SUBJECT: RADIO 911 DISPATCH CENTER CONSOLE DESKTOP COMPUTERS

BID #: XF-0310-18 **OPEN DATE: 2017-11-15**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE- TIME PURCHASE

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 7 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Subject bid was awarded on 12/7/17 to Equitrade Corporation in the amount of $87,507.00.

Recommend approval to rescind the award to Equitrade Corporation due to computer model specified in bid being discontinued by the manufacturer. The Information Technologies Division will revise the specifications and rebid at a later date.

Attachments: Recommendation Memo, Vendor Emails, Bid Tabulation Sheets, Rescission Letter, Previous Award

ANALYST: _____
CHELSEY FLEMING

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies / CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

CITY OF JACKSONVILLE

03/08/18 14:52:28
Procurement Division

March 8, 2018

TO: Greg Pease, Chief of Procurement Division

3/8/18 **THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager Thomas Ossi

RE: **XF-0310-18 Radio 911 Dispatch Center Console Desktop Computers**
RESCIND Award to Equitrade Corporation for Non-Fulfillment

Information Technologies Division submitted an RFP to Procurement Division for solicitation of Radio 911 Dispatch Center Console Desktop Computers Bid # XF-0310-18.

Procurement Division received seven (7) vendor responses, one of which was rejected due to non-compliance with the bid terms, and zero (0) no bids which opened on November 16, 2017. Procurement Division forwarded the bid tabulation sheet and the bid responses for review.

As indicated and recorded on the bid tabulation sheet ITD Management had recommended awarding the bid to Equitrade Corporation as the second lowest responsive, responsible bidder in the amount of $87,507.00. The lowest bidder, Office Management Systems, Inc. DBA Logista was rejected because the Lenovo part number on the bid submission did not comply with the Lenovo part number as specified in the bid.

On February 16, 2018, Equitrade Corporation confirmed via email that they will not be able to fulfill the bid purchase. While waiting on the next lowest bidder to confirm product availability for acceptance of the award, Lenovo has confirmed that the computer model referenced in the bid specification is no longer available for purchase.
ITD management recommends rejecting all bids due to product unavailability and re-submitting a new RFP.

VENDOR	TOTAL AWARD AMOUNT
OFFICE MANAGEMENT SYSTEMS, INC. DBA LOGISTA	$87,381.00
EQUITRADE CORPORATION	$87,507.00
JPT-TECH	$97,958.70
CDW GOVERNMENT, LLC.	$101,516.31
LEEPOPO CORPORATION, INC.	$109,465.02
TILES IN STYLE, LLC. DBA TAZA SUPPLIES, LLC	$270,786.60
NEOBITS	Rejected

Funding source will be Index Code: AFIT537 Sub Object: 06427.

Thank you for considering this request.

Cc: Robert Gray, Technology Infrastructure Manager
Marolyn Curtis, Desktop Services Manager

Attachments: Email communication from Equitrade Corporation

Ossi, Thomas

From: Curtis, Marolyn
Sent: Thursday, March 08, 2018 9:53 AM
To: Ossi, Thomas
Subject: FW: Fwd: RE: P410 Workstation
Attachments: XF-0310-18 Radio 911 Dispatch Console Desktop Computers-Rescind Award an....docx; RE: Fwd: RE: P410 Workstation

Tom,
Per Chelsey's email below, attached is the memo to rescind/rebid the RFP, as well as the email communication with Equitrade as supporting documentation.
Please let me know if anything else is needed.

Thanks much,

Marolyn Curtis
Desktop Services Manager
Information Technologies Division, **City of Jacksonville**
214 N. Hogan St. 9th Fl.| Jacksonville, FL - 32202
Phone : 904-255-8102| Fax : 904-232-6932
Email : bernard@coj.net
*Please note that under Florida's broad public records law, email communications to and from city officials are subject to public disclosure

From: Fleming, Chelsey
Sent: Thursday, March 8, 2018 8:46 AM
To: Curtis, Marolyn <BERNARD@coj.net>; Ossi, Thomas <TOssi@coj.net>
Subject: RE: Fwd: RE: P410 Workstation

Thank you Marolyn. I will need a new memo requesting to rescind the award.

