Docusign Envelope ID: 3EF8D76B-17B3-4B64-9274-80AB4EC8D7C3

City of Jacksonville, Florida

Procurement Award Form (PAF)

Part 1 – Form Type: JPAC 126.204 (a) New Award, Renewals, Waive Technical Defects, Price Increases, NTE Increases.

Goods and/or Services: Overhead Bay Door & Gate Repairs, Installation, Replacement, Labor, and Maintenance

Requested Action and Justification:

Recommend approval to reject Baler & Compactor Hydraulic Service LLC for failing to submit pricing for all required items under the all-or-none award provision. Recommend approval of the award to The Lenape Group, LLC dba Vigneaux Corporation as the lowest, responsible bidder. The period of service is for one (1) year from date of award with four (4), one (1)-year renewal options. Total estimated expenditure not-to-exceed $150,000.00.

Funding will be encumbered through purchase orders.

Supplier:	Lenape Group LLC dba Vigneaux	**Basis of Award:**	LPTA	**BID Opening Date:**	06/30/2026

POA #:	N/A	**PO #:**	N/A	**Change Order #:**	N/A
Solicitation #:	ITB 17947 26	**Contract #:**	N/A	**Contract ADM #:**	N/A
Term:	1 year	**Options:**	4, 1-year renewal	**Options Used:**	0

Federally Funded:	No	**JSEB Rec:**	Encouragement
Licenses Verified:	N/A	**JSEB %:**	0
Bonds Required:	No	**Bonds Waived Pursuant To:**	N/A

Fund:	51101	**Center:**	114005	**Acct:**	564290	**Proj:**	000000	**Activity:**	00000000	$ 90,000.00
Fund:	51101	**Center:**	114006	**Acct:**	546030	**Proj:**	000000	**Activity:**	00000000	$ 60,000.00
Fund:		**Center:**		**Acct:**		**Proj:**		**Activity:**		$

New NTE/GMP:	$ 150,000.00	**Contingent Amt:**	$ 0.00	**DMP/ODPO Amt:**	$ 0.00

Using Agency/BU:	ASFM:FLEET MANAGEMENT		
Concurrence:	Signed by: Pradier, Erik 9B60722B731B427...	**Title:**	CHIEF OF FLEET MANAGEMENT 8/4/2026
Concurrence:		**Title:**	
Concurrence:		**Title:**	
Concurrence:		**Title:**	

Procurement Analyst/Buyer:	Signed by: Ruth Keith C58E7E2B07B54E9...	**Chief of Procurement:**	Signed by: Robert Waremburg, for Dustin Freeman 8/11/2026 4812CA1D431247A...
Name:	Ruth Keith	**Name:**	Dustin L. Freeman

Part 2 – JPAC Action: All award actions subject to lawfully appropriated funds.		**Part 3 – Final Awarding Authority Action:**	
Members who approve:		**Action:**	
Members who disapprove:		**Signature:**	
Date:		**Date:**	

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PAF Instructions
Part 1 (using agency)

Form Type: This form will be used for both Administrative Awards and JPAC Requests. Select type from dropdown options.

Goods and/or Services: Enter a brief description of the types of goods and services included in the request.

Requested Action and Justification: Enter a brief description of the requested action or authority being sought. i.e.; *Request permission to award the lowest, responsive responsible bidder for an ITB or award the highest ranked supplier for an RFP.* This block should also be used for additional information such as additional 4th account strings, or other information essential for contract execution.

Supplier: Enter awarded supplier name**.** If multiple, include in "Requested Action and Justification" box.

Basis of Award: Select from Lowest Price Technical Acceptable (LPTA), Highest Price Technical Acceptable (HPTA) or N/A.

Bid Opening Date: The date bids were unsealed by Procurement.

POA #: This is your 1Cloud generated Agreement number. Select Type, Enter Number.

PO #: Enter the PO number or agreement release number.

Change Order #: Provide the applicable change order number represented by this request.

Solicitation #: Select Prefix type, Enter Number, and Year.

Contract #: This number should be the same as your POA number (unless procured prior to 2020)

Contract Amendment #: Provide the applicable amendment number represented by this request.

Term: Select the Period of Performance or Term for the initial period.

Options: Period of time for each renewal or option.

Options Used: Prior to this request, enter how many options were already used.

Federally Funded: Select yes or no from dropdown if Federal Funds will be used.

JSEB Rec: Select Encouragement or JSEB Set Aside Option.

JESB %: If JSEB Participation, enter the percentage.

Bonds Waived Pursuant to: Select option from Drop down.

Funding Sources: Fund/Center/Account/Project/Activity, all fields are required even if zeros.

New NTE/GMP: Enter the new total not to exceed amount. Note, this should match the contract maximum indebtedness, if applicable**.**

Contingent Amount: If your agency requests an allowance for unforeseen additional expenses, then specify the amount of your requested increase and new NTE that represents the contingency allowance. This is over and above any quote.

DMP/ODPO Account: Enter the Direct Materials Purchase/Owner Direct Purchase Order Account. Used mainly for CIP (Capital Improvement/Construction) Projects

Using Agency/BU: Select one from the dropdown list.

Concurrence: Using Agency internal routing requirements for Electronic Signatures (follow Proc Manual for threshold requirements)

Title: Title of person electronically signing form.

Attachments: Included any supplemental information to the Procurement Award Form. i.e.; *Scope of work, previous awards*.

**Any field where there is no data available, or no entry is required, either leave it blank or enter N/A. Any fields where there is known data, include for informational purposes. Any changes to an original award should contain the data that is being changed and any other relevant data required for JPAC review and approval.*

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SPECIFICATIONS

Overhead Bay Door and Gate Repairs, Installation, Replacement, Labor, and Maintenance

BACKGROUND

The Office of Administrative Services, Fleet Management, is requesting proposals to provide a competitive source of service for repairs, installation, replacement, labor, and maintenance of industrial automatic gates, overhead bay doors, and operators to various public building locations within Duval County.

SCOPE OF SERVICES

- The contractor agrees to a one (1) hour verbal response to all calls and three (3) hours to arrive on the jobsite for services.
- Repair costs will be charged per hour, with a minimum of one (1) hour, and a breakdown of every half-hour thereafter. Any return trip to complete the repair will be billed at half-hour rates. Hourly rates for regular time are from 0800H to 1700H, Monday through Friday. Overtime rates will be from 1701H to 0759H, Monday through Friday, weekends, and City Holidays. The contractor must submit invoices with the employee's time indicated. Hours are billed for time on site; travel and material pickup are overhead costs and are compensated for in the rate charged.
- Work can proceed without approval of quotation up to $500. Any single repair that exceeds $500 requires prior written approval from an authorized Public Buildings Facility Manager.
- The contractor will perform the repairs needed for the original service call. If it is found that additional service or repair is required for a particular job, approval from a Public Building Facility Manager must be obtained before work begins.
- The City reserves the right to obtain additional quotations for any emergency or urgent repair work when the contractor's estimated cost exceeds the City's estimate for the work.
- All parts and materials will be new.
    - Allowable markups for parts used on each job shall not exceed 20 percent over wholesale costs.
    - Allowable markups for subcontractors will not exceed 10 percent.
    - Periodic checks of wholesale costs may be made at any time during the contractual period.
    - The contractor must provide documentation as to wholesale costs when requested and as required.
- Materials and equipment used are subject to review by a city representative, accompanied by an on-site signature acknowledgment. The contractor must justify any challenged quantities or charges on-site without expecting additional compensation.
- Bidders are cautioned not to obliterate, erase, or strike over any printed material as set forth in this bid.
- When quoting prices, whether unit or total, if a bidder has made an error and has corrected it, all corrections should be initiated by the person signing the bid cover sheet.

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TERMS AND CONDITIONS

OVERHEAD BAY DOOR AND GATE REPAIR, REPLACEMENT, INSTALLATION, LABOR, AND MAINTENANCE.

SCOPE

The Office of Administrative Services, Fleet Management, is currently accepting bids to secure a contract with a vendor for as-needed repairs, replacements, supplies, and installations for the items and services outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and services, and to obtain pricing commitments for **Overhead Bay Door Repairs and Automated Security Gate Repairs,** as listed in the bid documents.

MINIMUM QUALIFICATIONS FOR SUBMISSION AND STAFF QUALIFICATIONS

The bidder shall have the following minimum qualifications to be considered eligible to submit a bid:

a. Five (5) years of experience in the installation and repair of industrial-grade roll-up doors and operators for a large organization with multiple locations.
b. Five (5) years of experience in the installation and repair of automated security gates with high-security band gate operators.

MINIMUM STAFF QUALIFICATIONS

The contractor is responsible for ensuring that all personnel have sufficient knowledge and experience to perform the required duties. Contractor personnel who exhibit inadequate experience or an inability to perform their assigned duties shall be replaced and not allowed on the property. Failure by the contractor to furnish such labor shall be sufficient cause for cancellation of the contract.

Some facilities have security requirements that may require a security background check and badging. Other sites may require workers to schedule the work and be escorted while on site. It is the contractor's responsibility to meet these requirements and provide staff who can meet the security requirements.

Working Technical Foreman:

- Five (5) years of experience in the installation and repair of industrial-grade roll-up doors and operators for a large organization with multiple locations.
- Five (5) years of experience in the installation and repair of automated security gates with high-security band gate operators.
- Competent in the installation and servicing of operators and control systems.

Technician:

- Two (2) years of experience in the installation and repair of industrial-grade roll-up doors and operators for a large organization with multiple locations.
- Two (2) years of experience in the installation and repair of automated security gates with high-security band gate operators.
- Provide at least two (2) professional references.

