees to renew bid ITB-16312-25 from March 13, 2026 to March 12, 2027 for Group 2 Leather Helmet Fronts and Passports. All original terms and conditions apply.

Sincerely

Mathew Fenneman

Mathew Fenneman

408 Bif Ct. Orlando, FL 32809 • 1-800-228-8448 • 407-843 3071 • FAX 877-775-2448 • www.mecofire.com

Solutions & Services for the Professional Firefighter

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

City of Jacksonville, Florida

Procurement Award Form (PAF)

Part 1 – Form Type: JPAC Award Request: Renewals, Extensions, and Unit Price Increases

Goods and/or Services: JFRD Helmets and Helmet Fronts

Requested Action and Justification:

Recommend approval of award to the lowest responsive, responsible suppliers listed below by group for JFRD Helmets and Helmet Fronts as follows:

Group 1 -- Ten-8 Fire Equipment - $988,252.10

Group 2 -- Municipal Equipment Company - $242,000.00

Period of service is for one (1) year from date of award with four (4) one (1) year renewal options. Total award expenditure not to exceed $1,230,252.10.

Supplier:	Multiple	**Basis of Award:**	LPTA	**BID Opening Date:**	01/17/2025

POA #:	TBD	**PO #:**	TBD	**Change Order #:**	N/A
Solicitation #:	ITB 16312 25	**Contract #:**	N/A	**Contract Amd #:**	N/A
Term:	1 year	**Options:**	4, 1-year	**Options Used:**	0

Federally Funded:	N/A	**JSEB Rec:**	N/A	**Bonds Waived Pursuant To:**	N/A
Licenses Verified:	N/A	**JSEB %:**	N/A		

Fund:	00111	**Center:**	123004	**Acct:**	552070	**Proj:**	000000	**Activity:**	00000000	$ 1,230,252.10
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$

New NTE/GMP:	1,230,252.10	**Contingent Amt:**	0.00	**DMP/ODPO Amt:**	0.00

Using Agency/BU:	FROD:OFFICE_OF_THE_DIRECTOR		
Concurrence:	Signed by: Hertlein, Tami 093B726B52DE409...	**Title:**	JFRD PAYROLL AND PROCUREMENT ASSISTANT MANAGER 3/3/2025
Concurrence:		**Title:**	
Concurrence:		**Title:**	
Concurrence:		**Title:**	

Procurement Analyst/Buyer:	Signed by: Wallace Cohen, Olive 317D2E8B7BE24BD...	**Chief of Procurement:**	Signed by: Robert Waremburg, for Dustin Freeman 4912CA1D43124A... 3/11/2025
Name:	Wallace Cohen, Olive	**Name:**	Dustin L. Freeman

Part 2 – JPAC Action: All award actions subject to lawfully appropriated funds.		**Part 3 – Final Awarding Authority Action:**	
Members who approve:	3	**Action:**	Approved
Members who disapprove:	0	**Signature:**	DocuSigned by: Karen Bowling 1C34E1215562481... DS Karen Bowling Chief Administrative Officer For: Mayor Donna Deegan Under Authority Of: Executive Order No: 2023-02
Date:	3/13/2025	**Date:**	3/13/2025

Docusign Envelope ID: 95526E5C-C461-40B5-9A20-90698CCDBFA7

PAF Instructions
Part 1 (using agency)

Form Type: This form will be used for both Administrative Awards and JPAC Requests. Select type from dropdown options.

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action and Justification: Enter a brief description of the requested action or authority being sought. i.e.; *Request permission to award the lowest, responsive responsible bidder for an ITB or award the highest ranked supplier for an RFP.* This block should also be used for additional information such as additional 4th account strings, or other information essential for contract execution.

Supplier: Enter awarded supplier name**.** If multiple, include in "Requested Action and Justification" box.

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA) or N/A.

Bid Opening Date: The date bids were unsealed by Procurement.

POA #: This is your 1Cloud generated Agreement number. Select Type, Enter Number.

PO #: Enter the PO number or agreement release number.

