SUBJECT: 911 PUBLIC SAFETY DISPATCH CONSOLE SYSTEMS

BID #: ESC-0410-21 **OPEN DATE: 2021-08-04**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: SERVICE CONTRACT - One (1) Year from date of award

AGENCY: FIRE/RESCUE

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 15 **NUMBER RECEIVED:** 4 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Evaluation was completed for the four (4) bids received for the 911 Public Safety Dispatch Console Systems. Scoring and ranking of bidders are as follows:

Xybix Systems, Inc.	92.50	1
Watson Consoles	83.50	2

Recommendation of approval to reject the bid from Evans Incorporated, for failure to acknowledge the issued addendums and Russ Bassett, for not receiving a minimum score of 75 per the evaluation criteria.

Recommend approval of award to the highest scoring bidder, Xybix Systems, Inc. for the 911 Public Safety Dispatch Console Systems. Period of service will be for one (1) year from date of executed contract. Total estimated expenditure not to exceed amount is $825,974.18.

JFRD Site: - $263,438.94 plus $12,171.76 for Optional Personal Storage
JSO Site: - $533,332.36 plus $17,031.12 for Optional Personal Storage

Funding for this award to be encumbered by account: 32111.127001.565051.001362.00000000.00000.0000000 – to be processed by formal contract through Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Evaluation Criteria, Specification, Bid Tabulation, Evaluation Scoring Matrix, Rejection Letters

ANALYST: _____
OLIVE WALLACE-COHEN

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Powers, Director/Fire Chief

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

August 27, 2021

TO: Gregory Pease, Chief of Procurement

FROM: Keith Powers, Director/Fire Chief

RE: RFP for 911 PUBLIC SAFETY DISPATCH CONSOLE SYSTEMS

Responses to subject RFP have been scored and ranked accordingly:

Watson Furniture Group, Inc.	83.5
Xybix Systems, Inc.	92.5

The Jacksonville Fire & Rescue Department respectfully requests to reject the responses received by Evans Consoles for failure to acknowledge the issued addendums, and Russ Bassett Corporation for not receiving a minimum score of 75 per the evaluating criteria. Recommend awarding PO for 911 PUBLIC SAFETY DISPATCH CONSOLE SYSTEMS to the highest-ranking firm Xybix Systems, Inc. in the amounts as follows:

JFRD Site: Xybix Systems, Inc. $263,438.94 plus $12,171.76 for Optional Personal Storage
Listed as attached to this memo

JSO Site: Xybix Systems, Inc. $533,332.36 plus $17,031.12 for Optional Personal Storage
Listed as attached to this memo

Maximum indebtedness not-to-exceed will be $825,974.18

Funding Source: 32111.127001.565051.001362.000000.00.00000.0000000

If you have any questions, please contact Dan Pearson at (904) 255-3272.

KP/cal/dp

911 PUBLIC SAFETY DISPATCH CONSOLE SYSTEMS

ESC-0410-21

Total Points (100)	35 Points	15 Points	30 Points	20 Points	OVERALL	Rank
Vendors	Overall Cost	Corporate Stability/Past Performance	General Requirements	Warranty	100 Points Max	
COMBINED SCORES						
RUSS BASSETT						
Kimberly Moreland	30.00	12.00	30.00	18.00	90.00	
Phyllis Leonard	5.00	11.00	23.00	12.00	51.00	
Average	17.50	11.50	26.50	15.00	**70.50**	
XYBIX						
Kimberly Moreland	35.00	12.00	30.00	20.00	97.00	
Phyllis Leonard	32.00	13.00	23.00	20.00	88.00	
Average	33.50	12.50	26.50	20.00	**92.50**	1
WATSON						
Kimberly Moreland	35.00	15.00	20.00	20.00	90.00	
Phyllis Leonard	23.00	15.00	23.00	16.00	77.00	
Average	29.00	15.00	21.50	18.00	**83.50**	2

SUPPLIER	AVERAGE SCORE	RANKING
XYBIX	92.5	1
WATSON	83.5	2

ATTACHMENT B
EVALUATION MATRIX

The evaluations will be based upon the following criteria, and Contractors are requested to provide, as a minimum, the information listed under each criterion. **Failure to provide adequate information on any criterion will result in lower scores and could result in rejection of the proposal as non-responsive.** Contractors are encouraged to arrange their responses in a format that will offer ready review and evaluation of each criterion. A proposal must receive at least a score of 75 out of 100 in order to be considered for award.

