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City of Jacksonville, Florida

Procurement Award Form (PAF)

Part 1 – Form Type: JPAC 126.204 (a) New Award, Renewals, Waive Technical Defects, Price Increases, NTE Increases.

Goods and/or Services: Axon Enterprise for FUSUS Fixed CCTV Stream Plan

Requested Action and Justification:

Requesting approval of a Single Source award to Axon Enterprise, Inc., for Axon Enterprise for FUSUS Fixed CCTV Stream Plan. Period of service is for a 5-year period (October 1, 2026 through September 30, 2031). Total award not to exceed $974,700.00 ($194,940.00/annually).

Supplier:	Axon Enterprise	**Basis of Award:**	N/A	**BID Opening Date:**	

POA #:	NA	**PO #:**	NA	**Change Order #:**	NA
Solicitation #:	SS 18148 26	**Contract #:**	NA	**Contract ADM #:**	NA
Term:	5 years	**Options:**	NA	**Options Used:**	NA

Federally Funded:	No	**JSEB Rec:**	N/A
Licenses Verified:	No	**JSEB %:**	N/A
Bonds Required:	No	**Bonds Waived Pursuant To:**	N/A

Fund:	00111	**Center:**	552104	**Acct:**	546620	**Proj:**	000000	**Activity:**	00000000	$	974,700.00
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$	
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$	

New NTE/GMP:	$ 974,700.00	**Contingent Amt:**	$ 0.00	**DMP/ODPO Amt:**	$ 0.00

Using Agency/BU:	SHPS:POLICE SERVICES			
Concurrence:	Signed by: Parkins, Alan 081C5C1ED76C4BD...	**Title:**	JSO - DIRECTOR POLICE SERVICES	8/28/2026
Concurrence:	Signed by: Clement, Bill 3F803720B14E49E...	**Title:**	JSO - CHIEF OF BUDGET AND MANAGEMENT	8/28/2026
Concurrence:		**Title:**		
Concurrence:		**Title:**		

Procurement Analyst/Buyer:	Signed by: Wallace Cohen, Olive 4517B2180AE14B...	**Chief of Procurement:**	Signed by: B19F1D517352456...	9/1/2026
Name:	Wallace Cohen, Olive	**Name:**	Dustin L. Freeman	

Part 2 – JPAC Action: All award actions subject to lawfully appropriated funds.		**Part 3 – Final Awarding Authority Action:**	
Members who approve:		**Action:**	
Members who disapprove:		**Signature:**	
Date:		**Date:**	

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PAF Instructions
Part 1 (using agency)

Form Type: This form will be used for both Administrative Awards and JPAC Requests. Select type from dropdown options.

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action and Justification: Enter a brief description of the requested action or authority being sought. i.e.; *Request permission to award the lowest, responsive responsible bidder for an ITB or award the highest ranked supplier for an RFP.* This block should also be used for additional information such as additional 4th account strings, or other information essential for contract execution.

Supplier: Enter awarded supplier name**.** If multiple, include in "Requested Action and Justification" box.

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA) or N/A.

Bid Opening Date: The date bids were unsealed by Procurement.

POA #: This is your 1Cloud generated Agreement number. Select Type, Enter Number.

PO #: Enter the PO number or agreement release number.

Change Order #: Provide the applicable change order number represented by this request.

Solicitation #: Select Prefix type, Enter Number, and Year.

Contract #: This number should be the same as your POA number (unless procured prior to 2020)

Contract Amendment #: Provide the applicable amendment number represented by this request.

Term: Select the Period of Performance or Term for the initial period.

Options: Period of time for each renewal or option.

Options Used: Prior to this request, enter how many options were already used.

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

JSEB Rec: Select Encouragement or JSEB Set Aside Option.

JESB %: If JSEB Participation, enter the percentage.

Bonds Waived Pursuant to: Select option from Drop down.

Funding Sources: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Account: Enter the Direct Materials Purchase/Owner Direct Purchase Order Account. Used mainly for CIP (Capital Improvement/Construction) Projects

Using Agency/BU: Select one from the dropdown list.

Concurrence: Using Agency internal routing requirements for Electronic Signatures (follow Proc Manual for threshold requirements)

Title: Title of person electronically signing form.

Attachments: Included any supplemental information to the Procurement Award Form. i.e.; *Scope of work, previous awards*.

**Any field where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

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JACKSONVILLE SHERIFF'S OFFICE

T.K. Waters, Sheriff

Dedication. Service. Honor. Community.

To: Dustin Freeman
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Alan Parker
Director of Police Services

Subject: Single Source Award – Axon Enterprise for FUSUS Fixed CCTV Stream Plan

Date: August 6, 2026

The Jacksonville Sheriff's Office is requesting a single source award with Axon Enterprise, Inc., for FUSUS Fixed CCTV Stream Plan for a five (5) year period from October 1, 2026 through September 30, 2030. The not to exceed expenditure amount for the period is $974,700.00, with an annual cost of $194,940.00, from account code 00111.552104.546620.000000.00000000.00000. Attached are the Justification for Single Source (JSS), the single source letter and the quote from the supplier. We are requesting that a POA be set up for the purchase.

Please let me know if you need any additional information.

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FINANCE & ADMINISTRATION DEPARTMENT, PROCUREMENT DIVISION

SINGLE SOURCE JUSTIFICATION FORM (SSJF)	
Pursuant to the City of Jacksonville Procurement Code 126.306(a) (8) & The Procurement Operating Manual, when requesting to purchase from a Supplier subject to the referenced sections, this form is to be completed and must be submitted to the Procurement Division with applicable attachments via 1Cloud Smart Form Requisition.	
1. Requesting Agency:	Jacksonville Sheriff's Office (JSO)
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the city need these particular goods or services?***	Fusus Software Technology Fixed CCTC Stream Plan for a five (5) year period. The Jacksonville Sheriff's Office (JSO) Real Time Crime Center (RTCC) utilizes this product to integrate camera and video streams from outside private and public entities. JSO needs Fusus as it is an integral part of the success of the RTCC his unit for advancing first responder investigations and providing investigators with quick access to images and video from incidents. Addtionally, it allows for real time intelligence to be disseminated to protect citizens and first responders alike and for solving crimes.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source Supplier:	The Fusus software technology is only sold by Axon Enterprises.
4. Date of Request	8/2/2026

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Sgt. Lisotta has researched the market, reached out to other law enforcement agencies and discussed available options with other programs with the same capabilities and has found no other sources that are able to provide the extensive options of the products offered by Axon Fusus. Also confirmed that the Fusus software and technology is only available from the single vendor.]

6. Conflict of Interest (Must Check)

√ By checking this box, I affirm that there are no actual, potential, or perceived conflicts of interest with the entity in which I am requesting a single source award. Conflict of Interest shall be interpreted consistent with *Chapter 112, Florida Statutes.*

7. Other Documentation (Check and attach all that apply)

√ Supplier Quote

√ Single Source Memo signed by Director

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√ Other [Single Source Letter from Supplier]

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AXON

July 15, 2026

To: United States state, local and municipal law enforcement agencies

Re: Sole Source Letter for Axon Enterprise, Inc.'s Product Integration with Fūsus

A sole source justification exists because Axon Enterprise, Inc. is the sole force for purchasing Fūsus with the Axon Body 4 camera system.

Axon Digital Evidence Solution Description

Axon Body 4 Video Camera (DVR)

- Improved, 160-degree field of view
- Upgraded sensor provides sharper, more detailed images
- Full-shift battery, even when using Axon Respond real-time services
- Bi-directional communications with Watch Me button allowing support teams to view wearer's footage. (Requires Axon Respond)
- Real-time support allows wearer to view user locations on live maps, receive alerts, and view live streams. (Requires Axon Respond location services)
- Faster recharging
- Optional point-of-view (Flex POV) camera module
- Thirteen-hour battery
- Up to 120-second buffering period to record footage before pressing the record button
- Simplified registration

Axon Body 3 Video Camera (DVR)

- Improved video quality with reduced motion blur and better low-light performance
- Multi-mic audio—four built-in microphones
- Wireless upload option
- Gunshot detection and alerts
- Streaming audio and video capability
- "Find my camera" feature
- Verbal transcription with Axon Records (coming soon)
- End-to-end encryption
- Twelve-hour battery
- Up to 120-second buffering period to record footage before pressing record button

Axon Respond

- Live streaming with Fusus
- Able to provide the locations of first responders (GPS)

Fūsus System Solution Description

The fūsusONE Platform

- Patented "Dispatch-Directed Payload" digital media payload sharing with assigned

AXON

Officers for Calls for Service (Patent Number US11368586B2).

- Patented SMS-Based fususTIPS and fususALERT (Patent Number US20220076556A1) for multi-media photo, video, and text-based tip sharing from Department employees, community members, and police officers to better assess field based issues as they arise, and an iOS- and Android-based panic alert application for alert, location, and policy-based sharing of the closest available surveillance camera assets to the source of the alert.
- Global map-based GUI of all camera locations, and organizations partnered with the Department for sharing.
- Full Integration with Axon Body 3 and Axon Body 4 body-corn cameras (BWCs) – including capabilities unique to Fūsus for correlation of Officer location, BWC recording status, access to BWC live streaming video, user authentication and correlation to other video and alerting assets through the platform.
- Real-time video accessibility to over 1,000 camera and camera software manufacturers, including UAV, Robot, Helicopter and other public safety video assets that may already be in use.
- CJIS Compliant Cloud Based Management (AWS Gov Cloud).
- Policy-Based Sharing rules engine including a complete chain of custody report of video access by user.
- Real Time Integration with the Agency's Computer Aided Dispatch Software (CAD) for automatic display of calls for service in relation to live and recorded video based on priority and type.
- Apple iOS and Android App for Live and Recorded View and Sharing of Incident Video, Map Telestration for Team Incident Response and Team Movement Coordination, and a Secure Chat of Digital Media by supervisors to field-based users and groups.
- Artificial Intelligence "Search" (rapid object-based video review), "Sentry" (real-time object-based alerting), and "Self-Serve" (behavioral AI for high-risk actions like wrong way traffic) capabilities.
- An Operational Dashboard for monitoring secure chat channels between Agency and business community stakeholders, social media integration, local and national news channels, daily operational briefs promulgated by the Agency, and emergency and safety-related notifications.
- fūsusOVERWATCH (patent pending) for the correlation of video cameras in relation to a single camera for high-speed pursuit monitoring via map based interface.
- A fūsusALERT panic alerting mobile app for Department-designated community member locations for location alerting and policy-based video sharing during critical incidents.
- fūsusNOTIFY: Mass notification capabilities for community SMS alerts.
- fūsusANALYTICS: Crime and incident heat mapping capabilities to provide location and day of week/time of day frequency analytics over specified search periods for data-driven decision making.
- fūsusCONNECT Microsite: Development of an agency specific website landing page to assist with building camera registration and integration of community video assets.
- fūsusINCIDENT: Implementation of the Fūsus Situational Awareness system for bi-

directional telestration, icon marking, floorplan room clearing, planning, and resource staging from Emergency Operation Center workstations and mobile field-based users on laptops and iOS/Android mobile devices.

- fūsusLIVELINK: Provision of Fūsus live link system which allows 911 callers to initiate a camera stream in the event of an emergency to the Department, along with a one-to-many methodology for secure and encrypted responder-group sharing during an emergency.
- fūsusLISTEN: Allows live access and playback of 911 calls to allow officers in the field to understand the content, context and nature of the 911 calls.
- fūsusINVESTIGATE: search, analyze and 911 call data, Officer and Vehicle AVL data, RMS data, video and other digital media in a specific area for investigative insights and link analysis.
- fūsusGLOBAL: aggregate and display multiple video, alert, and computer aided dispatch (CAD) vendors onto a single pane of glass to visualize regionally across multiple agencies or across a large number of security operations centers globally for situational awareness.

The fūsusCORE

- Encrypted and Secure Tunnel of User selectable video feeds from video sharing locations.
- Auto-Discovery of all cameras on a network, user selectable for sharing with the department's real-time crime interface, fūsusONE.
- On-Board Pre-Record of Alerts – store and forward methodology optimized for slower camera host networks.
- Plug and Play Setup by the video host locations, not requiring project management by the Department.
- Interoperability with Existing IP Cameras and NVRs/Servers for items such as helicopter, drone, tactical robot, license plate recognition, and fixed location video.
- Health Monitoring of video sharing sites, and exception alerts for priority video sources
- Public Safety-specific cellular interoperability, including First Net.
- Artificial Intelligence Based Search & Alert Capabilities for both public and community-owned camera sources.

The fūsusCONNECT Website Portal

- A unique web address owned by your Department for Community Camera Registry
- An intuitive map-based camera registry interface that allows camera owners to share camera location, type, and their contact information with the Department, to aid in investigations.
- A secure portal, fūsusVAULT, for sharing recorded video from witnesses with the Department and to aid in investigations.
- Aggregation of all live incident views and recorded video into a case file for export to the Department's long-term digital evidence management software (DEMS) system, including Axon's Axon Evidence (Evidence.com) services.

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SOLE AUTHORIZED DISTRIBUTOR FOR AXON BRAND PRODUCTS	SOLE AUTHORIZED REPAIR FACILITY FOR AXON BRAND PRODUCTS
Axon Enterprise, Inc. **17800 N. 85th Street, Scottsdale, AZ 85255** **Phone: 480-905-2000 or 800-978-2737** **Fax: 480-991-0791**	**Axon Enterprise, Inc.** **17800 N. 85th Street, Scottsdale, AZ 85255** **Phone: 480-905-2000 or 800-978-2737** **Fax: 480-991-0791**

Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,

Josh Isner
President
Axon Enterprise, Inc.

