SINGLE SOURCE AWARD **BID # SS-0598-17**

Subject: Fitness Equipment

Department: Parks & Recreation

Description of Purchase: Recommend approval of single source award to Metalco Active USA, Inc. for the purchase of My Equilibria Fitness Equipment and accessories in the total not to exceed amount of $76,399.00.

Funding for this award will be encumbered by account RPCP324F5720-06505-PR0597-01 to be executed by Purchase Order.

Single Source Award To: Metalco Active USA, Inc.

Price Justification: See attached

Total Award: $76,399.00 **Requisition** N/A

Attachments: Single Source Request; Vendor Letter; Vendor's Quote

Certification as to Sole Source: Daryl Joseph, Director, Parks, Recreation and Community Services

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Steven Burakowski

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 4/2017

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Parks, Recreation and Community Services Department

FUNDING SOURCE: RPCP324F5720 06505 PR0597 01

BRIEF DESCRIPTION OF GOODS/SERVICES:
My Equilibria Fitness Equipment: Luxury 6-Leaf unparalleled Tree and equipment accessories.

AMOUNT OF PROJECT (attach quote): $76,399.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED(ATTACH QUOTE/PROPOSAL):
My Equilibria Fitness Equipment: Luxury 6-Leaf unparalleled Tree –included one (1) pull-up bar, one (1) set of rings, One (1) set of parallel bars and four (4) elevated hooks. Equipment accessories: three (3) benches, two (2) pistons, set Of parallettes, two (2) ground hooks, one (1) set of elevated push-up handles and two (2) box jumps.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:
This piece of equipment is a sculpture with integrated fitness equipment. The sculptural components of the 6-leaf tree, Connected equipment and sit up benches are not available from any other supplier. Artwork needs to be a single Source purchase.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:
I have researched manufacturers of fitness equipment, this is the only supplier of art based fitness equipment. I have Discussed this purchase with procurement.

Submitted by: Jill Enz — Parks Development & Natural Resources manager
(Name) (Title)

Date: August 8, 2017

Requesting Agency's Director's Signature:

Procurement Division March, 2017

Vendor ID 000 17819

my equilibria
The Fitness Park

Castelminio di Resana (TV) Italy
14 August 2017

To: City of Jacksonville, Florida USA

SOLE SOURCE LETTER

To Whom It May Concern:

Metalco Active SRL is the sole source provider of the MyEquilibria, MyBeast, and MyIsle outdoor fitness equipment. Metalco Active USA Inc, based in Miami Beach, Florida, is our direct subsidiary acting as representatives on our behalf. They provide sales support and other services to clients.

Should you need anything further, please contact the following local representative:
Raquel Rodriguez
+1 (305) 902-7259
raquelita.a.rodriguez@gmail.com

or contact the company's main office at the address and number below.

Yours Sincerely and Signed on behalf of Metalco Active SRL:

Name: Gian Luca Innocenzi
Position: CEO
Date: 14 August 2017

METALCO ACTIVE SRL
C.F. e P.IVA 09176320969
N. R.E.A. MI-2073901

Sede Legale:
via Madonnina 5
20121 Milano Italy

Sede Operativa:
via della Fornace, 44
31023 Castelminio di Resana (TV) Italy

T. + 39 0423 7863
myequilibria.com
info@myequilibria.com

Parks, Recreation and Community Services
Purchasing Request Form
FY 16/17

	*New Blanket Order Request		*On Line Order Request
x	*New Purchase Order Request		*Field Order Request
	*Change Order Request		*Emergency Order Request
	*Check Request		PO

*Requires Division Chief's Approval

	Partial Payment on a BO	BO #	
	Close a PO/BO	PO/BO #	

Date: 5/4/17

Vendor: _____ Index Code # : RPCP363F5720

Address: _____ Sub-Object # : 06505

City/State/Zip: _____ Project/Grant # PR0597-01

Federal ID # _____ Phone # : _____

Vendor Quote attached Yes

Description of Item / Or Invoice #	QTY	UNIT	UNIT $	AMOUNT
My Equilibria Luxury 6 Leaf Unparralleled Tree with: 1 Pull Up Bar, 1 Ring Set, 1 Set Parallel Bars, 4 Elevated Hooks; White Color	1	each	$ 56,507.00	$ 56,507.00
My Equilibria Accessories: 3 Sit Up Benches, 2 Pistons, 1 Twisting Stability Board, 1 Set Parallettes, 2 Ground Hoods, 1 Set Elevated Push Up Handles, 2 Box Jumps	1	each	$ 11,232.00	$ 11,232.00
Shipping	1	each	$ 8,600.00	$ 8,600.00
Northbank Riverwalk, 201 East Coastline Drive, Jacksonville, FL 32202				
Estimated Project Cost	1 Job			$ 76,339.00
Ship to:N/A				

Requested By: Jill Enz

Requested For: Northbank Riverwalk
My Equilibria Exercise Tree

Approved: _____
Daryl Joseph, Director

Date: 5-17-17

CUSTOM LEOPARD TREE LUXURY (6 LEAVES)

14 positions installed in-ground

DESCRIPTION

Tree 6 leaves with:
- Pull-Up Bar
- Parallel Bars
- Rings
- 4 Elevated Hooks

Price $56,507

Separate Stations:
- 1 Battle Rope
- 3 Benches (Level / Incline / Decline)
- 2 Box Jumps (High / Low)
- 2 Ground Hooks
- 1 Set Parallettes
- 2 Pistons (High / Low)
- 1 Set Fixed Incline Push-Up Handles
- 1 Twisting Stability Board