1. **OVERALL COST:** (Total of **35 Points**) all responses shall be rated from the overall cost of the accepted design, meeting the specified console requirements. Cost should include required manufacturing, parts, products, delivery, installation and warranty. Costs for optional features will be considered but are not rated as a common reference point.

2. **CORPORATE STABILITY/ PAST PERFORMANCE:** (Total of **15 Points**) Each firm will be evaluated in three (3) primary areas. Proposers will describe your firms' approach or plan for the specified work and demonstrate your firm's ability to each of the following three areas:

   a. Experience in providing 911/Dispatch Console furniture at facilities with more than ten (10) workstations operating in a 24/7 public safety environment. Each proposer should provide a reference list of five (5) contracts, both past and current, for the past two (2) years with 911/dispatch public safety agencies. One agency should be considered a major metropolitan agency outfitted with a minimum of 32 consoles in the configuration. The list should include an agency contact person, facility address and phone number.
   b. Ability to start-up and manage the proposed contract and begin manufacture, delivery, and installation upon issuance of a purchase order.
   c. Operating experience and reputation for providing quality in service and performance which shall be satisfactory to the Owner based on reference checks. **The Owner may deem contract defaults or contract cancellations with any governmental agency within the past three (3) years as unsatisfactory.**

3. **GENERAL REQUIREMENTS:** (Total of **30 Points**) Each firm will be evaluated on the below criteria.

   a. The functional and ergonomic design of each console.
   b. How the consoles are arranged in the Owner's available space.
   c. Proposed installation timeline. This should include number of days for project completion from issuance of a purchase order.
   d. Proposed training provided by the vendor

e. Criteria and requirements as stated in the RFP

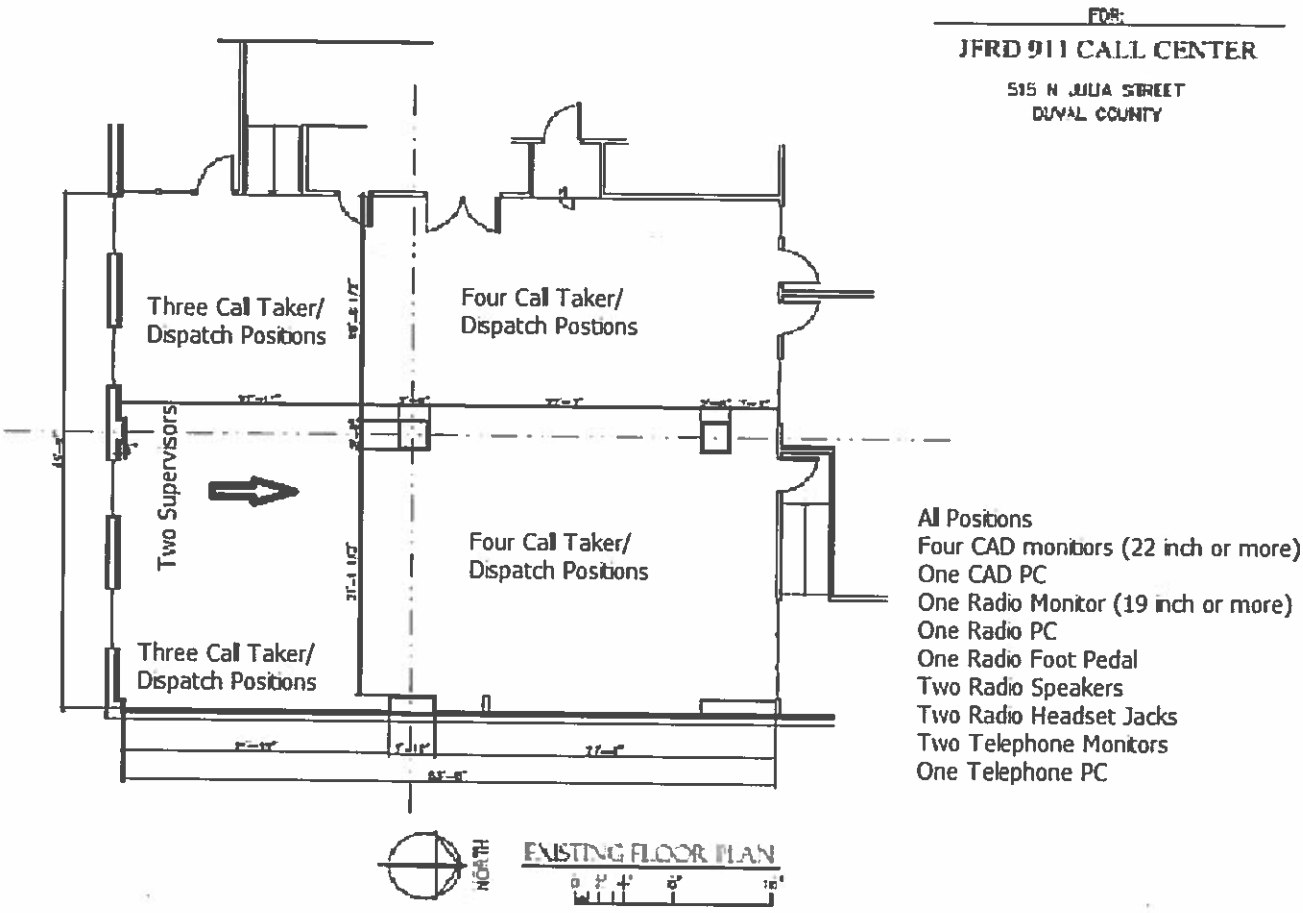
4. **WARRANTY:** (Total of **20 Points**) Each firm will be evaluated on the below criteria.
   a. In the area of quality materials
   b. Warranty of products and materials.
   c. Maintenance of products and materials
   d. Service of products and materials