Change Order #: Provide the applicable change order number represented by this request.

Solicitation #: Select Prefix type, Enter Number, and Year.

Contract #: This number should be the same as your POA number (unless procured prior to 2020)

Contract Amendment #: Provide the applicable amendment number represented by this request.

Term: Select the Period of Performance or Term for the initial period.

Options: Period of time for each renewal or option.

Options Used: Prior to this request, enter how many options were already used.

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

JSEB Rec: Select Encouragement or JSEB Set Aside Option.

JESB %: If JSEB Participation, enter the percentage.

Bonds Waived Pursuant to: Select option from Drop down.

Funding Sources: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Account: Enter the Direct Materials Purchase/Owner Direct Purchase Order Account. Used mainly for CIP (Capital Improvement/Construction) Projects

Using Agency/BU: Select one from the dropdown list.

Concurrence: Using Agency internal routing requirements for Electronic Signatures (follow Proc Manual for threshold requirements)

Title: Title of person electronically signing form.

Attachments: Included any supplemental information to the Procurement Award Form. i.e.; *Scope of work, previous awards*.

**Any field where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

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FIRE AND RESCUE DEPARTMENT

February 26, 2025

TO: Dustin Freeman, Director of Procurement

FROM: Keith Powers, Director/Fire Chief

SUBJ: **ITB-16312-25 JFRD HELMETS & HELMET FRONTS**

After reviewing the bids submitted for ITB-16312-25, we recommend awarding the bid as follows:

Group 1 – Award to Ten-8 Fire Equipment as the lowest conforming vendor.

Group 1 Total: $988,252.10

Group 2 – Award to Municipal Equipment Company as the lowest vendor.

Group 2 Total: $242,000.00

Total Award: $1,230,252.10

Funding Source: 00111.123004.552070.0.0.0.0

This award should be set up as a Blanket Purchase Agreement and will be used as a supply contract for items as needed. If you have any questions, please contact Dan Pearson at (904) 255-3265 or Tamara Hertlein at (904) 255-3275. Thank you.

KP/tjh

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.255.3302 | Fax: 904.255.7776 | jblanton@coj.net

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Award Solicitation: JFRD HELMETS & HELMET FRONTS

Solicitation: **FRI 10312-25** Procurement BU: **CGI BU** Close Date: **1/17/2025 16:00** Solicitation Currency: **USD**	Responses Received: **2** Active Responses: **2** Shortlisted Responses: **2**	Invited Suppliers: **52** Will Participate: **0** Responded: **2**

Line Summary

Line	Item	Item Revision	Supplier	Business Relationship	UOM	Estimated Quantity	Estimated Total Amount	Award	Approved Quantity	Rank	Response Price	Response Minimum Release Amount	Supplier Site	Response	Target Minimum Release Amount	Category Name	Line Type
1 GROUP 1 - TOTAL			Municipal Equipment Company, LLC	Spend Authorized				Yes		2	1,111,126.30	0.00		44220		44149-Bracketing and Burning Eq	Dollars
2 GROUP 1 - TOTAL			Nord-Fire Equipment, Inc.	Spend Authorized				Yes		1	910,610.20	0.00		44220		44149-Bracketing and Burning Eq	Dollars
3 GROUP 2 - TOTAL			Municipal Equipment Company, LLC	Spend Authorized				Yes		2	241,000.00	0.00		44220		44149-Bracketing and Burning Eq	Dollars
4 GROUP 2 - TOTAL			Nord-Fire Equipment, Inc.	Spend Authorized				Yes		1	515	0.00		44220		44149-Bracketing and Burning Eq	Dollars

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Award Solicitation: JFRD HELMETS & HELMET FRONTS

Solicitation **ITB 16312-25** Procurement BU **COJ BU** Close Date **1/17/2025 16:00** Solicitation Currency **USD**	Responses Received **2** Active Responses **2** Shortlisted Responses **2**	Invited Suppliers **52** Will Participate **0** Responded **2**

