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City of Jacksonville, Florida

Procurement Award Form (PAF)

Part 1 – Form Type: JPAC 126.204 (a) New Award, Renewals, Waive Technical Defects, Price Increases, NTE Increases.

Goods and/or Services: Bunker Gear for Firefighting

Requested Action and Justification:

Recommend approval to reject the bid from Viking Life-Saving Equipment due to the Jacksonville Fire and Rescue Department electing not to accept a request for numerous exceptions to the bid specifications. JFRD Safety Committee previously tested Viking's Bunker Gear and found it was not compliant with its needs.

Recommend approval of award to the second lowest responsive, responsible bidder, Municipal Equipment Company for the supply of Bunker Gear for Firefighting. Total award not to exceed $1,500,000.00. Period of service is for two (2) years from date of award with three (3) one-year renewal options.

Supplier:	Municipal Equipment Company	**Basis of Award:**	LPTA	**BID Opening Date:**	03/06/2026

POA #:	N/A	**PO #:**	N/A	**Change Order #:**	N/A
Solicitation #:	ITB 17554 26	**Contract #:**	N/A	**Contract ADM #:**	N/A
Term:	2 years	**Options:**	3, 1 yr	**Options Used:**	0

Federally Funded:	No	**JSEB Rec:**	Encouragement
Licenses Verified:	N/A	**JSEB %:**	0
Bonds Required:	No	**Bonds Waived Pursuant To:**	N/A

Fund:	00111	**Center:**	123004	**Acct:**	552070	**Proj:**	000000	**Activity:**	00000000	$ 1,500,000.00
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$

New NTE/GMP:	$ 1,500,000.00	**Contingent Amt:**	$ 0.00	**DMP/ODPO Amt:**	$ 0.00

Using Agency/BU:	FROD:OFFICE OF THE DIRECTOR		
Concurrence:	Signed by: Hartlein, Tami 093B726B52DE409...	**Title:**	JFRD PAYROLL AND PROCUREMENT ASSISTANT MANAGER 3/12/2026
Concurrence:		**Title:**	
Concurrence:		**Title:**	
Concurrence:		**Title:**	

Procurement Analyst/Buyer:	Signed by: Wallace Cohen, Olive 4547B2180AE148...	**Chief of Procurement:**	Signed by: Robert Warenburg, for Dustin Freeman 3/17/2026
Name:	Wallace Cohen, Olive	**Name:**	Dustin L. Freeman 4812CA1D131247A...

Part 2 – JPAC Action: All award actions subject to lawfully appropriated funds.		**Part 3 – Final Awarding Authority Action:**	
Members who approve:		**Action:**	
Members who disapprove:		**Signature:**	
Date:		**Date:**	

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PAF Instructions
Part 1 (using agency)

Form Type: This form will be used for both Administrative Awards and JPAC Requests. Select type from dropdown options.

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action and Justification: Enter a brief description of the requested action or authority being sought. i.e.; *Request permission to award the lowest, responsive responsible bidder for an ITB or award the highest ranked supplier for an RFP.* This block should also be used for additional information such as additional 4th account strings, or other information essential for contract execution.

Supplier: Enter awarded supplier name**.** If multiple, include in "Requested Action and Justification" box.

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA) or N/A.

Bid Opening Date: The date bids were unsealed by Procurement.

POA #: This is your 1Cloud generated Agreement number. Select Type, Enter Number.

PO #: Enter the PO number or agreement release number.

Change Order #: Provide the applicable change order number represented by this request.

Solicitation #: Select Prefix type, Enter Number, and Year.

Contract #: This number should be the same as your POA number (unless procured prior to 2020)

Contract Amendment #: Provide the applicable amendment number represented by this request.

Term: Select the Period of Performance or Term for the initial period.

Options: Period of time for each renewal or option.

Options Used: Prior to this request, enter how many options were already used.

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

JSEB Rec: Select Encouragement or JSEB Set Aside Option.

JESB %: If JSEB Participation, enter the percentage.

Bonds Waived Pursuant to: Select option from Drop down.

Funding Sources: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Account: Enter the Direct Materials Purchase/Owner Direct Purchase Order Account. Used mainly for CIP (Capital Improvement/Construction) Projects

Using Agency/BU: Select one from the dropdown list.