Chelsey Fleming
Purchasing Analyst
Procurement Division
City of Jacksonville
cfleming@coj.net
Direct 904.255.8826

CITY OF JACKSONVILLE

From: Curtis, Marolyn
Sent: Wednesday, March 07, 2018 3:54 PM
To: Ossi, Thomas; Fleming, Chelsey
Subject: FW: Fwd: RE: P410 Workstation

Tom/Chelsey,

Based on the response provided below, I am recommending that the RFP be rescinded and a new RFP be submitted. I am working with CDWG and Lenovo to obtain a new quote for re-submitted the RFP. Please let me know if anything else is needed to proceed.
Thanks for all your help,

Marolyn Curtis
Desktop Services Manager
Information Technologies Division, **City of Jacksonville**
214 N. Hogan St. 9th Fl.| Jacksonville, FL - 32202
Phone : 904-255-8102| Fax : 904-232-6932
Email : bernard@coj.net
***Please note that under Florida's broad public records law, email communications to and from city officials are subject to public disclosure**

From: Curtis, Marolyn
Sent: Wednesday, March 7, 2018 3:52 PM
To: 'dtoure@equitradecorp.com' <dtoure@equitradecorp.com>; Fleming, Chelsey <CFleming@coj.net>; Ossi, Thomas <TOssi@coj.net>; King, Lisa <LisaK@coj.net>; Pearson, Daniel <Pearson@coj.net>; Gibson, Karen <KarenG@coj.net>
Cc: Allen Peterson- EQUITRADE Corp <apeterson@equitradecorp.com>; Ataylor@equitradecorp.com
Subject: RE: Fwd: RE: P410 Workstation

Good afternoon Mr. Toure,
We have reviewed the specifications for your proposed replacement, and discussed them with our Lenovo representative and have concluded that the configuration of the proposed replacement does not conform to the specifications outlined in the RFP. One of our biggest concern is this line item in the specifications:

Operating System : Windows 7 Professional 64 preinstalled
through downgrade rights in Windows 10 Pro for Workstation
Windows 10 Enterprise Install with End User Volume License

This statement seems to indicate that the computers will be shipped with Windows 7 Professional 64-bit, and the City of Jacksonville will be responsible for upgrading the computers to Windows 10 Enterprise post delivery.
Per Lenovo, Microsoft's Licensing Agreement prohibits the manufacturing of any computer with the Windows 7 operating system. Lenovo has also confirmed that they do not build any compuiters with Windows 10 Enterprise, but the initial SKU was created with the intention that the winning vendor will incorporate and install the Windows 10 Enterprise operating system prior to delivery.

Thank you,

Marolyn Curtis
Desktop Services Manager
Information Technologies Division, **City of Jacksonville**
214 N. Hogan St. 9th Fl.| Jacksonville, FL - 32202
Phone : 904-255-8102| Fax : 904-232-6932
Email : bernard@coj.net
***Please note that under Florida's broad public records law, email communications to and from city officials are subject to public disclosure**

From: dtoure@equitradecorp.com [mailto:dtoure@equitradecorp.com]
Sent: Wednesday, March 7, 2018 2:21 PM
To: Fleming, Chelsey <CFleming@coj.net>; Ossi, Thomas <TOssi@coj.net>; Curtis, Marolyn <BERNARD@coj.net>; King, Lisa <LisaK@coj.net>; Pearson, Daniel <Pearson@coj.net>; Gibson, Karen <KarenG@coj.net>
Cc: Allen Peterson- EQUITRADE Corp <apeterson@equitradecorp.com>; Ataylor@equitradecorp.com
Subject: Re: Fwd: RE: P410 Workstation

Dear Chelsey/Team:

Please note the typo in our email below.
The substitution is at No additional cost to the City.

Please advise on path forward so that we can execute accordingly.

Regards,

Djibril Toure
EQUITRADE Corp
4600 Touchton Rd E
Suite 150
Jacksonville FL 32246
P: 855 276 5565

On Tue, Mar 6, 2018 at 12:26 PM -0500, <dtoure@equitradecorp.com> wrote:

Team,
As a follow up on yesterday's communication related to the sudden EOL status for the original units, please find attached proposed substitute for the discontinued P410 Workstation.

Kindly review and confirm with Motorola the configuration as attached conforms to the requirements for the COJ Radio dispatch center.

And upon your approval, we will proceed with fulfilling the order with the new units at cost to the City and no change in the current terms for the end user.

Kind regards,

Djibril Toure
EQUITRADE Corp
4600 Touchton Rd E
Suite 150
Jacksonville FL 32246
P: 855 276 5565

From: dtoure@equitradecorp.com
Sent: Monday, March 5, 2:36 PM
Subject: Fwd: RE: P410 Workstation
To: Fleming, Chelsey, Ossi, Thomas, Curtis, Marolyn, Lisa King, Pearson, Daniel, kareng@coj.net
Cc: Allen Peterson- EQUITRADE Corp

Team,
Good afternoon.