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TERMS AND CONDITIONS

OVERHEAD BAY DOOR AND GATE REPAIR, REPLACEMENT, INSTALLATION, LABOR, AND MAINTENANCE.

AWARD

The award will be made **ALL or NONE**, in the best interest of the City of Jacksonville, to the lowest responsive and responsible bidder. Bidders must bid on all items to be considered for an all-or-none award. The City reserves the right to reject any or all bids. All awards are subject to the availability of funds.

TERM OF AGREEMENT

The term of this agreement shall be One (1) Year from the date of award, with Four (4) One (1) Year renewal options. Renewal options may be exercised at the City's discretion, based on supplier performance and adherence to the terms and conditions set forth in the bid documents. The City reserves the right to terminate the contract at its discretion, without restrictions, at any time, with 30 days' notice.

PRE-BID CONFERENCE

Not Applicable.

STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such service(s).

QUANTITIES

Quantities indicated are estimated to be purchased over the contract period and are subject to change based on actual requirements. The city reserves the right to purchase quantities exceeding the estimated quantities listed or to refrain from purchasing against this bid if it deems it necessary at any time during the contract period.

DELIVERY

Services to be performed at various Fleet Management locations throughout Duval County, Florida.

ESCALATION/DE-ESCALATION

All submitted pricing shall remain firm for the initial term. Upon renewal (if applicable), a supplier may submit a written request for price escalation or de-escalation, reflecting the percentage change listed in the Consumer Price Index (CPI), and/or provide documentation of an industry-wide increase. The city reserves the right to decline any price increase request.

PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery locations as outlined in the bid documents.

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TERMS AND CONDITIONS

OVERHEAD BAY DOOR AND GATE REPAIR, REPLACEMENT, INSTALLATION, LABOR, AND MAINTENANCE.

PICK UP AND RETURNS

N/A

COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the submitted bid form, agrees to provide the items/services in accordance with the bid documents. Bid only a single offering for each bid item. Multiple offerings, alternatives (unless stated), and/or stipulations may result in bid rejection. Bid only on the forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

INVOICING

An invoice will be issued once supplies or services are delivered to or rendered for the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order or contract number, item number and description, date of shipment, quantity ordered and shipped, unit price, unit of measure, and extended total. Payment terms are Net 45 days. All original invoices must be submitted through the City of Jacksonville's 1Cloud Supplier Portal or emailed to fleetfinance@coj.net. The invoice email subject line **MUST BE**: inv_300000008806179. Invoices can also be submitted through the 1Cloud Supplier Portal or **emailed directly to 1CloudInvoices@coj.net**, with inv_300000008806179 in the email subject line. Invoices will be processed for payment after the work is accepted at each location.

INSURANCE/INDEMNIFICATION

Each supplier shall maintain current insurance coverage for the entire term of this bid, as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The bid number should be listed on the certificate. The awarded vendor will be required to submit a copy of the insurance certificate within ten (10) calendar days after receipt of the award notification. Failure to submit the required insurance certificate may result in the bid being rejected.

REPORTING

The City may request, during the term of this bid, reports including, but not limited to, usage, pricing, and delivery. Suppliers will be required to provide requested reports in both hard copy and electronic format.

SUPPLIER ACCESSIBILITY

The City or its representative must be reachable during normal business hours by telephone or email for any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

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Bid Proposal Form

OVERHEAD BAY DOOR AND GATE INSTALLATION, REPAIRS, REPLACEMENT, LABOR AND MAINTENANCE

ITEM	DESCRIPTION	EST. QUANITY	UNIT PRICE	EXTENDED TOTAL
1	422WL (22 Gauge) WL Certified Rolling Steel/ Motor operator. 422WL (22 Gauge) WL Certified Rolling Steel Service Door 14' 0 " Wide x 16' 0 " High STANDARD BRACKET Right Handed Flat 265 White Topcoat Windload Certified EO by Others - Include Bracket (HP) & Sprocket Std /T5WL Certfied - Le	2	$11,342.14	$22,684.29
2	422WL (22 Gauge) WL Certified Rolling Steel / Motor operator 422WL (22 Gauge) WL Certified Rolling Steel Service Door 23'1 " Wide x 14' 0 " High STANDARD BRACKET Right Handed Flat 265 White Topcoat Windload Certified EO by Others - Include Bracket (HP) & Sprocket Std /T5WL Certfied - Le	1	$17,671.95	$ 17,691.95
3	422WL (22 Gauge) WL Certified Rolling Steel/ Motor operator 422WL (22 Gauge) WL Certified Rolling Steel Service Door 22'2 " Wide x 14' 0 " High STANDARD BRACKET Right Handed Flat 265 White Topcoat Windload CertifiedEO by Others - Include Bracket (HP) & Sprocket Std /T5WL Certfied - Le	1	$17,457.31	$ 17,457.31
4	Door Brush Seal w/ Retainer 9' BRUSH SEAL -3" x 9' w/retainer	8	$ 372.24	$ 2977.95
5	Regular Service Rate- Monday- Friday (8:00 AM- 5:00 PM)	400 HRS	$ 135.00	$54 000.00
6	Overtime Service Rate- Hourly Rate	100 HRS	$ 180.00	$ 18,000.00
7	Gate Repairs- Regular Service Rate- Monday- Friday (8:00 AM- 5:00 PM)	100 HRS	$ 135	$ 13,500
8	Gate Repairs-Overtime Service Rate- Hourly Rate	25 HRS	$ 180	$ 4.500
	TOTAL:			$150,811.50

COMPANY NAME: VIGNEAUX CORPORATION

SIGNATURE: BRIAN DAVIS

Docusign Envelope ID: 3EF8D76B-17B3-4B64-9274-80AB4EC8D7C3

June 26, 2026

ITB 17947-26,1

Re: Professional References

Larry Blount
President
Cook Electrical, Inc. | 745 Eastport Rd. Jacksonville, FL 32218
Office: 904.696.1017 | Cell: 904.759.1796
Larry.Blount@cookelectrical.com

Louis J. Kickasola
Facilities Coordinator 2
Comcast North Florida
Office: 904-362-6083
Mobile: 904-738-6533
Louis_Kickasola@comcast.com

Brian T. Davis, President
Vigneaux Corporation

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ACORD

THELENA-01

DSMITH2

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 6/25/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Hub International Florida
10739 Deerwood Park Blvd
Suite 200
Jacksonville, FL 32256

CONTACT NAME:
PHONE (A/C, No, Ext): (904) 398-1234 FAX (A/C, No): (904) 396-7432
E-MAIL ADDRESS: Certificates.FLA@HubInternational.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : Cincinnati Specialty Underwriters Ins Co	13037
INSURER B : Cincinnati Insurance Company	10677
INSURER C : Ascot Specialty Insurance Company	45055
INSURER D : Technology Insurance Company	42376
INSURER E :	
INSURER F :	

INSURED
The Lenape Group, LLC dba Vigneaux Corporation
The Oquaga Auto Group, LLC
The Oquaga Property Group, LLC
5863 West Beaver Street
Jacksonville, FL 32254

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: POLICY X PRO-JECT LOC OTHER:			CSU0101336	7/1/2026	7/1/2027	EACH OCCURRENCE	$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 100,000
							MED EXP (Any one person)	$
							PERSONAL & ADV INJURY	$ 1,000,000
							GENERAL AGGREGATE	$ 2,000,000
							PRODUCTS - COMP/OP AGG	$ 2,000,000
								$
B	AUTOMOBILE LIABILITY X ANY AUTO OWNED AUTOS ONLY / SCHEDULED AUTOS HIRED AUTOS ONLY / NON-OWNED AUTOS ONLY			ENP 054 27 14	7/1/2026	7/1/2027	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
C	UMBRELLA LIAB X OCCUR X EXCESS LIAB CLAIMS-MADE DED RETENTION $			ESXS2510005084-02	7/1/2026	7/1/2027	EACH OCCURRENCE	$ 2,000,000
							AGGREGATE	$ 2,000,000
							Primary	$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y / N N If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		TWC4818719	7/9/2026	7/9/2027	X PER STATUTE OTH-ER	
							E.L. EACH ACCIDENT	$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
City of Jacksonville, its members, officials, officers, employees and agents are named as additional insured on General and Automobile Liability. Coverage's are Primary & Non-Contributory. Waiver of Subrogation in favor of City of Jacksonville, its members, officials, officers, employees and agents applies to General and Automobile Liability and Workers Compensation. 30 Day Notice of Cancellation to the City of Jacksonville applies to all policies.

CERTIFICATE HOLDER

City of Jacksonville
117 W. Duval Street, Suite 375
Jacksonville, FL 32202

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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Award Solicitation: Overhead Bay Door & Gate Repairs, Installation, Replacement, Labor,& Maintenance

Solicitation **ITB 17047-26,1** Procurement BU **CSU BU** Close Date **6/30/2026 16:00** Solicitation Currency **USD**	Responses Received **4** Active Responses **4** Shortlisted Responses **4**	Invited Suppliers **12** Will Participate **2** Responded **4**

Line Summary

Line	Item	Item Revision	Supplier	Business Relationship	UOM	Estimated Quantity	Estimated Total Amount	Award	Agreement Quantity	Rank	Response Price	Response Minimum Release Amount	Supplier Site	Response	Target Minimum Release Amount	Category Name	Line Type
1 Overhead Bay Door & Gate Repairs, Installatio			Baker & Compactor Hy-Brauhl, Se	Spend Authorized				No		1	141,050.00	141,050.00		485252		910.55 Overhead Door Installatio	Dollars
2 Overhead Bay Door & Gate Repairs, Installatio			CABI Industrial Maintenance, LLC	Spend Authorized				No		3	186,332.84	186,332.84	Order/Remit	485258		910.55 Overhead Door Installatio	Dollars
3 Overhead Bay Door & Gate Repairs, Installatio			D.H. Pace Company, Inc.	Prospective				No		4	196,970.00			485251		910.55 Overhead Door Installatio	Dollars
4 Overhead Bay Door & Gate Repairs, Installatio			Lenaige Group	Spend Authorized				No		2	150,611.50	150,611.50	Order/Remit	485254		910.55 Overhead Door Installatio	Dollars

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Award Solicitation: Overhead Bay Door & Gate Repairs, Installation, Replacement, Labor,& Maintenanc

Solicitation **ITB 17947-26,1**	Responses Received **4**	Invited Suppliers **12**
Procurement BU **COJ BU**	Active Responses **4**	Will Participate **2**
Close Date **6/30/2026 16:00**	Shortlisted Responses **4**	Responded **4**
Solicitation Currency **USD**		

Overview

	Baler & Compactor Hydraulic Service INC.	C&D Industrial Maintenance, LLC Response: 465208	D.H. Pace Company, Inc. Response: 465241	Lenape Group Response: 465203
Business Relationship	Spend Authorized	Spend Authorized	Prospective	Spend Authorized
Supplier Site		Order/Remit		Order/Remit
Supplier Contact	Kawasaki, Kenzo	Brown, Brian	Seymour, Mitch	Davis, Brian
Response Status	Active	Active	Active	Active
Shortlist Status	Included	Included	Included	Included
Response Amount	141,050.00	185,332.84	196,578.00	150,811.50
Total Award Amount				
Time of Response	6/30/2026 14:52	6/23/2026 18:42	6/30/2026 14:49	6/26/2026 15:43
Response Valid Until				
Reference Number				
Note to Buyer				
Attachments	Yes	No	No	No

