SUBJECT: RESOLUTION OF HEIR'S PROPERTY ISSUES

BID #: ESC-0348-23 **OPEN DATE:** 5/3/2023

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: EVALUATED BID – TWO (2) YEARS FROM DATE OF CONTRACT EXECUTION

AGENCY: HOUSING & COMMUNITY DEVELOPMENT DIVISION

BASIS OF AWARD: HIGHEST SCORE BASED ON EVALUATION CRITERIA

NUMBER OF BIDS INVITED: (6) **NUMBER RECEIVED:** (2) **OTHER:** (0)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
The Evaluation Committee has completed their review and requests approval of award to the highest-ranked firm, Jacksonville Area Legal Aid, Inc., as indicated below. The firms are listed in alphabetical order. The ranking of first and second designates the order of qualification.

Supplier	Total Points Average	Rank
Jacksonville Area Legal Aid, Inc.	96.67	1
Local Initiatives Support Corporation	85.00	2

Funding for this award will be encumbered from account 11701.174106.582001.010543.00000000.00000.0000000, executed by formal contract through the Office of General Counsel, and processed via Purchase Order(s).

ATTACHMENTS: Recommendation Memo, Evaluation Matrix, Responsiveness Review, Sections 1.3 and 2.6

ANALYST: _____
DAVID KLAGES

RESPECTFULLY SUBMITTED: _____
DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: TRAVIS JEFFREY, INTERIM CHIEF, HOUSING & COMMUNITY DEVELOPMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Neighborhoods Department
Neighborhood Property Administration
214 N. Hogan St. 7th FL
Jacksonville, FL 32202
(904) 255-8200

ONE CITY ONE JACKSONVILLE

MEMORANDUM

May 24, 2023

TO: Dustin Freeman, Chief of Procurement
Finance and Administration Department

FROM: Travis Jeffrey
Interim Chief, Housing & Community Development Division

SUBJECT: **Recommendation for ESC-0348-23 Foreclosure Intervention Program**

In accordance with Section 126.204(a)(1) of the Municipal Code, The Housing & Community Development Division (HCDD) was approved to utilize the Competitive Sealed Proposal Process. This process was used to formally solicit bids to acquire the services of Heirs Property Resolution Service Providers. The Procurement Division received two (2) proposals on May 3, 2023 which were evaluated by the Housing & Community Development Division.

The proposals were evaluated in accordance with the Heirs Property Resolution Request for Proposals (RFP) as documented on the attached scoring sheets. Based on the average score, the results of the evaluation are as follows:

Heirs Property Service Providers	Average Scores
Jacksonville Area Legal Aide	96.67
Local Initiative Support Corp.	85.00

In accordance with Section 2.6 of the RFP, The HCDD seeks to award a single contract. The Award is recommended as follows through funding:

Line Item/Account Titles	Fund	Center	Account	Project*	Activity	Interfund	Future
Florida Housing Finance Corp.	11701	174106	582001	010543	00000000	00000	0000000

Jacksonville Area Legal Aide - Recommend approval to award in the amount not to exceed $XXXXXXXXXX

Please do not hesitate to contact me at 255-8227 or TJeffrey@coj.net if you have any questions.

CC: David Klages, Purchase Analyst – Procurement Division

Evaluation Scoring Matrix

Title: Resolution of Heir's Property Issues
RFP No.: ESC-0348-23
Close Date: May 3, 2023
Analyst: David Klages
No.: Invited: (6) **Received:** (2) **Other:** (0)
Announcer: Ben Kemp
Recorded By: Melissa Pierce

Suppliers / Reviewers	Competence	Budget Breakdown Information	Financial Responsibility	Professional Accomplishments	Current Workload	Commitment to JSEB's	Total	Rank
Jacksonville Area Legal Aid, Inc. (JALA)								
Barbara Florio	35.00	20.00	15.00	15.00	10.00	5.00	100.00	1
Travis Jeffrey	35.00	20.00	15.00	15.00	10.00	5.00	100.00	
Robert Ownby	35.00	10.00	15.00	15.00	10.00	5.00	90.00	
Average	**35.00**	**16.67**	**15.00**	**15.00**	**10.00**	**5.00**	**96.67**	
Local Initiatives Support Corporation (LISC)								
Barbara Florio	35.00	15.00	10.00	10.00	5.00	5.00	80.00	2
Travis Jeffrey	35.00	15.00	15.00	10.00	10.00	5.00	90.00	
Robert Ownby	25.00	20.00	15.00	10.00	10.00	5.00	85.00	
Average	**31.67**	**16.67**	**13.33**	**10.00**	**8.33**	**5.00**	**85.00**	

RFP RESPONSIVENESS REVIEW

Title: Resolution of Heir's Property Issues **RFP No.:** ESC-0348-23 **Close Date:** May 3, 2023 **Analyst:** David Klages **No.: Invited:** (6) **No. Received:** (2) **Other:** (0) **Announcer:** Ben Kemp **Recorded By:** Melissa Pierce	**Jacksonville Area Legal Aid, Inc. (JALA)**	**Local Initiatives Support Corporation (LISC)**
Title Page & Cover Letter	Yes	Yes
Form 1 - Conflict of Interest Certificate	Yes	Yes
Form 2 - Insurance Agent Acknowledgement Form	Yes	Insurance Certificate
Form 3 - Business References	Yes	Yes
Proof of Business Licenses	Yes	Yes
Proof of §501(c)(3) Non-Profit Organization	Yes	Yes

1.3 Term of Agreement.

The term of agreement will commence upon execution of the Contract and will continue for a period of two (2) years.

1.4 Minimum Requirements for Contractors.

Grantees must satisfy the following mandatory minimum requirements in order to have their Responses evaluated. By submitting a Response, Grantee warrants and represents that it satisfies these requirements. Failure to meet these requirements will result in the Response not being evaluated and being rejected as non-responsive:

1. Grantees shall provide current proof of all business licenses required by local, state, and federal law as applicable.
2. Grantees must be registered with the State of Florida and provide a current Good Standing Certificate issued from the Florida Division of Corporations as a Florida not-for-profit entity.
5. The Grantee is not in breach of any property donation agreement or City Code provision by which the City donated property to the Developer for development.
6. The Grantee is not on the Council Auditor's noncompliance list pursuant to Chapter 118, or the Supplier Debarment List pursuant to Chapter 126, Ordinance Code.
7. The Grantee is not in breach of any of the conditions or requirements of a City grant award or program.
8. The Grantee is not delinquent on taxes or payment of liens, including code enforcement, nuisance liens, demolition liens, or other municipal liens or fines, on real property owned by the Developer and incurred after the Developer took ownership of the real property.
9. The Grantee is not in litigation against the City other than as an agent, attorney, guardian, or personal representative of an estate or in a lawsuit alleging a violation of Developer's civil rights.
10. The Grantee (inclusive of Principals and Affiliates) has not within the preceding three (3) years been convicted of or had a civil judgment rendered against it, or is presently indicted for or otherwise criminally or civilly charged, in connection with (i) obtaining, attempting to obtain, or performing a federal, state, or local government transaction or public contract; (ii) violation of federal or state antitrust statutes; or (iii) commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

1.5 Equal Business Opportunity Program.

It is an official policy of the City of Jacksonville to encourage the maximum participation of Jacksonville Small and Emerging Businesses (JSEBs) in its contract awards based upon availability. To participate as a JSEB on Buyer projects, a company must be certified as a JSEB with the City's Equal Business Opportunity Office.

This RFP and the resulting Contract are subject to requirements of the "Encouragement Plan," which is fully described on Attachment C to this RFP.

Contractors may contact Buyer's Equal Business Opportunity Office at (904) 255-8840 or find the JSEB directory on Buyer's website. Please contact the Contact Person identified in Section 1.12 if you are uncertain of Buyer's website address or if you experience problems accessing it.

1.6 Documents Available for Inspection.

N/A.

1.7 Federal Funds.

Federal funds **will not** be used as part of this solicitation.

2) Three (3) paper ("hard") copies of the entire Response. Copies must be exact duplicates of the original.

3) One (1) digital scanned copy (in .PDF format) of the entire Response on a flash drive. The scanned copy must be **one complete file**, not a series of files, and be an exact duplicate of the original.

4) One (1) REDACTED scanned copy of the Response (**if necessary**, pursuant to Section 2.12). This copy should be marked "Confidential - Trade Secret" or something comparable to alert the reader of Contractor's claim of a public records exemption.

All copies are to be placed in a sealed package. The outside must be marked with (i) the RFP title and number, and (ii) Contractor's name, address, contact person, and telephone number.

It is the sole responsibility of each Contractor to assure all copies are EXACT duplicates of the original Response. Photocopies or CD copies will be used for the purpose of evaluating the Responses. Any information contained in the original Response which has not been transferred to the CDs or photocopies will NOT be considered. The original document will be used solely for official record keeping and auditing purposes.

2.5 Evaluation of Responses.

A. Buyer will determine the qualifications, interest and availability of Contractors by reviewing all Responses and, when deemed necessary in the sole discretion of Buyer, by conducting formal interviews of selected Contractors.

B. Before making an award, Buyer reserves the right to seek clarifications, revisions, and information it deems necessary for the proper evaluation of Responses. Failure to provide any requested clarifications, revisions or information may result in rejection of the Response.

C. Buyer reserves the right to accept or reject any and all Responses, or separable portions thereof, and to waive any minor irregularity, technicality, or omission if Buyer determines that doing so will serve Buyer's best interests. Buyer may reject any Response not submitted in the manner specified by the RFP.

2.6 Award of Contract.

A. The process for contract award is set forth in Jacksonville Ordinance Code Sections 126.204. Generally, Buyer will award the Contract to the responsible and responsive proposer whose Response is determined in writing to be the most advantageous to the City of Jacksonville, based solely on the relative importance assigned to price and of the criteria set forth in Attachment B. The award may be contingent on the outcome of direct negotiations under Section 126.201(d)(4) and 126.201(n), *Ordinance Code*. If an agreement cannot be reached with the highest ranked Contractor, Buyer reserves the right to make an award to the next highest ranked Contractor or subsequent Contractor(s) until an agreement is reached.

B. Buyer may make an award within sixty (60) days after the date the Responses are due, during which period the Responses shall remain firm and shall not be withdrawn. Any Response that expresses a shorter duration may, in Buyer's sole discretion, be accepted or rejected. If award is not made within sixty (60) days, the Response shall remain firm until either the Contract is awarded or Buyer receives from Contractor written notice that the Response is withdrawn. [Note: Withdrawal of a Response may be requested within 72 hours (excluding State holidays, Saturdays and Sundays) after the date and time

Responses are due. Buyer will not accept an amended Response after the date and time Responses are due.]

C. Except as may otherwise be expressly set forth in the RFP, Buyer intends to award one contract, but reserves the right to enter into a contract with multiple Contractors or to reject all Responses.

D. Based on the evaluation results, Buyer shall electronically post a notice of intended award at Buyer's website. Please contact the Contact Person if you are uncertain of Buyer's website address or if you experience problems accessing it. Any person who is adversely affected by the decision shall file with Buyer a notice of protest in accordance with the Protest provisions of the RFP. Buyer does not intend to provide tabulations or notices of award by telephone.

2.7 **Terms of Agreement.** After award to the successful Contractor, Buyer and Contractor will promptly enter into a written agreement (the "Contract") incorporating the terms of the RFP, the successful Response, and other terms and conditions as may be agreed to between the parties. To the extent the Response contains exceptions to or modifications of the RFP, such exceptions or modifications are stricken unless Buyer affirmatively accepts the exceptions or modifications in the Contract. The Contract will be substantially in the form set forth in an attachment to the RFP. Buyer will not be obligated to pay Contractor for the RFP services until the Contract is signed by both parties. Buyer retains the right to reject all bids and/or amend its notice of award at any time prior to the full execution of the Contract.

If the successful Contractor fails to perform the Services as agreed, Buyer reserves the right to (i) issue a new solicitation for the Services; (ii) reopen the RFP for the purpose of awarding a second contract to another Contractor in accordance with the criteria and processes set forth herein; and/or (iii) take such other actions permitted by law.

2.8 **Public Meetings and Special Accommodations.** Any meetings of the RFP evaluation committee (i.e., the Competitive Sealed Proposal Evaluation Committee), shall be noticed on Buyer's website and shall comply with Florida's Open Meetings Laws. Please contact the Contact Person if you are uncertain of Buyer's website address or if you experience problems accessing it. Persons requiring a special accommodation because of a disability should contact the Contact Person identified in Section 1 at least forty-eight (48) hours prior to the meeting.

2.9 **Ex-Parte Communications.** Communications regarding the RFP by a potential vendor, service provider, bidder, lobbyist or consultant to City employees, staff, or hired consultants are prohibited. This prohibition includes communications with the Buyer's Office of General Counsel unless the Contact Person has authorized those communications in advance. Violations may result in the rejection/disqualification of a Response.

These prohibitions on ex-parte communications do not apply to the following:

- communications regarding the RFP to the Chief of the Procurement Division or the Contact Person, provided the communication is limited strictly to matters of process or procedure already contained in the RFP.
- communications with the City employee responsible for administering the Jacksonville Small Emerging Business Program, provided the communication is limited strictly to matters of programmatic process or procedures.
- communications at any pre-bid conferences.
- communications with the Office of Inspector General and his/her staff regarding any perceived inefficiency, misconduct or abuse by City employees.