As referenced in the email thread below, two days after we received the go ahead from Chelsey, the P410 Workstation was placed in EOL status and discontinued by LENOVO.

According to our distribution Sales rep, the manufacturer came to that decision due to some missing parts they were no longer able to source.

We are still working to gather details and our path forward, however the only news we can confirm at this stage is that the product was discontinued completely and pulled from the market as you will notice on the Lenovo site as well.

We are still looking to identify the suitable alternative.

Please also feel free to advise based on a internal requirements and process from the COJ standpoint.

We will keep you informed of what we find out, and please also keep us posted as to the recommendation at this stage.

Warmest regards,

Djibril Toure
EQUITRADE Corp
4600 Touchton Rd E
Suite 150
Jacksonville FL 32246
P: 855 276 5565

---------- Forwarded message ----------
From: <dtoure@equitradecorp.com>
Date: Mon, Mar 5, 2018 at 11:23 AM -0500
Subject: RE: P410 Workstation
To: "Murillo, Karen" <karen.murillo@lenovopartnersupport.com>
Cc: "Allen Peterson- EQUITRADE Corp" <apeterson@equitradecorp.com>

Karen,
Kind follow up with the below.
We are looking to communicate to end user by mid day today in order to provide time for the City to work on contingency.

Thank you and regards,

Djibril Toure
EQUITRADE Corp
4600 Touchton Rd E
Suite 150
Jacksonville FL 32246
P: 855 276 5565

On Thu, Mar 1, 2018 at 5:33 PM -0500, <dtoure@equitradecorp.com> wrote:

> Karen,
> Thank you for the confirm.
> Can we get an official note with Lenovo letterhead stating the same. We have need to discuss with eu.
>
> Thank you
>
> Djibril Toure
> EQUITRADE Corp
> 4600 Touchton Rd E
> Suite 150
> Jacksonville FL 32246
> P: 855 276 5565
>
> On Thu, Mar 1, 2018 at 5:28 PM -0500, "Murillo, Karen" <Karen.Murillo@lenovopartnersupport.com> wrote:

Hi Djibril,

Just confirmed with my engineer that is EOL the new model is P510 aside from the residual stock of some distis.

Regards,

Karen Murillo R.
Sr. Channel Account Manager
E: karen.murillo@lenovopartnersupport.com
T: 1-800-688-9116 ext: (81044)

DIFFERENT IS BETTER

From: dtoure@equitradecorp.com [mailto:dtoure@equitradecorp.com]
Sent: Thursday, March 01, 2018 11:21 AM
To: Murillo, Karen <Karen.Murillo@lenovopartnersupport.com>
Cc: Allen Peterson- EQUITRADE Corp <apeterson@equitradecorp.com>
Subject: P410 Workstation

Karen,
Good afternoon and hope all is well.
Dan just informed me this morning that the workstation P410 is out of stock and no longer available from Lenovo?
Can you please confirm so I can discuss contingency with end user?
Thank you and regards,
Djibril Toure
EQUITRADE Corp
4600 Touchton Rd E
Suite 150
Jacksonville FL 32246
P: 855 276 5565

BID TABULATION SHEET

Title: RADIO 911 DISPATCH CENTER CONSOLE DESKTOP COMPUTERS
Bid # XF-0310-18
Bid Date: 11/15/17
Buyer: CHELSEY FLEMING
No. Invited: 6 No. Received: 7 No Bids: 0
Recorded By: Gail Sampson 11/15/2017 Date

ITEM #	DESCRIPTION	QTY	NEOBITS UNIT COST	NEOBITS EXTENDED TOTAL	LEEPOPO CORPORATION, INC. UNIT COST	LEEPOPO CORPORATION, INC. EXTENDED TOTAL	CDW GOVERNMENT, LLC. UNIT COST	CDW GOVERNMENT, LLC. EXTENDED TOTAL	EQUITRADE CORPORATION UNIT COST	EQUITRADE CORPORATION EXTENDED TOTAL
1	DESKTOP PC	63			$1,737.54	$109,465.02	$1,611.37	$101,516.31	$1,389.00	$87,507.00
		TOTAL:			$109,465.02		$101,516.31		$87,507.00	
		TERMS:	NET 45		Not Stated		Not Stated		Not Stated	
		DELIVERY:	30 BUSINESS DAYS		30 BUSINESS DAYS		2-10 BUSINESS DAYS		45 BUSINESS DAYS	
		MANUFACTURER/MODEL#:	T3620-CTO		LENOVO 30B3004PUS		LENOVO TS P410 E5-1603V4 W10 MC00008440		LENOVO THINKSTATION P410	
		CONFLICT OF INTEREST:	YES		YES		NOT SIGNED		YES	
		ADDENDUMS 2	YES		ADDENDUM 2 ONLY		YES		YES	
		NOTES:	VENDOR IS REJECTED FOR ADDING ADDITIONAL LINE COSTS TO THE BID PROPOSAL FORM							