Concurrence: Using Agency internal routing requirements for Electronic Signatures (follow Proc Manual for threshold requirements)

Title: Title of person electronically signing form.

Attachments: Included any supplemental information to the Procurement Award Form. i.e.; *Scope of work, previous awards*.

**Any field where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

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FIRE AND RESCUE DEPARTMENT

March 9, 2026

TO: Dustin Freeman, Chief of Procurement

FROM: Percy Golden, Director/Fire Chief

SUBJ: **BID ITB-17554-26 BUNKER GEAR FOR FIREFIGHTING**

The Jacksonville Fire and Rescue Department has reviewed the bid submissions for ITB-17554-26 Bunker Gear for Firefighting and we recommend all items be awarded to the second lowest supplier, Municipal Equipment Company. The lowest supplier, Viking Life-Saving Equipment has requested numerous exceptions to our bid specification. The Jacksonville Fire and Rescue Department Safety Committee previously tested Viking Bunker Gear and found it was not compliant with our needs. We are electing not to accept the exceptions listed within their submitted bid specification. Please see statement from Chief of Administrative Services, Chief Scott Miller. Please award ITB-17554-26 to Municipal Equipment Company.

Total: $1,500,000.00

Funding Source: 00111.123004.552070.0.0.0.0

If you have any questions, please contact Tamara Hertlein at (904) 255-3275.

PG/tjh

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Hertlein, Tami - FROD

From: Miller, Scott - FRFO
Sent: Tuesday, March 10, 2026 8:45 AM
To: Hertlein, Tami - FROD
Cc: Squires, David - FRFO; Borne, Kayla - FROD
Subject: RE: Bunker Gear for Firefighting Specifications

Viking Exceptions

Good morning,
We are not willing to accept the exceptions as listed in the documents. The requirements are based on gear that was tested and approved by the safety committee, no deviations will be excepted. Deviations including, but not limited to the Thermal Liner, Reflective Trim, Garment Construction, Drag Rescue Device, and the removal of the required extra padding and inserts pose safety concerns that have not been fully evaluated by the safety committee, therefore, only garments tested and approved by the safety committee will be accepted.

Please let me know if you have additional questions,

Scott Miller
Division Chief |Administrative Services
City of Jacksonville | Fire and Rescue Department
515 North Julia Street, 3th Floor
Jacksonville, Florida 32202
904.255.3311
https://www.jacksonville.gov/

From: Hertlein, Tami - FROD <TamiH@coj.net>
Sent: Monday, March 9, 2026 4:48 PM
To: Miller, Scott - FRFO <ScottCM@coj.net>
Cc: Squires, David - FRFO <DSquires@coj.net>; Borne, Kayla - FROD <KBorne@coj.net>
Subject: RE: Bunker Gear for Firefighting Specifications

Sorry, forgot attachment!

Tamara J. Hertlein

Tamara J. Hertlein
Assistant Manager
Procurement & Payroll
Jacksonville Fire/Rescue Dept.
515 North Julia Street
Jacksonville, FL 32202
Office: (904) 255-3275
Cell: (904) 334-1579
tamih@coj.net

Please e-mail invoices and packing slips to jfrdprocurement@coj.net

If Travel Related receipts, please e-mail receipts to jfrdtravel@coj.net

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From: Hertlein, Tami - FROD
Sent: Monday, March 9, 2026 4:10 PM

Docusign Envelope ID: E193608E-D86E-4065-B45C-77B663539EB0

To: Miller, Scott - FRFO <ScottCM@coj.net>
Cc: Squires, David - FRFO <DSquires@coj.net>; Borne, Kayla - FROD <KBorne@coj.net>
Subject: Bunker Gear for Firefighting Specifications

Chief Miller,

Good afternoon. Please be advised, the lowest supplier on Bid ITB-17554-26 was Viking Life Saving Equipment. However, they have submitted for multiple exceptions to our current bid specifications. Please review the exceptions with the Safety Committee and advise if these are acceptable exceptions. If they are not acceptable, please provide 1-2 examples of which exceptions will not be accepted. Please note, Viking Life Saving Equipment states their gear is more than 51% Buy America Preference due to the materials being made in the USA, but the construction of the garment is made in Thailand. If you can have a response back to me by tomorrow COB, I can draft the recommendation memo for Chief Golden's signature and try to get the new bid on the JPAC agenda for next week. Thank you!