Requirements

Requirement		Target Value	Baler & Compactor Hydraulic Service INC.	C&D Industrial Maintenance, LLC Response: 465208	D.H. Pace Company, Inc. Response: 465241	Lenape Group Response: 465203
1.	**Affirmation**					
1.	Type name, title and email of person submitting bid in the comments box.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
	Comments		KENZO KAWASAKI OWNER BCHYDRAULICSERVICE@GMAIL.COM	Brian Brown Vice President - National Sales Brian@cdindmaint.com	Ryan DiCocco Senior Vice President Ryan.DiCocco@dhpace.com	Brian Davis
2.	Type name of company in the comments box.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
	Comments		BALER & COMPACTOR HYDRAULIC SERVICE INC	C&D Industrial Maintenance LLC	D.H. Pace Company, Inc.	Vigneaux Corporation
3.	No Alterations: Bidder has not altered the original Solicitation Document in any way and further understands that any such alteration of the original solicitation document may result in rejection of the bid.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4.	Solicitation Silence: The Solicitation Silence policy is in effect for this solicitation and all communications related to this solicitation must be in writing to the designated procurement representative. Violations of the solicitation silence policy may result in the rejection/disqualification of the submission.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
5.	Legal authorization and solicitation specific minimum requirements: All bidders must be legally authorized to do business in Duval County and shall comply with all minimum requirements for this bid. Failure to submit evidence for meeting any of these requirements may be grounds for rejection. Vendor shall provide proof of applicable local business licenses and particulars such as specific licensure, experience on similar projects, years of expertise in the area etc.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
	Comments		We have been in business in Duval County since 2014.	LICENSE NUMBER: CGC1530505 is our Florida license number (GC). We have been in business since the end of 2018 providing self-performed service across 7 states. C&D is the CURRENT contract holder with the City of Jacksonville and Jacksonville Fire Rescue. We hold dozens of municipal contracts in Florida in addition to the countless commercial accounts. We have over 60 trucks on the road with 100 employees working to support our customers. All of our technicians are thoroughly trained in doors, gates, shutters and more. Many carry AAADM certifications for Automatic doors as well. On staff, we have techs certified to drop test fire rated doors as well to ensure compliance. C&D is a Florida based business with technicians living inand around the Jacksonville FL market.	License attached with submittal documents	
6.	Certification of No Conflict of Interest: Supplier certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Supplier's company. Supplier must complete and submit the attached Conflict of Interest Statement fully detailing any potential conflicts.		a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.	a. Contractor certifies that no official or employee of the City or independent agency requiring the goods or services described in the specifications has a material financial interest in the Contractor's company.
7.	Equal Business Opportunity Program: Pursuant to Part 6 of Chapter 126, Jacksonville Ordinance Code, the City of Jacksonville encourages the utilization and participation of Jacksonville Small and Emerging Businesses (JSEBs) in its contract awards based upon availability. It is the City's intent in adopting this program to reflect the philosophy with regards to enhancing participation of JSEBs in all areas of procurement.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
8.	Electronic Signature: I understand this acknowledgment serves as my electronic signature and has the same force and effect as my manual signature.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
2.	**Submittal Statement**					
1.	Submittal Statement Bidder certifies that this proposal is made in good faith, without collusion or connection withany other entity bidding on this work. Bidder has examined and read all Drawings, Specifications, General and Special Conditions,and other Contract Documents, and all Addenda thereto; and is acquainted with and fullyunderstands the extent and character of the work covered by this Proposal and the specifiedrequirements, for the proposed work. Bidder certifies that no officer or agent of the CITY will directly or indirectly benefit from this bid.Bidder states that this Proposal is made in conformity with the Contract Documents and agreesthat in case of any discrepancy or differences between its Proposal and the Contract Documents,the provisions of the latter shall prevail. Bidder certifies that it has carefully examined the foregoing Proposal after the same wascompleted and has verified every item placed thereon; and agrees to indemnify, defend and saveharmless the CITY against any cost, damage or expense which may be incurred or caused by anyerror in the Bidder's preparation of same. Bidder states that all applicable taxes are included in the unit prices or Lump Sum Bid andacknowledges this project is not exempt from the State or Local Sales or Use taxes, and paymentof such taxes is the responsibility of the Bidder. The undersigned Bidder agrees to keep its bid in effect for 120 calendar days after theBid Opening date to allow the CITY time to award the bid, should it be awarded, and timeto prepare and execute the contract (or issue the purchase order). This time period begins atthe time bids are opened and ends upon the issuance of Notice to Proceed (NTP) by the CITY.The bid prices shall remain in effect throughout the life of the Contract. Failure of the CITY toissue NTP within the specified time period shall allow Bidder to withdraw its Bid andterminate its contract without penalty or forfeiture of Bid Bond. Failure of the CITY to issueNTP within the specified time period shall not entitle Bidder to an adjustment of its Bid prices,unless mutually agreeable by the CITY. Bidder certifies, under penalty of perjury and contract rescission, that it has all required licenses toperform the work required to fulfill the terms of the contract resulting from a successful bid.Furthermore, the Bidder affirms that all subcontractors requiring to be licensed are listed in itsresponse and are properly licensed to perform work on their respective portions of this project.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
3.	**General Requirements**					
1.	**Scope of Services: The Office of Administrative Services, Fleet Management, is requesting bids proposals to provide a competitive source of service for repairs, installation, replacement, labor, and maintenance of industrial automatic gates, overhead bay doors, and operators to various public building locations within Duval County as outlined in the bid documents provided. See following Scope of Services for additional information:** • The contractor agrees to a one (1) hour verbal response to all calls and three (3) hours to arrive on the jobsite for services.• Repair costs will be charged per hour, with a minimum of one (1) hour, and a breakdown of every half-hour thereafter. Any return trip to complete the repair will be billed at half-hour rates. Hourly rates for regular time are from 0800H to 1700H, Monday through Friday. Overtime rates will be from 1701H to 0759H, Monday through Friday, weekends, and City Holidays. The contractor must submit invoices with the employee's time indicated. Hours are billed for time on site; travel and material pickup are overhead costs and are compensated for in the rate charged.• Work can proceed without approval of quotation up to $500. Any single repair that exceeds $500 requires prior written approval from an authorized Public Buildings Facility Manager.• The contractor will perform the repairs needed for the original service call. If it is found that additional service or repair is required for a particular job, approval from a Public Building Facility Manager must be obtained before work begins.• The City reserves the right to obtain additional quotations for any emergency or urgent repair work when the contractor's estimated cost exceeds the City's estimate for the work. • All parts and materials will be new.o Allowable markups for parts used on each job shall not exceed 20 percent over wholesale costs.o Allowable markups for subcontractors will not exceed 10 percent.o Periodic checks of wholesale costs may be made at any time during the contractual period.o The contractor must provide documentation as to wholesale costs when requested and as required. • Materials and equipment used are subject to review by a city representative, accompanied by an on-site signature acknowledgment. The contractor must justify any challenged quantities or charges on-site without expecting additional compensation.• Bidders are cautioned not to obliterate, erase, or strike over any printed material as set forth in this bid.• When quoting prices, whether unit or total, if a bidder has made an error and has corrected it, all corrections should be initialed by the person signing the bid cover sheet. **MINIMUM STAFF QUALIFICATIONS**:The contractor is responsible for ensuring that all personnel have sufficient knowledge and experience to perform the required duties. Contractor personnel who exhibit inadequate experience or an inability to perform their assigned duties shall be replaced and not allowed on the property. Failure by the contractor to furnish such labor shall be sufficient cause for cancellation of the contract.Some facilities have security requirements that may require a security background check and badging. Other sites may require workers to schedule the work and be escorted while on site. It is the contractor's responsibility to meet these requirements and provide staff who can meet the security requirements.Working Technical Foreman:• Five (5) years of experience in the installation and repair of industrial-grade roll-up doors and operators for a large organization with multiple locations.• Five (5) years of experience in the installation and repair of automated security gates with high-security band gate operators.• Competent in the installation and servicing of operators and control systems.Technician:• Two (2) years of experience in the installation and repair of industrial-grade roll-up doors and operators for a large organization with multiple locations.• Two (2) years of experience in the installation and repair of automated security gates with high-security band gate operators.• Provide at least two (2) professional references.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
2.	**Specifications: Provide all items or services as identified on each line or identified below in accordance with all other Terms and Conditions specified herein.**		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
3.	**Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejection. MINIMUM QUALIFICATIONS FOR SUBMISSION**:The bidder shall have the following minimum qualifications to be considered eligible to submit a bid:a. Five (5) years of experience in the installation and repair of industrial-grade roll-up doors and operators for a large organization with multiple locations.b. Five (5) years of experience in the installation and repair of automated security gates with high-security band gate operators.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4.	Even though a particular manufacture's name or brand is specified, bids will be considered on other brands or on the products of other manufacturers unless notified otherwise. On all such bids, Bidder must clearly indicate the product (brand and model number) on which it is bidding and will supply sufficient data in detail to enable an intelligent comparison to be made with the particular brand or manufacture specified. Are you bidding any alternates to the lines listed on this solicitation? If yes, indicate		a. No	a. No	a. No	a. No
5.	Buy American Preference: As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must select the Buy American Preference Compliance Certificate indicator and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled, or produced in the United States. Bidder is not required to submit for the Buy American Preference. Bidders may quote items that are less than 51% American made but will not be eligible for the preference. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics. Are you requesting the Buy American Preference?		a. Yes	a. Yes	b. No	a. Yes
6.	Federal Funding does not apply to this bid.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
4.	**Price Sheet**					
1.	**Price Sheet: Please download the attached spreadsheet to enter prices and upload back. Please do not make any changes to the item descriptions or quantities indicated. See the attachment for additional information. All unit prices shall include freight, delivery, and handling charges to the delivery locations as outlined in the bid documents.** **Price Sheet** 1. PROPOSAL a. A Bidder must provide a price on each item listed. b. Unless stated otherwise by the City, all bid prices should include the furnishing and delivery of materials. c. Bidder must insert extended prices obtained by multiplying the proposed quantities times the unit prices. In case of errors, unit prices will govern. The corrected extended prices and corrected Total Base Bid will be used to determine the lowest qualified Bid. d. The Total Base Bid plus selected Alternate(s), if any, will be used to determine the lowest bidder. If selected, Alternate(s) will be awarded in the order listed (i.e. – 1,2,3…). e. Bidder agrees to keep its bid in effect for 120 calendar days after the Bid Opening date to allow the CITY time to award the bid, should it be awarded, and time to prepare and execute the contract (or issue the purchase order). This time period begins at the time bids are opened and ends upon the issuance of Notice to Proceed (NTP) by the CITY. The bid prices shall remain in effect throughout the life of the Contract. Failure of the CITY to issue NTP within the specified time period shall allow Bidder to withdraw its Bid and terminate its contract without penalty or forfeiture of Bid Bond. Failure of the CITY to issue NTP within the specified time period shall not entitle Bidder to an adjustment of its Bid prices, unless mutually agreeable by the CITY. f. Bids in which the prices are obviously unbalanced are subject to rejection. The CITY shall not be liable to the CONTRACTOR for failure to reject or notify the Bidder of any unbalanced bid. 2. CONDITIONS IN BIDDER'S PROPOSAL a. The Bidder shall not stipulate in its Bid Proposal, or append thereto, any conditions contrary to those contained in the Contract Documents. 3. TAXES a. Bidders shall include in their bid prices any sales taxes or use taxes which they are required by law to pay. Bidders are reminded, it is the CONTRACTOR'S responsibility to pay all Florida Sales Taxes that are required to be paid to the State under the subject contract. These taxes, by State law, are not to be set forth as a separate line item. Therefore, the CONTRACTOR shall devise his own method to insure recovery. Additional allowances will not be made for failure to include these required taxes in the proposal.		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
5.	**Response Attachments**					
1.	**Attach Overall Proposal Document Here, Use the following naming convention: Supplier_Name Overall Proposal Document. Include all response pages in a single ".PDF" format file.** If the proposer desires, the Company financial reports can be submitted in a separate .pdf file from the proposal file. However, the file name must include the word "Confidential". For Example: "XYZ Engineering – Confidential Financial Info.pdf".		a. Acknowledge	a. Acknowledge	a. Acknowledge	a. Acknowledge
	Attachments		Yes	Yes	Yes	Yes