BID TABULATION SHEET

Title: RADIO 911 DISPATCH CENTER CONSOLE DESKTOP COMPUTERS
Bid # XF-0310-18
Bid Date: 11/15/17
Buyer: CHELSEY FLEMING
No. Invited: 6 No. Received: 7 No Bids: 0
Recorded By: Gail Sampson 11/15/2017 Date

ITEM #	DESCRIPTION	QTY	OFFICE MANAGEMENT SYSTEMS, INC. DBA LOGISTA		TILES IN STYLE, LLC. DBA TAZA SUPPLIES, LLC.		JPT-TECH			
			UNIT COST	EXTENDED TOTAL	UNIT COST	EXTENDED TOTAL	UNIT COST	EXTENDED TOTAL	UNIT COST	EXTENDED TOTAL
1	DESKTOP PC	63	$1,387.00	$87,381.00	$4,298.20	$270,786.60	$1,554.90	$97,958.70		
		TOTAL:	$87,381.00		$270,786.60		$97,958.70			
		TERMS:	NET 30		NET 30		NET 30			
		DELIVERY:	30 BUSINESS DAYS		60 BUSINESS DAYS		10 BUSINESS DAYS			
		MANUFACTURER/MODEL#:	LENOVO 30B2S1T200		LENOVO P410 30B30062US		LENOVO P410 THINK STATION 30B2S15D00			
		CONFLICT OF INTEREST:	YES		YES		YES			
		ADDENDUMS 2	YES		YES		YES			
		NOTES:	VENDOR IS REJECTED FOR SUBMITTING PRICING ON A DIFFERENT PART NUMBER THAN SPECIFIED IN THE BID		Difference in total pricing due to adjustment by Unit Pricing. "In case of error in extension of prices in the bid, the unit price will govern."					

ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

March 9, 2018

4600 Touchton Rd., Ste 1500
Jacksonville, FL 32246

NOTIFICATION OF FORMAL BID RESCISSION

BIDDERS' NAME: EQUITRADE Corp.

CONTACT NAME: Djibril Toure

BID NUMBER: XF-0310-18

NAME OF BID: Radio 911 Dispatch Center Console Desktop Computers

DATE OPENED: November 15, 2017

REASON FOR RESCISSION:

Due to manufacturer discontinuing specified model. The Information Technologies Division will revise the specifications and rebid at a later date.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, AT CFLEMING@COJ.NET.

ANALYST'S SIGNATURE: _____

CHELSEY FLEMING

Fleming, Chelsey

From: Fleming, Chelsey
Sent: Friday, March 09, 2018 11:51 AM
To: 'Djibril Toure - EQUITRADE Corp'
Subject: XF-0310-18 Radio 911 Dispatch Center Console Desktop Computers - Rescission Notification
Attachments: Equitrade Recission Notification.pdf

Please see the attached award rescission notification for subject bid.

Chelsey Fleming
Purchasing Analyst
Procurement Division
City of Jacksonville
cfleming@coj.net
Direct 904.255.8826

CITY OF JACKSONVILLE

SUBJECT: RADIO 911 DISPATCH CENTER CONSOLE DESKTOP COMPUTERS

BID #: XF-0310-18 **OPEN DATE: 2017-11-15**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE- TIME PURCHASE

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 7 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject NEOBITS for adding an additional item to the bid proposal form for shipping costs.

Recommend approval to reject Office Management Systems, Inc., dba Logista for submitting a part number not in compliance with the specifications listed.

Accordingly, recommend approval of award to the lowest responsive, responsible bidder, Equitrade Corporation, for the purchase of dispatch center console desktop computers for the Information Technologies Division. This is a one-time purchase. Total not-to-exceed award amount of $87,507.00.

Funding for this award to be encumbered by accounts AFIT537-06427, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications, Rejection Letters

ANALYST: for CHELSEY FLEMING **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies / CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 12/07/17

OTHER:

ACTION OF AWARDING AUTHORITY DATE 12/07/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05