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Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic:(800) 978-2737
International: +1.800.978.2737

Q-832147-46111AR

Issued: 03/30/2026

Quote Expiration: 09/30/2026

Estimated Contract Start Date: 10/15/2026

Account Number: 110498

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: $0.00

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Jacksonville County Sheriff - Police Memorial Building 501 E Bay St Jacksonville, FL 32202-2927 USA	Jacksonville Sheriff's Office - FL 117 W Duval ST Suite 375 Jacksonville FL 32202-5725 USA Email:	Parker Chapman Phone: Email: pchapman@axon.com Fax:	Robert Liostta Phone: 904-885-6580 Email: robert.lisotta@jaxsheriff.org Fax:

Quote Summary

Program Length	12 Months
TOTAL COST	$194,940.00
ESTIMATED TOTAL W/ TAX	$194,940.00

Optional Renewal Period (Renews Yearly)	48 Months
TOTAL COST	$779,760.00
ESTIMATED TOTAL W/ TAX	$779,760.00

Discount Summary

Average Savings Per Year	$360.00
TOTAL SAVINGS	$1,800.00

Payment Summary

Date	Subtotal	Tax	Total
Sep 2026	$194,940.00	$0.00	$194,940.00
Sep 2027 - Optional Renewal Period #1	$194,940.00	$0.00	$194,940.00
Sep 2028 - Optional Renewal Period #2	$194,940.00	$0.00	$194,940.00
Sep 2029 - Optional Renewal Period #3	$194,940.00	$0.00	$194,940.00
Sep 2030 - Optional Renewal Period #4	$194,940.00	$0.00	$194,940.00
Total	**$974,700.00**	**$0.00**	**$974,700.00**

Quote Unbundled Price:	**$976,500.00**
Quote List Price:	**$974,700.00**
Quote Subtotal:	**$974,700.00**

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
B00096	FIXED CCTV STREAM PLAN	1500	60	$10.85	$10.83	$10.83	$974,700.00	$0.00	$974,700.00
A la Carte Warranties									
101424	AXON FUSUS - CORE - EXTENDED WARRANTY	75	60		$0.00	$0.00	$0.00	$0.00	$0.00
Total							**$974,700.00**	**$0.00**	**$974,700.00**

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
FIXED CCTV STREAM PLAN	102641	AXON FUSUS - CCTV STREAMS	1500	10/15/2026	10/14/2031

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	75	10/15/2026	10/14/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	501 E Bay St	Jacksonville	FL	32202-2927	USA

Payment Details

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	75	$0.00	$0.00	$0.00
Annual Payment 1	B00096	FIXED CCTV STREAM PLAN	1500	$194,940.00	$0.00	$194,940.00
Total				**$194,940.00**	**$0.00**	**$194,940.00**

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2 - Optional Renewal Period #1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	75	$0.00	$0.00	$0.00
Annual Payment 2 - Optional Renewal Period #1	B00096	FIXED CCTV STREAM PLAN	1500	$194,940.00	$0.00	$194,940.00
Total				**$194,940.00**	**$0.00**	**$194,940.00**

Sep 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3 - Optional Renewal Period #2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	75	$0.00	$0.00	$0.00
Annual Payment 3 - Optional Renewal Period #2	B00096	FIXED CCTV STREAM PLAN	1500	$194,940.00	$0.00	$194,940.00
Total				**$194,940.00**	**$0.00**	**$194,940.00**

Sep 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4 - Optional Renewal Period #3	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	75	$0.00	$0.00	$0.00
Annual Payment 4 - Optional Renewal Period #3	B00096	FIXED CCTV STREAM PLAN	1500	$194,940.00	$0.00	$194,940.00
Total				**$194,940.00**	**$0.00**	**$194,940.00**

Sep 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5 - Optional Renewal Period #4	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	75	$0.00	$0.00	$0.00
Annual Payment 5 - Optional Renewal Period #4	B00096	FIXED CCTV STREAM PLAN	1500	$194,940.00	$0.00	$194,940.00
Total				**$194,940.00**	**$0.00**	**$194,940.00**

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at https://www.axon.com/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

The term of this Agreement shall be for one (1) year (Initial Term). This Agreement shall automatically renew (annually) at the conclusion of the Initial Term at the prices set forth in this Quote, unless you notify Axon in writing of your intent to terminate the Agreement sixty (60) days prior to the expiration date of the Initial Term, for a total possible term length of five (5) years. A failure to renew for the full five (5) years set out on this quote shall be treated as a termination subject to the relevant terms and conditions of the Master Services and Purchasing Agreement.

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

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Signature	Date Signed
3/30/2026	

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