Tami

Tamara J. Hertlein

Tamara J. Hertlein
Assistant Manager
Procurement & Payroll
Jacksonville Fire/Rescue Dept.
515 North Julia Street
Jacksonville, FL 32202
Office: (904) 255-3275
Cell: (904) 334-1579
tamih@coj.net

Please e-mail invoices and packing slips to jfrdprocurement@coj.net

If Travel Related receipts, please e-mail receipts to jfrdtravel@coj.net

Award Solicitation: BUNKER GEAR FOR FIREFIGHTING

Solicitation	ITB 17554-26	Responses Received	4	Invited Suppliers	103
Procurement BU	COJ BU	Active Responses	4	Will Participate	4
Close Date	3/6/2026 16:00	Shortlisted Responses	4	Responded	4
Solicitation Currency	USD				

Overview

	Municipal Equipment Company, LLC Response: 459317	North America Fire Equipment Co. Inc. Response: 459184	Ten-8 Fire & Safety LLC Response: 458411	VIKING LIFE-SAVING EQUIPMENT Response: 459153
Business Relationship	Spend Authorized	Spend Authorized	Spend Authorized	Prospective
Supplier Site			Order/Remit	
Supplier Contact	Fenneman, Mathew	Barnes, Sondra	Pike, Cory	Grinstead, Weston
Response Status	Active	Active	Active	Active
Shortlist Status	Included	Included	Included	Included
Response Amount	3,013,350.00	3,469,939.50	3,122,572.50	2,771,250.00
Total Award Amount				
Time of Response	3/5/2026 16:59	3/5/2026 9:48	3/4/2026 15:50	3/5/2026 13:49
Response Valid Until				
Reference Number				
Note to Buyer				
Attachments	No	Yes	No	Yes

Requirements

Requirement	Target Value	Municipal Equipment Company, LLC Response: 459317	North America Fire Equipment Co. Inc. Response: 459184	Ten-8 Fire & Safety LLC Response: 458411	VIKING LIFE-SAVING EQUIPMENT Response: 459153
1. Affirmation					
1. Type name, title and email of person submitting bid in the comments box.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Comments		JUSTIN ELKINS	Ronald Woodall Vice President ronald.woodall@nafeco.com	Cory Pike Inside Equipment Sales Manager cpike@ten8fire.com	Weston Grinstead, Regional Sales Manager SE, wgr@viking-life.com
2. Type name of company in the comments box.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Comments		MUNICIPAL EQUIPMENT COMPANY	North America Fire Equipment Co., Inc. (NAFECO)	Ten-8 Fire & Safety LLC	VIKING Life-Saving Equipment
3. No Alterations: Bidder has not altered the original Solicitation Document in any way and further understands that any such alteration of the original solicitation document may result in rejection of the bid.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4. Solicitation Silence: The Solicitation Silence policy is in effect for this solicitation and all communications related to this solicitation must be in writing to the designated procurement representative. Violations of the solicitation silence policy may result in the rejection/disqualification of the submission.		a. Acknowlege	a. Acknowlege	a. Acknowlege	a. Acknowlege
5. Legal authorization and solicitation specific minimum requirements: All bidders must be legally authorized to do business in Duval County and shall comply with all minimum requirements for this bid. Failure to submit evidence for meeting any of these requirements may be grounds for rejection. Vendor shall provide proof of applicable local business licenses and particulars such as specific licensure, experience on similar projects, years of expertise in the area etc.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
Comments			NAFECO has been in business for 58 years		

				suppling equipment and uniforms to all types of First Responders. Our Orlando business licenses is attached.		
6.	Certification of No Conflict of Interest: Supplier certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Supplier's company. Supplier must complete and submit the attached Conflict of Interest Statement fully detailing any potential conflicts.		a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.
7.	Equal Business Opportunity Program: Pursuant to Part 6 of Chapter 126, Jacksonville Ordinance Code, the City of Jacksonville encourages the utilization and participation of Jacksonville Small and Emerging Businesses (JSEBs) in its contract awards based upon availability. It is the City's intent in adopting this program to reflect the philosophy with regards to enhancing participation of JSEBs in all areas of procurement.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
8.	Electronic Signature: I understand this acknowledgment serves as my electronic signature and has the same force and effect as my manual signature.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
2.	**General Requirements**					
1.	Scope of Services: The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the ITB. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for **Bunker Gear for Firefighting.**		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
2.	Specifications: Provide all items or services as identified on each line in accordance with all other Terms and Conditions specified herein. See the attachment(s) for additional information. **DELIVERY:** *Jacksonville Fire and Rescue Department, 355 Ellis Road, Jacksonville, Florida 32254 Attn: Logistical Support.* A packing list shall accompany all shipments, which shall indicate, at a minimum , the following; purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure. **Delivery will be made within thirty (30) days of purchase order date when supplier is notified purchase is for new hire recruit classes; all other order deliveries will be made within sixty (60) days of purchase order date.**		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge

3.	Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejection. a. Supplier shall provide proof of applicable local business license if located within Duval County.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4.	Even though a particular manufacture's name or brand is specified, bids will be considered on other brands or on the products of other manufacturers unless notified otherwise. On all such bids, Bidder must clearly indicate the product (brand and model number) on which it is bidding and will supply sufficient data in detail to enable an intelligent comparison to be made with the particular brand or manufacture specified. Are you bidding any alternates to the lines listed on this solicitation? If yes, indicate which line and attach data as requested.		a. No	a. No	a. No	b. Yes
5.	Buy American Preference: As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must select the Buy American Preference Compliance Certificate indicator and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled, or produced in the United States. Bidder is not required to submit for the Buy American Preference. Bidders may quote items that are less than 51% American made but will not be eligible for the preference. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics. Are you requesting the Buy American Preference?		b. No	b. No	a. Yes	a. Yes
6.	Federal Funding does not apply to this bid.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
3.	Price Sheet					
1.	Price Sheet: Please download the attached Price Sheet to enter prices and re-upload. Please do not make any changes to the item descriptions or quantities indicated. See the attachment(s) for additional information.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
	Attachments		Yes	Yes	Yes	Yes

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MECO

PRICE SHEET
ITB – 17554-26 - Bunker Gear for Firefighting

ITEM #	DESCRIPTION	QTY	UNIT PRICE ($)	PRICE ($)
1	Bunker Coat, All Lengths	750 Each	$2371.00	$1,778,250.00
2	Bunker Pant, All Lengths	750 Each	$1600.00	$1,200,000.00
3	Suspenders, All Lengths	450 Each	$78.00	$35,100.00
		TOTAL:	$4049.00	3,013,350.00

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P R O C U R E M E N T D I V I S I O N

A NEW DAY

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: March 13, 2026

Via Email: wgr@viking-life.com

Bidder's Name: VIKING LIFE-SAVING EQUIPMENT

Address: 1141 Ingleside Road, NORFOLK, VIRGINIA 23502

Contact Name: Weston Grinstead

Bid No: ITB-17554-26

Title: BUNKER GEAR FOR FIREFIGHTING

Date Opened: March 6**,** 2026

REASON FOR RECOMMENDED BID REJECTION: Using Agency recommends bid **rejection** as Viking Life-Saving Equipment has requested numerous exceptions to the bid specifications which the City is not accepting. Also, The Jacksonville Fire and Rescue Department Safety Committee previously tested Viking Bunker Gear and found it was not compliant with our needs.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for **Thursday, March 19, 2026 at 1:00 p.m.**

Purchasing Analyst's Signature: Olive Wallace-Cohen

Olive Wallace Cohen, Purchasing Analyst

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CITY OF JACKSONVILLE

Overview | Manage Solicitations × | Response History: ITB 17554-26 × | Online Messages: (ITB 17554-26) ×

Print Message (ITB 17554-26)

Print | Done

Title	BUNKER GEAR FOR FIREFIGHTING	Status	Closed (Unlocked)
Time Remaining	0 Seconds	Close Date	3/6/26 4:00 PM

Subject: ITB-17554-26 - BUNKER GEAR FOR FIREFIGHTING

From	Olive Wallace Cohen	From Company	City of Jacksonville
To	VIKING LIFE-SAVING EQUIPMENT - Weston Grinstead	Attachments	ITB-17554-26 - Bid Rejection -
Date	3/13/26 12:20 PM		

Good Day:

Please see attached letter regarding the captioned bid for your information and files.

Regards

Olive Wallace-Cohen
Purchasing Analyst