The above criteria will be rated on a basis of 100 total points. Responses will be ranked according to the total point score, with the highest score ranked first. An evaluation committee composed of representatives from the Jacksonville Fire/Rescue Department, Jacksonville Sheriff's Office and the City of Jacksonville will score each response. Proposals should address the criteria in the order they are listed above.

Final award, if award is made, will be made to the Bidder who meets the above stated selection sequences and who, in the sole and exclusive judgment of the Owner, is best able to provide the product and services described for the operation of a new 911/Dispatch communications center.

Exhibit 1-A

JFRD Communications Center Floorplan:



All Positions
Four CAD monitors (22 inch or more)
One CAD PC
One Radio Monitor (19 inch or more)
One Radio PC
One Radio Foot Pedal
Two Radio Speakers
Two Radio Headset Jacks
Two Telephone Monitors
One Telephone PC

Exhibit 1-B

JFRD Communications Equipment Specifications (Equipment being provided by COJ)

JFRD Call Taker/ Dispatcher /Supervisor							
Component	PC/Model	Component Count	Monitor size	Monitor Count	Component Size	Electric	Data
911 Phone	Dell 5820	1	23.5 in	2		4	2
PAC UNIT	n/a	1			10" wide X 2" deep X 7.5" high	7	3
Speaker	Creative A50	1 set				1	1
Phone Jacks	headset Jack box	2			3.5" wide X 4.5" deep X 1.5" high		CISCO 1 port
Genovation	Control Pad CP24	1					
Texty	Dell Optiplex 9010 SFF	1	19 in	1		2	1
Mevo	Mitel 6873i SIP phone	1					1
Admin	Dell Rugged 14 or SFF	1	19 in	1		2	1
Total						16	10
Component	PC/Model	Component Count	Monitor Size	Monitor Count	Component Size	Electric	Data
CAD	Dell 5820	1	27 in	4		4	1
Radio	Lenovo Thinkstation P250c	1	19 and up	1	6.9 X 16.8 X 14.8"	2	1
Headset Jack		2					
Desk Mic	Motorola push to talk	1					1
Foot Pedal		1					
Speaker	Creative A60	1 set				1	
VPM		1				1	1
Speaker	Radio speakers	1 set				1	
Admin	Dell Rugged 14 or SFF	1	19 in	1		1	1
Desk Phone	CISCO IP 8851	1					1
Total						10	6

Exhibit 2-A

JSO Communications Center Floorplan:

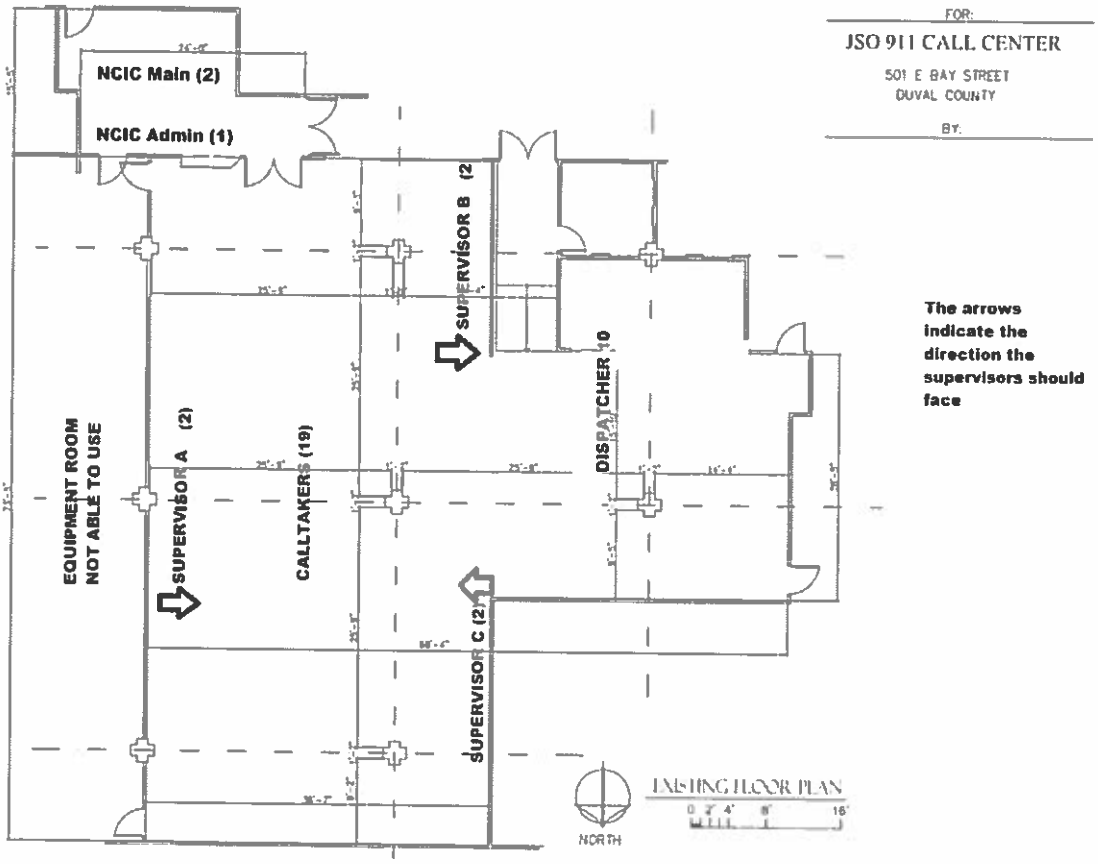


Exhibit 2-B

JSO Communications Equipment Specifications (Equipment being provided by COJ)

Component	PC/Model	Component Count	Component Size	Monitor Count	Monitor Size	Electric	DATA
911 Phone	Dell 5820	1		2	23.5 in	3	1
PAC UNIT	n/a	1	10" wide X 2" deep X 7.5" high				1
Speakers	Creative A50	1				1	
Phone Jacks	headset Jack box	2	3.5" wide X 4.5" deep X 1.5" high				
Genovation	Control Pad CP24	1					
Textv	Dell Optiplex 9010 SFF	1		1	19 in	2	1
Mevo	Mitel 6873i SIP phone	1					1
Admin	Dell Rugged 14 or SFF	1		1	24 in	2	1
Speakers	Admin Speakers	1				1	
CAD	Dell 5820	1		1	27 in	3	2
TOTAL COUNT		10		5		12	7

JSO Dispatcher

Component	PC/Model	Component Count	Component Size	Monitor Count	Monitor Size	Electric	DATA
CAD	Dell 5820	1		2	27 in	4	2
Radio	Lenovo Thinkstation P250c	1	6.9 X 16.8 X 14.8"	1	22in	2	1
Headset Jack		2					
Desk Mic	Motorola push to talk	1					
Foot Pedal		1					
Speakers	Creative A60	1				1	
VPM		1				1	1
Speakers	Radio speakers	1				1	
Admin	Dell Rugged 14 or SFF	1		1	24 in	2	1
Speakers	Admin Speakers	1				1	
Desk Phone	CISCO IP 8851	1					1
TOTAL COUNT		11		4		12	6

NCIC Position (Main)							
Component	PC/Model	Component Count	Component Size	Monitor Count	Monitor Size	Electric	DATA
CAD	Dell 5820	1		1	27 in	3	2
Radio	Lenovo Thinkstation P250c	1	6.9 X 16.8 X 14.8"	1	22in	2	1
Headset Jack		2					
Desk Mic	Motorola push to talk	1					
Foot Pedal		1					
Speakers	Creative A60	1				1	
VPM		1				1	1
Speakers	Radio Speakers	1				1	
Admin	SFF 5050	1		2	27 in	3	1
Speakers	Creative A60	1				1	
Desk Phone	CISCO IP 8851 w/ expansion module	1					1
TOTAL COUNT		11		4		12	6

NCIC Position (Admin)							
Component	PC/Model	Component Count	Component Size	Monitor Count	Monitor Size	Electric	DATA
CAD/ADMIN	SFF 5050	1		2	27 in	4	2
Speakers	Speakers	1				1	
Desk Phone	CISCO IP 8851 w/ expansion module	1					1
Desk Phone	CISCO IP	1					1
TOTAL COUNT		3		2		5	4

JSO Supervisor Group A and Group C							
Component	PC/Model	Component Count	Component Size	Monitor Count	Monitor Size	Electric	DATA
911 Phone	Dell 5820	1		2	23.5 in	3	1
PAC UNIT	n/a	1	10" wide X 2" deep X 7.5" high			1	1
Speaker	Creative A50	1				1	
Phone Jacks	headset Jack box	1	3.5" wide X 4.5" deep X 1.5" high				
Genovation	Control Pad CP24	1					
CAD	Dell 5820	1		1	27 in	3	2
Radio	Lenovo Thinkstation P250c	1	6.9 X 16.8 X 14.8"	1	22in	2	1

Headset Jack		2					
Desk Mic	Motorola push to talk	1					
Foot Pedal		1					
Speakers	Creative A60	1				1	
VPM	n/a	1				1	1
Speaker	Radio Speaker	1				1	
Admin	SFF 5050	1		1	27 in	2	1
Speaker	Admin Speakers	1				1	
Camera System	Monitor for Camera system	1	Unk size at group A			1	1
Printer	Network Desktop printer	1				1	1
Desk Phone	CISCO IP 8851	1					1
TOTAL COUNT		17		5		18	10

JSO Supervisor Group B w/ FIN

Component	PC/Model	Component Count	Component Size	Monitor Count	Monitor Size	Electric	DATA
911 Phone	Dell 5820	1		2	23.5 in	3	1
PAC UNIT	n/a	1	10" wide X 2" deep X 7.5" high				1
Speakers	Creative A50	1				1	
Phone Jacks	headset Jack box	1	3.5" wide X 4.5" deep X 1.5" high				
Genovation	Control Pad CP24	1					
CAD	Dell 5820	1		1	27 in	3	2
Radio	Lenovo Thinkstation P250c	1	6.9 X 16.8 X 14.8"	1	22in	2	1
Headset Jack		2					
Desk Mic	Motorola push to talk	1					
Foot Pedal		1					
Speakers	Creative A60	1				1	
VPM		1				1	1
Speakers	Radio Speakers	1				1	
Admin	SFF 5050	1		1	27 in	2	1
Speakers	Admin Speaker	1				1	
Desk Phone	CISCO IP 8851	1					1
FIN	HP Elitedesk 705 G2 SFF	1	13.3" wide X 15" deep X 3.9" H	1	19 in	2	1