Overview

	Municipal Equipment Company, LLC Response: 441220	Ten-8 Fire Equipment, Inc. Response: 441133
Business Relationship	Spend Authorized	Spend Authorized
Supplier Site		
Supplier Contact	Elkins, Justin	BOUWER, DERICK
Response Status	Active	Active
Shortlist Status	Included	Included
Response Amount	1,353,136.50	918,610.11
Total Award Amount		
Time of Response	1/16/2025 14:03	1/10/2025 10:38
Response Valid Until		
Reference Number		
Note to Buyer		
Attachments	Yes	No

Requirements

Requirement		Target Value	Municipal Equipment Company, LLC Response: 441220	Ten-8 Fire Equipment, Inc. Response: 441133
1.	**Affirmation**			
1.	Type name and title of person submitting bid in the comments box.		a. Acknowledge	a. Acknowledge
	Comments		JUSTIN ELKINS	Cory Pike - Inside Equipment Sales Manager
2.	Type name of company in the comments box.		a. Acknowledge	a. Acknowledge
	Comments		MUNICIPAL EQUIPMENT COMPANY	Ten-8 Fire & Safety LLC
3.	No Alterations: Bidder has not altered the original Solicitation Document in any way and further understands that any such alteration of the original solicitation document may result in rejection of the bid.		a. Acknowledge	a. Acknowledge
4.	Solicitation Silence: The Solicitation Silence policy is in effect for this solicitation and all communications related to this solicitation must be in writing to the designated procurement representative. Violations of the solicitation silence policy may result in the rejection/disqualification of the submission.		a. Acknowlege	a. Acknowlege
5.	Legal authorization and solicitation specific minimum requirements: All bidders must be legally authorized to do business in Duval County and shall comply with all minimum requirements for this bid. Failure to submit evidence for meeting any of these requirements may be grounds for rejection. Vendor shall provide proof of applicable local business licenses and particulars such as specific licensure, experience on similar projects, years of expertise in the area etc.		a. Acknowledge	a. Acknowledge
6.	Certification of No Conflict of Interest: Supplier certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Supplier's company. Supplier must complete and submit the attached Conflict of Interest Statement fully detailing any potential conflicts.		a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.
	Attachments			Yes
7.	Equal Business Opportunity Program: Pursuant to Part 6 of Chapter 126, Jacksonville Ordinance Code, the City of Jacksonville encourages the utilization and participation of Jacksonville Small and Emerging Businesses (JSEBs) in its contract awards based upon availability. It is the City's intent in adopting this program to reflect the philosophy with regards to enhancing participation of JSEBs in all areas of procurement.		a. Acknowledge	a. Acknowledge
8.	Electronic Signature: I understand this acknowledgment serves as my electronic signature and has the same force and effect as my manual signature.		a. Acknowledge	a. Acknowledge
2.	**General Requirements**			
1.	Scope of Services: The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for **JFRD Helmets & Helmet Fronts.**		a. Acknowledge	a. Acknowledge
2.	Specifications: Provide all items or services as identified on each line or identified below in accordance with all other Terms and Conditions specified herein. See the attachment(s) for additional information.		a. Acknowledge	a. Acknowledge
3.	Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejection. a. Supplier shall provide proof of applicable local business license if located within Duval County.		a. Acknowledge	a. Acknowledge
4.	Even though a particular manufacture's name or brand is specified, bids will be considered on other brands or on the products of other manufacturers unless notified otherwise. On all such bids, Bidder must clearly indicate the product (brand and model number) on which it is bidding and will supply sufficient data in detail to enable an intelligent comparison to be made with the particular brand or manufacture specified. Are you bidding any alternates to the lines listed on this solicitation? If yes, indicate which line and attach data as requested.		a. No	a. No
5.	Buy American Preference: As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must select the Buy American Preference Compliance Certificate indicator and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled, or produced in the United States. Bidder is not required to submit for the Buy American Preference. Bidders may quote items that are less than 51% American made but will not be eligible for the preference. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics. Are you requesting the Buy American Preference?		b. No	b. No
6.	Price Sheet: Please download the attached spreadsheet to enter prices and upload back. Please do not make any changes to the item descriptions or quantities indicated. See the attachment(s) for additional information.		a. Acknowledge	a. Acknowledge
	Attachments		Yes	Yes