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Award Solicitation: Overhead Bay Door & Gate Repairs, Installation, Replacement, Labor,& Maintenai

Solicitation **ITB 17947-26,1**	Responses Received **4**	Invited Suppliers **12**
Procurement BU **COJ BU**	Active Responses **4**	Will Participate **2**
Close Date **6/30/2026 16:00**	Shortlisted Responses **4**	Responded **4**
Solicitation Currency **USD**		

Lines

Number of Awarded Lines **0**
Number of Awarded Suppliers **0**
Total Award Amount

1 Overhead Bay Door & Gate Repairs, Installation, Replacement, Labor,& Maintenance

Line Type **Dollars**
Category Name **910.55 Overhead Door Installation, Mainten**
Start Price
Current Price
Estimated Total Amount
Award Amount
Savings
Savings

	Target Value	Baler & Compactor Hydraulic Service INC. Response: 465252	C&D Industrial Maintenance, LLC Response: 465208	D.H. Pace Company, Inc. Response: 465241	Lenape Group Response: 465203
Business Relationship		Spend Authorized	Spend Authorized	Prospective	Spend Authorized
Supplier Site			Order/Remit		Order/Remit
Response Status		Active	Active	Active	Active
Shortlist Status		Included	Included	Included	Included
Rank		1	3	4	2
Line Pricing					
Response Price		141,050.00	185,332.84	196,578.00	150,811.50
Unit Price Savings					
Unit Price Savings Percent					
Award Decision					
Award		No	No	No	No
Award Amount					
Note to Buyer		Due to discovering this bid last minute we are			
Attachments		Yes	No	No	No

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A NEW DAY.

City of Jacksonville, Florida

Donna Deegan, Mayor

Office of Administrative Services
Fleet Management Division
2581 Commonwealth Avenue
Jacksonville, Florida 32254
(904) 255.7499
jacksonville.gov

Date: 28 July 2026

To: Mr. Dustin Freeman, Chief of Procurement Division

Thru: Erik L. Preacher, Chief of Fleet Management Division

From: Angelita J. Antipolo-Johnson, MPA, Fleet Services Finance Manager

Re: Recommendation of Award for **ITB-17947-26, Overhead Bay Door & Gate Repairs, Installation, Replacement, Labor, and Maintenance**

The Fleet Management Division recommends rejecting the following bids for the reasons stated below:

- **Baler & Compactor Hydraulic Service LLC** – the bidder did not submit pricing for all required items under the **all-or-none** award provision.
- **C&D Industrial Maintenance, LLC** – The bid amount was higher than the recommended award.
- **D.H Pace Company Inc**.- The bid amount was higher than the recommended award.

The Fleet Management Division recommends awarding the contract to **Lenape Group** in the amount of **$150,000.00**.

The initial term of the contract will be one (1) year from the date of award with four (4) optional one (1) Year renewal periods. The total estimated expenditure is not to exceed **$150,000.00**.

Funding Source: **51101.114005.564290.000000.00000000.00000.000000** [Purchasing, Installation, Replacement]

51101.114006.546030.000000.00000000.00000.000000 [Repair and Maintenance]

Funding for FY 2026 and FY 2027 will be encumbered through purchase orders.

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P R O C U R E M E N T D I V I S I O N

A NEW DAY

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: August 4, 2026

Via Email: bchydraulicservice@gmail.com

Bidder's Name: Baler & Compactor Hydraulic Service INC. (DBA BC Hydraulics Service)

Address: 5050 Stepp Avenue, JACKSONVILLE, FL 32216

Contact Name: Kenzo Kawasaki

Bid No: ITB-17947-26

Title: Overhead Bay Door & Gate Repairs, Installation, Replacement, Labor,& Maintenance

Date Opened: June 30**,** 2026

REASON FOR RECOMMENDED BID REJECTION: Using Agency recommends bid **rejection** for the following reasons:

- **The bidder did not submit pricing for all required items under the all-or-none award provision - Baler & Compactor Hydraulic Service INC. (DBA BC Hydraulics Service)**

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for **Thursday, August 13, 2026 at 1:00 p.m.**

Purchasing Analyst's Signature: Ruth Keith

Ruth Keith, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

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From: Keith, Ruth - ASPS
Sent: Tuesday, August 4, 2026 12:41 PM
To: 'bchydraulicservice@gmail.com'
Subject: ITB-17947-26 Overhead Bay Door & Gate Repairs, Installation, Replacement, Labor,& Maintenance - Baler & Compactor Hydraulic Service INC
Attachments: ITB-17947-26 - Bid Rejection - Overhead Bay Door & Gate Repairs, Installation, Replacement, Labor,& Maintenance - Baler LLC.pdf

Kenzo Kawasaki,

Please see attached notification of recommended bid rejection for ITB-17947-26.

Kind regards,

Ruth Keith
Purchasing Analyst
Procurement Division
Office of Administrative Services
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904-255-8824
Email: rkeith1@coj.net

A NEW DAY.

?Please note that under Florida's very broad public records law, email communications to
and from City officials are subject to public disclosure.?