Audio Module	Hardware under FIN Monitor	1	17" wide X 9.5" deep X 2" high			1	1
Printer	Desktop Network Printer	1				1	1
FIN Mic	boom mic	1					
FIN Speakers	FIN Speakers	1				1	
TOTAL COUNT		21		6		20	11
JSO Supervisor Group B w/ Mayo							
Component	PC/Model	Component Count	Component Size	Monitor Count	Monitor Size	Electric	DATA
911 Phone	Dell 5820	1		2	23.5 in	3	1
PAC UNIT	n/a	1	10" wide X 2" deep X 7.5" high				1
Speakers	Creative A50	1				1	
Phone Jacks	headset Jack box	1	3.5" wide X 4.5" deep X 1.5" high				
Genovation	Control Pad CP24	1					
CAD	Dell 5820	1		1	27 in	3	2
Radio	Lenovo Thinkstation P250c	1	6.9 X 16.8 X 14.8"	1	22in	2	1
Headset Jack		2					
Desk Mic	Motorola push to talk	1					
Foot Pedal		1					
Speakers	Creative A60	1				1	
VPM		1				1	1
Speakers	Radio Speakers	1				1	
Admin	SFF 5050	1		1	27 in	2	1
Speakers	Admin Speaker	1				1	
Desk Phone	CISCO IP 8851	1					1
Mayo System	Leonovo ThinkCentre M810Z AIO	1	21.1"W X 10" deep X 19.3" high	1	19 in	2	1
TOTAL COUNT		18		6		17	9

TITLE: 911 PUBLIC SAFETY DISPATCH CONSOLE SYSTEM BID NO.: ESC-0410-21 OPEN DATE: 08/04/21 ANALYST: Olive Wallace-Cohen No. Invited: (15) No. Received: (4) No Bids: (1) Recorded By: Melissa Pierce Announcer: Renata Barnett		XYBIX SYSTEMS, INC	EVANS CONSOLES, INC.	RUSS BASSETT CORP	WATSON FURNITURE GROUP, INC.	
MANDATORY PRE-BID - July 19, 2021 @ 10 am		Attended	Attended	Attended	Attended	
					Mercury Standaerd Console	Mercury Pro Console
JFRD Communications Center		$ 263,438.94	$ 440,121.88	$ 328,645.20	$ 207,230.50	$ 241,436.64
JFRD Communications Center - OPTIONAL		$ 28,363.00			$ 54,559.75	$ 48,048.56
JSO Communications Center		$ 533,332.36	$ 894,591.75	$ 689,033.00	$ 406,478.25	$ 481,039.12
JSO Communications Center - OPTIONAL		$ 49,397.00			$ 125,425.25	$ 110,204.81
TOTAL BASE BID		$ 796,771.30	$ 1,334,713.63	$ 1,017,678.20	$ 613,708.75	$ 722,475.76
TOTAL (OPTIONAL) BASE BID		$ 77,760.00			$ 179,985.00	$ 158,253.37
Overall Cost	35					
Corporate Stability/Past Performance	15					
General Requirements	30					
Warranty	20					
Total Points	100					
MINIMUM REQUIREMENTS		✓	✓	✓	✓	✓
CJIS SECURITY ADDENDUM		✓		✓	✓	✓
CONFLICT OF INTEREST		✓	✓	✓	✓	✓
INSURANCE AGENT ACKNOWLEDGMENT		✓	✓	✓	✓	✓
ADDENDUM (1,2,3,4,)		✓		✓	✓	✓

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: August 27, 2021

Via Email: kbrewer@EVANSonline.com

Bidder's Name: EVANS Incorporated

Address: 1577 Spring Hill Road - #110 Vienna, VA22182

Contact Name: Kent Brewer

Bid No: ESC-0410-21

Title: 911 PUBLIC SAFETY DISPATCH CONSOLE SYSTEMS

Date Opened: August 4, 2021

REASON FOR RECOMMENDED BID REJECTION: Failure to acknowledge issued addendums as required per bid specification.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, September 2, 2021 at 1:00 p.m.

Purchasing Analyst's Signature: O Wallace-Cohen

Olive Wallace-Cohen, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: August 27, 2021

Via Email: PFINK@RUSSBASSETT.COM

Bidder's Name: RUSS BASSETT

Address: 8189 Byron Road, Whittier, CA 90606

Contact Name: Peter Fink

Bid No: ESC-0410-21

Title: 911 PUBLIC SAFETY DISPATCH CONSOLE SYSTEMS

Date Opened: August 4, 2021

REASON FOR RECOMMENDED BID REJECTION: Russ Bassett did not receive the minimum score of 75 as required by the evaluation criteria.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

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Purchasing Analyst's Signature: _____

Olive Wallace-Cohen, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

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Bid No: ESC-0410-21

Title: 911 PUBLIC SAFETY DISPATCH CONSOLE SYSTEMS

Date Opened: August 4, 2021

REASON FOR RECOMMENDED BID REJECTION: Failure to acknowledge issued addendums as required per bid specification.

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