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Award Solicitation: JFRD HELMETS & HELMET FRONTS

Solicitation **ITB 16312-25**	Responses Received **2**	Invited Suppliers **52**
Procurement BU **COJ BU**	Active Responses **2**	Will Participate **0**
Close Date **1/17/2025 16:00**	Shortlisted Responses **2**	Responded **2**
Solicitation Currency **USD**		

Lines

Number of Awarded Lines **0**
Number of Awarded Suppliers **0**
Total Award Amount

1 GROUP 1 - TOTAL

Line Type **Dollars**
Category Name **340.04 Backfiring and Burning Equipment: Fi**
Start Price
Current Price
Estimated Total Amount
Award Amount
Savings
Savings

	Target Value	Municipal Equipment Company, LLC Response: 441220	Ten-8 Fire Equipment, Inc. Response: 441133
Business Relationship		Spend Authorized	Spend Authorized
Supplier Site			
Response Status		Active	Active
Shortlist Status		Included	Included
Rank		2	1
Line Pricing			
Response Price		1,111,136.50	918,610.10
Unit Price Savings			
Unit Price Savings Percent			
Award Decision			
Award		No	No
Award Amount			
Note to Buyer			
Attachments		No	No

2 GROUP 2 - TOTAL

Line Type **Dollars**
Category Name **340.04 Backfiring and Burning Equipment: Fi**
Start Price
Current Price
Estimated Total Amount
Award Amount
Savings
Savings

	Target Value	Municipal Equipment Company, LLC Response: 441220	Ten-8 Fire Equipment, Inc. Response: 441133
Business Relationship		Spend Authorized	Spend Authorized
Supplier Site			
Response Status		Active	Active
Shortlist Status		Included	Included
Rank		2	1
Line Pricing			
Response Price		242,000.00	0.01
Unit Price Savings			
Unit Price Savings Percent			
Award Decision			
Award		No	No
Award Amount			
Note to Buyer			
Attachments		No	No

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TITLE: JFRD HELMETS & HELMET FRONTS
BID NO: ITB 16312-25
OPEN DATE: 01/17/25
ANALYST: Olive Wallace-Cohen
NO. INVITED: (52) No. Received: (2) No Bids: (0)
RECORDED BY:
ANNOUNCER:

ITEM #	DESCRIPTION	MANUFACTURER	PART #	QTY	MUNICIPAL EQUIPMENT COMPANY, LLC Unit Price	MUNICIPAL EQUIPMENT COMPANY, LLC Extended Price	TEN-8 FIRE EQUIPMENT, INC. Unit Price	TEN-8 FIRE EQUIPMENT, INC. Extended Price
	GROUP 1 - Fire Helmets, Leather Fronts and Passports							
3	Fire Helmet, Structural, 1836 JFRD SPEC, Fiberglass, Articulating Defender Visor and Bourke eye shield, 6" Brass Eagle. Must Include All Standard Colors.	CAIRNS 1836 DEFENDER	A-1836ABACABEAA-A00A0	1500	$598.00	$897,000.00	$493.07	$739,605.00
4	MSA Cairns 1836 Fire Helmet Leather Soft Goods Replacement Kit	CAIRNS 1836 DEFENDER	10238753	500	$115.50	$57,750.00	$95.53	$47,665.00
5	MSA Cairns 1836 Fire Helmet Standard Soft Goods Replacement Kit	CAIRNS 1836 DEFENDER	10246770	500	$138.00	$69,000.00	$113.90	$56,950.00
6	MSA Cairns 1836 Fire Helmet 6 point Suspension System Replacement Kit	CAIRNS 1836 DEFENDER	10238825	500	$47.25	$23,625.00	$39.00	$19,500.00
7	MSA Cairns 1836 Fire Helmet Ear Cover Replacement Kit - Black Nomex	CAIRNS 1836 DEFENDER	10239008	100	$71.25	$7,125.00	$58.81	$5,881.00
8	MSA Cairns 1836 Fire Helmet Ear Cover Replacement Kit - PBI	CAIRNS 1836 DEFENDER	10239125	100	$93.75	$9,375.00	$77.38	$77,380.00
9	MSA Cairns 1836 Carved Eagle Front Holder Replacement Kit, Brass, 6 in	CAIRNS 1836 DEFENDER	10239130	100	$66.75	$6,675.00	$55.10	$5,510.00
10	MSA Cairns 1836 Fire Helmet Anchor Release Replacement Kit	CAIRNS 1836 DEFENDER	10239137	50	$36.75	$1,837.50	$30.33	$1,516.50
11	MSA Cairns 1836 Fire Helmet Impact Cap Anchor Release and Lock Replacement Kit	CAIRNS 1836 DEFENDER	10239139	50	NO BID	NO BID	$45.24	$2,262.00
12	MSA Cairns 1836 Fire Helmet Defender® Visor Replacement Kit, Clear	CAIRNS 1836 DEFENDER	10239188	200	$72.00	$14,400.00	$59.43	$11,886.00
13	MSA Cairns 1836 Edge Trim & Helmet Hanger Replacement Kit, Black	CAIRNS 1836 DEFENDER	10239195	50	$42.60	$2,130.00	$35.13	$1,756.50
14	Chinstrap 2 pt (20.5" long, standard length)	CAIRNS 1836 DEFENDER	10204155	100	$98.25	$9,825.00	$81.10	$8,110
15	NFPA-compliant Bourkes Lens and Hardware Kit	CAIRNS 1836 DEFENDER	10186311	100	$120.75	$12,075.00	$99.67	$9,967.00
16	Scotchlite, Lime/Yellow, 20 per sheet	CAIRNS 1836 DEFENDER	SP20YP	10	$31.90	$319.00	$26.31	$263.10
			Group 1 Total			**$1,111,136.50**		**$988,252.10**
	GROUP 2 - HELMET LEATHER FRONTS AND PASSPORTS							
17	FIREFIGHTER Leather Helmet Front	PAUL CONWAY 6" LEATHER FRONT ONLY **FRONT WILL BE DRILLED TO FIT	FS62PPSO	500	$60.00	$30,000.00	NO BID	NO BID
18	ENGINEER Leather Helmet Front	PAUL CONWAY 6" LEATHER FRONT ONLY	FS62PPSO	500	$60.00	$30,000.00	NO BID	NO BID
19	LIEUTENANT Leather Helmet Front	PAUL CONWAY 6" LEATHER FRONT ONLY **FRONT WILL BE	FS62PPSO	500	$60.00	$30,000.00	NO BID	NO BID
20	CAPTAIN Leather Helmet Front	PAUL CONWAY 6" LEATHER FRONT ONLY **FRONT WILL BE DRILLED TO FIT	FS62PPSO	300	$60.00	$18,000.00	NO BID	NO BID
21	DISTRICT CHIEF Leather Helmet Front	PAUL CONWAY 6" LEATHER FRONT ONLY **FRONT WILL BE	FS62PPSO	100	$60.00	$6,000.00	NO BID	NO BID
22	BATTALION CHIEF Leather Helmet Front	PAUL CONWAY 6" LEATHER FRONT ONLY **FRONT WILL BE	FS62PPSO	100	$60.00	$6,000.00	NO BID	NO BID
23	PROBATIONARY Leather Helmet Front	PAUL CONWAY 6" LEATHER FRONT ONLY **FRONT WILL BE	FS62PPSO	300	$60.00	$18,000.00	NO BID	NO BID
24	PASSPORT Individual Insert	LEATHER PAUL CONWAY 6" LEATHER SEWN PASSPORT ONLY	FS62PPONLY	4000	$26.00	$104,000.00	NO BID	NO BID
			Group 2 Total			**$ 242,000.00**		**$ -**

Insurance Acknowledgement			
Buy American Preference			
Delivery			
Conflict of Interest:			
Addendums ( ):			

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