Price $11,232

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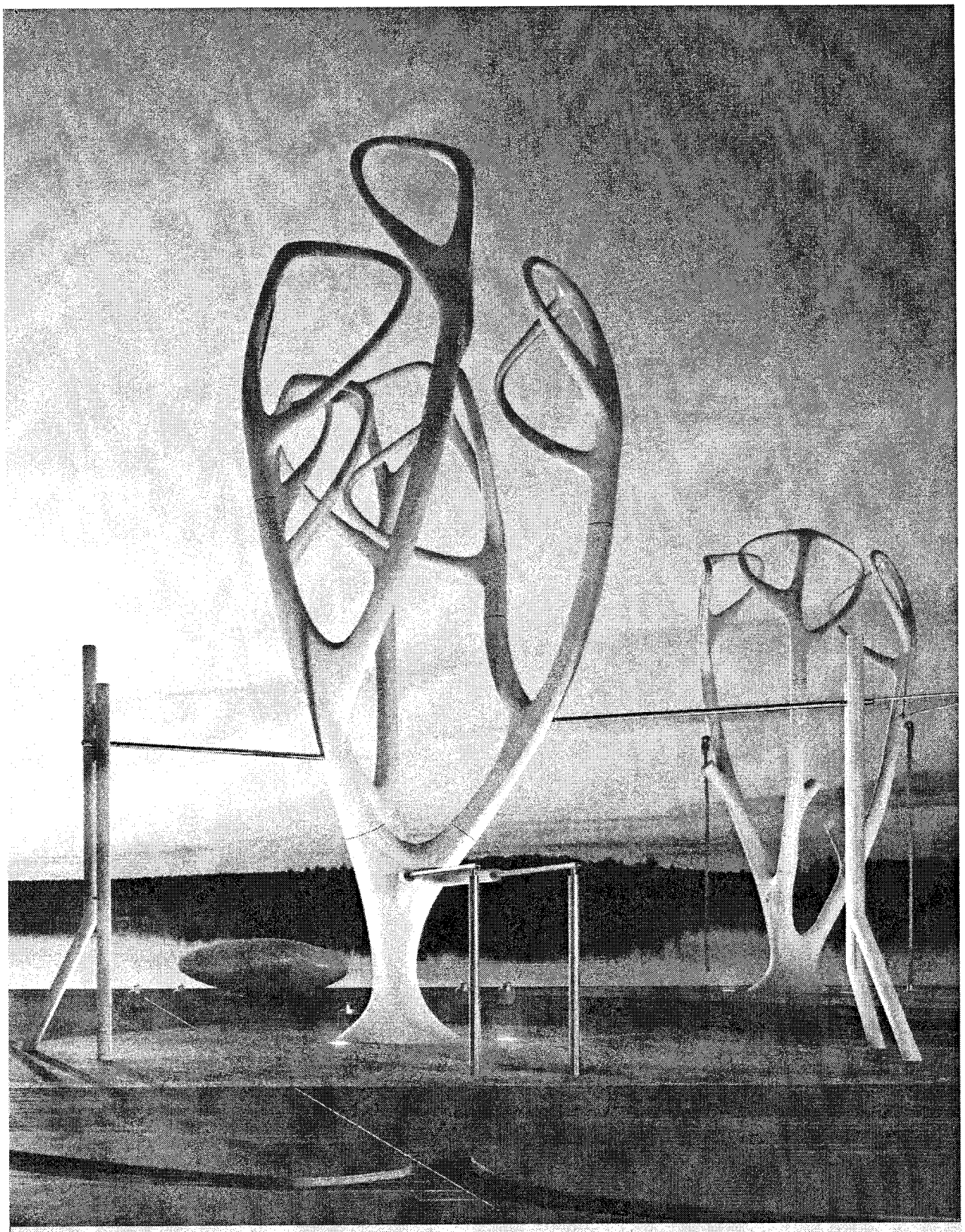
Compact Tree Luxury 6 Leaves **Price $67,739**

Price shown is exclusively the product price.
Other costs not included and not eligible for discounts are:
Packaging estimated to be $1,100 ;
Shipping & Transportation, Insurance, Customs, and Delivery estimated to be between $11,000-14,000 ;
Installation estimated to be between $6,000-12,000.
These are general estimates based on experience. Shipping & customs quotes can be furnished when address and further details are provided.
Total prices estimated to be between $85,839 - $94,839



City of Jacksonville

Custom Leopard Tree

QWS3270X 8/16/2017 10:56 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 08/16/2017
LINK TO: ACCOUNT SUMMARY INQUIRY 10:56 AM

FISCAL MO/YEAR : 11 2017 CURRENCY CODE :
INDEX CODE : RPCP324F5720 PARKS/REC/ENTER CAPITAL PROJECTS (F5720)
SUBOBJECT : 06505 OTHER CONSTRUCTION COSTS
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	AUG 2017	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	326,189.59	3,102,365.59
EXPENDITURES	.00	1,069,850.61	1,346,026.61
ENCUMBRANCES	6,483.09	-1,029,661.08	65,223.99
PRE-ENCUMBRANCES	14,932.50	14,932.50	14,932.50
REMAINING BALANCE	-21,415.59	271,067.56	1,676,182.49

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND